## ANNUAL REPORT CHECKLIST FISCAL YEAR ENDED: 12/31/2022

| PF | ROVIDER(S):   |
|----|---|
| Ε  | Eskaton   |
|    |   |
|    | CRC(S):   |
| Ε  | skaton Village Carmichael   |
|    | DOLUBER CONTACT REPOON  |
|    | ROVIDER CONTACT PERSON:<br>Carey Howell   |
|    | ELEPHONE NUMBER: E-MAIL ADDRESS:  |
|    | 916) 334-0810 Carey.Howell@eskaton.org  |
|    |   |
|    | A complete annual report must consist of 3 copies of all of the following:  |
| Z  | Annual Report Checklist.  |
| Z  | Annual Provider Fee in the amount of: \$21,773  |
|    | ☐ If applicable, late fee in the amount of: \$  |
|    | Certification by the provider's <i>Chief Executive Officer</i> that:  |
|    | ☑ The reports are correct to the best of his/her knowledge.   |
|    | Each continuing care contract form in use or offered to new residents has been approved by<br>the Department.   |
|    | ☑ The provider is maintaining the required liquid reserves and, when applicable, the required refund reserve.   |
|    | Evidence of the provider's fidelity bond, as required by H&SC section 1789.8.   |
| Ø  | Provider's audited financial statements, with an accompanying certified public accountant's opinion thereon.  |
| Ø  | Provider's audited reserve reports (prepared on Department forms), with an accompanying certified public accountant's opinion thereon. (NOTE: Form 5-5 must be signed and have the required disclosures attached (H&SC section 1790(a)(2) and (3)). |
|    | "Continuing Care Retirement Community Disclosure Statement" for <b>each</b> community.  |
| Z  | Form 7-1, "Report on CCRC Monthly Service Fees" for each community.   |
|    | Form 9-1, "Calculation of Refund Reserve Amount", if applicable.  |
|    | Key Indicators Report (signed by CEO or CFO (or by the authorized person who signed the provider's annual report)). The KIR may be submitted along with the annual report, but is not required until 30 days later.                                 |

# PART 1 RESIDENT POPULATION AND ANNUAL PROVIDER FEE

## **FORM 1-1:RESIDENT POPULATION**

| Line | Continuing Care Residents   | TOTAL       |  |  |
|------|---|-------------|--|--|
| [1]  | Number at beginning of fiscal year  | 396         |  |  |
| [2]  | Number at end of fiscal year  | 363         |  |  |
| [3]  | Total Lines 1 and 2   | 759<br>x 50 |  |  |
| [4]  | Multiply Line 3 by ".50" and enter result on Line 5.  | x.50        |  |  |
| [5]  | Mean number of continuing care residents  | 380         |  |  |
|      |   |             |  |  |
|      |   |             |  |  |
| [6]  | Number at beginning of fiscal year  | 451         |  |  |
| [7]  | Number at end of fiscal year  | 439         |  |  |
| [8]  | Total Lines 6 and 7   | 890<br>x.50 |  |  |
| [9]  | Multiply Line 8 by ".50" and enter result on Line 10.   | A.GC        |  |  |
| [10] | Mean number of <i>all</i> residents   | 445         |  |  |
| [11] | Divide the mean number of continuing care residents (Line 5) by the mean number of <i>all</i> residents (Line 10) and enter the result (round to two decimal places). | 85          |  |  |

# ESKATON VILLAGE CARMICHAEL Calculation of Nonresident Reimbursement December 31, 2022

|  | Independent | Assisted | Skilled  | Total      |
|--|-------------|----------|----------|------------|
| Contract Residents @ 12/31/21<br>Contract Residents @ 12/31/22 | 362<br>339  | 25<br>17 | 9<br>7   | 396<br>363 |
| Total  | 701         | 42       | 16       | 759        |
| Mean   | 351         | 21       | 8        | 380        |
| All Residents @ 12/31/21<br>All Residents @ 12/31/22           | 369<br>348  | 52<br>58 | 30<br>33 | 451<br>439 |
| Total  | 717         | 110      | 63       | 890        |
| Mean   | 359         | 55       | 32       | 445        |
| % Contract Residents to Total Residents                        | 97.77%      | 38.18%   | 25.40%   | 85.28%     |
| % Non Contract residents to Total Residents                    | 2.23%       | 61.82%   | 74.60%   | 14.72%     |

#### **2022 CASH RECEIPTS**

Independent Living (Contract Residents)20,533,000Net Independent Living (Non-Contract Residents)468,000Total Independent Living Cash Receipts21,001,000

Assisted Living (Contract Residents)
Net Assisted Living (Non-Contract Residents)
Total Assisted Living Cash Receipts

1,874,000 **3,034,000** 4,908,000

Skilled Nursing (Contract Residents) Net Skilled Nursing (Non-Contract Residents) Total Skilled Nursing Cash Receipts 1,797,000 **5,276,000** 7,073,000

Total Non-Contract Resident Cash Receipts

8,778,000

## **FORM 1-2: ANNUAL PROVIDER FEE**

| Line |   | TOTAL         |
|------|---|---------------|
| [1]  | Total Operating Expenses (including depreciation and debt service - interest only)      | 30,902,000.00 |
| [a]  | Depreciation  | 3,760,000.00  |
| [b]  | Debt Service (Interest Only)  | 1,527,000.00  |
| [2]  | Subtotal (add Line 1a and 1b)   | 5,287,000.00  |
| [3]  | Subtract Line 2 from Line 1 and enter result.   | 25,615,000.00 |
| [4]  | Percentage allocated to continuing care residents (Form 1-1, Line 11)                   | 0.85          |
| [5]  | Total Operating Expense for Continuing Care<br>Residents<br>(multiply Line 3 by Line 4) | 21,773,000.00 |
| [6]  | Total Amount Due (multiply Line 5 by .001)  | \$ 21,773.00  |
|      | IDER: Eskaton   |               |
| COMM | IUNITY: Eskaton Village Carmichael  |               |

# PART 2 CERTIFICATION BY CHIEF EXECUTIVE OFFICER

## CERTIFICATION BY CHIEF EXECUTIVE OFFICER

As required by the Continuing Care Contract Statutes, I hereby certify that:

- The annual reserve reports and any amendments thereto are correct to the best of my knowledge.
- Each continuing care contract form in use or offered to new residents has been approved by the Department.
- As of the date of my certification, the provider is maintaining the required liquid reserve and, if applicable, the required refund reserve.

Dated:

Todd Murch, Chief Executive Officer

# PART 3 EVIDENCE OF FIDELITY BOND



### PRIVATE CHOICE PREMIER<sup>SM</sup> POLICY FOR HEALTHCARE ORGANIZATIONS DECLARATIONS

Policy Number: <u>57 HC 0367041-23</u>

NOTICE: THE LIABILITY COVERAGE PARTS SCHEDULED IN ITEM 5 OF THE DECLARATIONS PROVIDE CLAIMS MADE COVERAGE. EXCEPT AS OTHERWISE SPECIFIED HEREIN: COVERAGE APPLIES ONLY TO A CLAIM FIRST MADE AGAINST THE INSUREDS DURING THE POLICY PERIOD AND WHICH HAS BEEN REPORTED TO THE INSURER IN ACCORDANCE WITH THE APPLICABLE NOTICE PROVISIONS. COVERAGE IS SUBJECT TO THE INSURED'S PAYMENT OF THE APPLICABLE RETENTION. PAYMENTS OF DEFENSE COSTS ARE SUBJECT TO, AND REDUCE, THE AVAILABLE LIMIT OF LIABILITY. PLEASE READ THE POLICY CAREFULLY AND DISCUSS THE COVERAGE WITH YOUR INSURANCE AGENT OR BROKER.

| ITEM 1: Named Entity and Address: ESKATON 5105 MANZANITA AVENUE CARMICHAEL, CA 95608   | ITEM 2: Producer's Name and Address: 57556780 CRC INSURANCE SERVICES INC 1 CALIFORNIA STREET STE 1200 SAN FRANCISCO, CA 94111       |
|--|---|
| ITEM 3: Policy Period:   |   |
| (A) Inception Date: 01/01/2023   |   |
| (B) Expiration Date: 01/01/2024  |   |
| 12:01 a.m. local time at the address shown in ITEM 1   |   |
| ITEM 4: Premium: \$30,778  |   |
| ITEM 5: Liability Coverage Part Elections:   |   |
| Only those Liability Coverage Parts and Coverage Feat  | ures that are designated with an "X" are included under this Policy   |
| "Combined Aggregate Limit of Liability For All Liability (100%)" for Combined Aggregate Limit of Liability For All Liability (100%)" for Combined Aggregate Limit of Liability For All Liability (100%)" for Combined Aggregate Limit of Liability For All Liability (100%)" for Combined Aggregate Limit of Liability For All Liability (100%)" for Combined Aggregate Limit of Liability (100%) for Combined Aggregate Limit of Liability (100%) for Combined Aggregate Limit of Liability (100%) for Combined | •   |
| <ul><li>Directors, Officers and Entity Liability Coverage</li><li>Employment Practices Liability Coverage Part</li><li>Fiduciary Liability Coverage Part</li></ul>   |   |
|  | Il Liability Coverage Parts" and the "Defense Outside the Limit te defense outside the limits paid by the Insurer shall be equal to |

100% of the "Combined Aggregate Limit of Liability For All Liability Coverage Parts".

| COVERAGE PART   | AGGREGATE LIMIT(S) OF LIABILITY (AND SUB-LIMITS OF LIABILITY, WHERE APPLICABLE) | RETENTION(S)   | PRIOR OR<br>PENDING<br>DATE(S) |
|---|---|--|--------------------------------|
| Directors, Officers and Entity Liability                      | \$ NOT COVERED  | Insured Person Liability \$0 Corporate Reimbursement \$NOT COVERED | NOT COVERED                    |
| (Additional, Elective Coverage Features)                      |   |  |                                |
| Entity Liability Coverage                                     | \$NOT COVERED   | \$NOT COVERED  | NOT COVERED                    |
| Anti-Trust Claim Extension Health Operational Costs Extension | Aggregate Sublimit of Liability \$NOT COVERED                                   | \$NOT COVERED  | NOT COVERED<br>NOT COVERED     |
| ☐ EMTALA Costs  | Sublimit of Liability \$NOT COVERED   | \$NOT COVERED  |                                |
| Excess Benefit Transaction Costs                              | Sublimit of Liability \$NOT COVERED   | \$NOT COVERED  | ·                              |
| HIPAA/HITECH Costs  | Sublimit of Liability \$NOT COVERED   | \$NOT COVERED  |                                |
| Internal Revenue Code Costs                                   | Sublimit of Liability<br>\$NOT COVERED  | \$NOT COVERED  |                                |
| Specified Regulatory Wrongful Acts Defense Costs              | Sublimit of Liability \$NOT COVERED Coinsurance %                               | \$NOT COVERED  | NOT COVERED                    |
| ☐ Investigation Costs   | Sub-limit of Liability \$NOT COVERED  | \$NOT COVERED  | NOT COVERED                    |
| Additional Limit of Liability for Claims Against Managers     | \$NOT COVERED   | <u>\$0</u>   | NOT COVERED                    |
| Legal Services Wrongful Act                                   | Sub-limit of Liability<br>\$NOT COVERED   | \$NOT COVERED  | NOT COVERED                    |
| Data Privacy Event Expense Coverage                           | Sub-limit of Liability \$NOT COVERED  | \$NOT COVERED  | NOT COVERED                    |
| Employment Practices Liability                                | \$NOT COVERED   | \$NOT COVERED  | NOT COVERED                    |
| (Additional, Elective Coverage Features)                      |   | Specified Medical Staff<br>Retention<br>\$NOT COVERED              |                                |
| Third Party Liability Coverage                                | Sub-limit of Liability  | \$NOT COVERED  | NOT COVERED                    |
| Wage and Hour Defense Cost Coverage                           | \$NOT COVERED Sub-limit of Liability:   | \$NOT COVERED  | NOT COVERED                    |
| Extension   | \$NOT COVERED   | WIND I OUVEIVED  | NOTOOVLNED                     |
| Workplace Violence Expenses Coverage Extension                | Sub-limit of Liability:<br>\$NOT COVERED  | \$NOT COVERED  | NOT COVERED                    |
| ☐ Training Costs  | Sub-limit of Liability:<br>\$NOT COVERED  | \$NOT COVERED  | NOT COVERED                    |
| PP 00 H452 00 1018 ©  | 2018. The Hartford  |  | Page 2 of                      |

| X Fiduciary Liability                   | \$2,000,000                         | \$ <u>25,000</u> | 01/01/2008 |
|---|-------------------------------------|------------------|------------|
| (Additional Elective Coverage Features) |                                     |                  |            |
| ∑ Settlement Program Coverage           | Sub-limit of Liability<br>\$100,000 | \$ <u>0</u>      | 01/01/2008 |
| X HIPAA:                                | Sub-limit of Liability<br>\$100,000 | \$ <u>0</u>      | 01/01/2008 |

### ITEM 6: Non-Liability Coverage Part Elections:

Only those Non-Liability Coverage Parts that are designated with an "X" are included under this Policy

| COVERAGE PART |                                | LIMIT(S) OF INSURANCE   | RETENTION   |
|---------------|--------------------------------|---|---|
| X             | Crime                          | See Crime Coverage Part Dec. Page, Form No. PP00H60100                          | See Crime Coverage Part Dec. Page, Form<br>No. <u>PP00H60100</u>                |
|               | Kidnap and<br>Ransom/Extortion | See Kidnap and Ransom/Extortion<br>Coverage Part Dec. Page, Form No. <u>N/A</u> | See Kidnap and Ransom/Extortion Coverage<br>Part Dec. Page, Form No. <u>N/A</u> |

### ITEM 7: Extended Reporting Period:

(A) Duration: 12 Months

(B) Premium\*: 100%

\* Premium for the Extended Reporting Period elected shall be the indicated percentage of the sum of the annual premium specified for all **Liability Coverage Parts** plus the annualized amounts of any additional premiums charged during the **Policy Period**. The Extended Reporting Period is not available for the **Non-Liability Coverage Parts**.

#### ITEM 8: Endorsements:

This Policy includes the following endorsements at issuance:

SEE FORM GU207 (SCHEDULE OF ENDORSEMENTS)

#### ITEM 9: Address For Notices to Insurer:

For Claims other than Kidnap and Ransom/Extortion: For all notices other than Claims:

The Hartford Hartford Financial Lines One Hartford Plaza Hartford, CT 06115 The Hartford Hartford Financial Lines One Hartford Plaza Hartford, CT 06115

HFPClaims@thehartford.com

HFPExpress@thehartford.com

Fax: (917) 464-6000 Fax: (866) 586-4550

For Kidnap and Ransom/Extortion Claims see Kidnap and Ransom/Extortion Coverage Part Declarations.

#### ITEM 10: Cyber Coverage Part Election

| CyberChoice Premier Coverage Part   See Dec. Page, Form No. N/A for a guide to details relating to Cyber coverage |
|---|
|---|

This Policy shall not be valid unless countersigned by the Insurer's duly authorized representative.

# PART 4 AUDITED FINANCIAL STATEMENTS



Report of Independent Auditors and Consolidated Financial Statements with Supplementary Information

### **Eskaton and Subsidiaries**

December 31, 2022 and 2021



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## **Report of Independent Auditors**

The Board of Directors
Eskaton and Subsidiaries

#### **Report on the Audit of the Financial Statements**

### **Opinion**

We have audited the consolidated financial statements of Eskaton and Subsidiaries, which comprise the consolidated balance sheets as of December 31, 2022 and 2021, and the related consolidated statements of operations and changes in net assets, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the financial position of Eskaton and Subsidiaries as of December 31, 2022 and 2021, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Basis for Opinion**

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Eskaton and Subsidiaries and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Eskaton and Subsidiaries' ability to continue as a going concern within one year after the date that the consolidated financial statements are issued.

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to
  fraud or error, and design and perform audit procedures responsive to those risks. Such
  procedures include examining, on a test basis, evidence regarding the amounts and disclosures
  in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of expressing an
  opinion on the effectiveness of Eskaton and Subsidiaries' internal control. Accordingly, no such
  opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant
  accounting estimates made by management, as well as evaluate the overall presentation of the
  consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Eskaton and Subsidiaries' ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

#### Other Matter

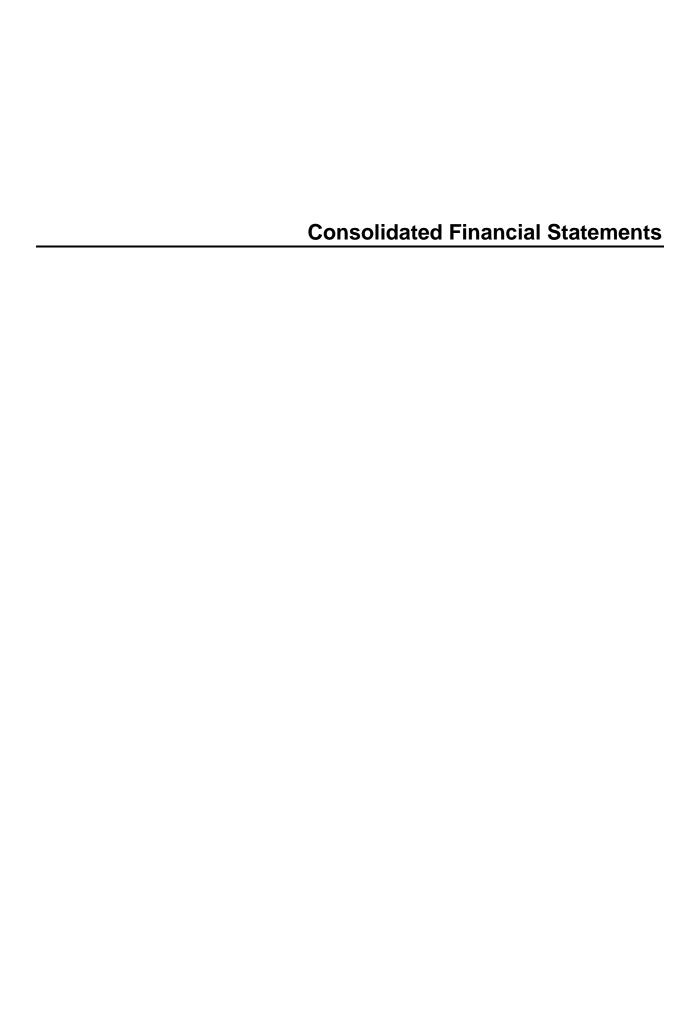
Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The accompanying consolidating schedules on pages 39 to 51 as of and for the year ended December 31, 2022, for Eskaton and Subsidiaries, Eskaton Properties, Inc., and Eskaton, presented as supplementary information, are presented for purposes of additional analysis and are not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audits of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the consolidated statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements taken as a whole.

The supplementary information – social responsibility on page 52 for the years ended December 31, 2022 and 2021, is presented for the purposes of additional analysis and is not a required part of the consolidated financial statements. Such information has not been subjected to the auditing procedures applied in the audits of the consolidated financial statements, and accordingly, we do not express an opinion or provide any assurance on it.

San Francisco, California

Moss Adams HP

May 16, 2023



## Eskaton and Subsidiaries Consolidated Balance Sheets December 31, 2022 and 2021 (In Thousands)

|  | 2022          | <br>2021      |
|--|---------------|---------------|
| ASSETS   |               |               |
| Current assets:  |               |               |
| Cash and cash equivalents  | \$<br>14,497  | \$<br>16,392  |
| Assets limited as to use, required for current liabilities               | 739           | 673           |
| Investments  | 52,193        | 79,873        |
| Accounts receivable, net   | 10,387        | 8,128         |
| Other receivables  | 3,470         | 3,503         |
| Inventories  | 798           | 756           |
| Funded pension obligation  | -             | 2,495         |
| Deposits and prepaid expenses  | 1,249         | 1,429         |
|  |               |               |
| Total current assets   | 83,333        | <br>113,249   |
| Assets limited as to use, net of amount required for current liabilities | 13,215        | 11,413        |
| Investments  | 3,116         | 4,002         |
| Property and equipment, net  | 112,579       | 116,296       |
| Other assets:  |               |               |
| Due from liability insurer   | 3,214         | 3,393         |
| Associate member/resident/patient deposits                               | 1,639         | 2,001         |
| Other  | 10,540        | 10,972        |
|  |               |               |
|  | <br>15,393    | <br>16,366    |
| Total assets   | \$<br>227,636 | \$<br>261,326 |

## **Eskaton and Subsidiaries**

# Consolidated Balance Sheets (Continued) December 31, 2022 and 2021 (In Thousands)

|  | 2022           | <br>2021       |
|--|----------------|----------------|
| LIABILITIES AND NET ASSETS   |                |                |
| Current liabilities:   |                |                |
| Current maturities of long-term debt  Current portion of deferred revenue from unamortized | \$<br>9,872    | \$<br>24,340   |
| CCRC entrance fees   | 1,355          | 1,275          |
| Deposits on unoccupied units   | 730            | 796            |
| Accounts payable Accrued liabilities:  | 6,968          | 3,345          |
| Payroll and payroll taxes  | 2,669          | 2,248          |
| Vacation   | 3,489          | 3,444          |
| Current portion of self-insured workers' compensation                                      | 1,516<br>2,823 | 2,093<br>2,175 |
| Self-insured employee health plan<br>Interest  | 2,623<br>562   | 2,173<br>528   |
| Other  | 7,012          | 590            |
| Total current liabilities  | <br>36,996     | 40,834         |
| Other liabilities:   |                |                |
| Self-insured workers' compensation, net of current portion                                 | 7,511          | 9,628          |
| Interest rate swap agreements  | 1,255          | 3,656          |
| Unfunded pension obligation  | 1,316          | -              |
| Professional liability   | 1,712          | 7,388          |
| Associate member/resident/patient deposits   | 1,634          | 2,001          |
| Other  | <br>87         | <br>319        |
|  | 13,515         | 22,992         |
| Long-term debt, net of current maturities  | 102,819        | 93,601         |
| Refundable CCRC entrance fees  | 160            | 476            |
| Deferred revenue from unamortized CCRC entrance fees, net of current portion               | 7,334          | <br>6,171      |
| Total liabilities  | 160,824        | <br>164,074    |
| Net assets:  |                |                |
| Without donor restrictions   | 60,647         | 90,838         |
| With donor restrictions  | 6,165          | <br>6,414      |
| Total net assets   | 66,812         | 97,252         |
| Total liabilities and net assets   | \$<br>227,636  | \$<br>261,326  |

See accompanying notes.

# Eskaton and Subsidiaries Consolidated Statements of Operations and Changes in Net Assets Years Ended December 31, 2022 and 2021 (In Thousands)

|  | 2022           | 2021          |
|--|----------------|---------------|
| Net assets without donor restrictions:                   |                |               |
| Revenues, gains, and other support:                      |                |               |
| Net patient service revenue                              | \$<br>41,753   | \$<br>43,623  |
| Resident service revenue, including amortization of CCRC |                |               |
| membership fees of \$2,117 in 2022 and \$1,958 in 2021   | 93,824         | 87,886        |
| Home based services revenue                              | 3,993          | 3,600         |
| Government grant revenue                                 | 126            | 190           |
| Other, net   | <br>16,680     | 15,793        |
| Total revenues, gains, and other support                 | <br>156,376    | <br>151,092   |
| Expenses:  |                |               |
| Salaries and wages                                       | 83,984         | 77,266        |
| Employee benefits  | 17,781         | 21,920        |
| Professional fees  | 13,049         | 12,941        |
| Supplies   | 7,607          | 7,106         |
| Purchased services                                       | 13,834         | 13,683        |
| Ancillary costs  | 3,196          | 3,296         |
| Utilities  | 6,327          | 5,972         |
| Insurance and other                                      | 9,960          | 8,664         |
| Depreciation   | 10,484         | 11,653        |
| Interest and amortization                                | 5,024          | 4,923         |
| Total operating expenses                                 | 171,246        | 167,424       |
|  |                |               |
| Loss from operations                                     | <br>(14,870)   | <br>(16,332)  |
| Nonoperating revenue (expenses):                         |                |               |
| Investment (loss) income                                 | (14,410)       | 10,045        |
| Interest rate swap activities                            | 2,040          | 473           |
| Loss on early repayment of debt                          | (259)          | -             |
| Other components of net periodic pension (cost) benefit  | (971)          | 247           |
| Other  | <br>231        | <br>4,489     |
| Total nonoperating revenue (expenses), net               | (13,369)       | 15,254        |
| Deficiency of revenues, gains, and other                 |                |               |
| support over expenses                                    | \$<br>(28,239) | \$<br>(1,078) |

### **Eskaton and Subsidiaries**

# Consolidated Statements of Operations and Changes in Net Assets (Continued) Years Ended December 31, 2022 and 2021 (In Thousands)

|  | 2022                                    |    | 2021                             |
|--|---|----|----------------------------------|
| Net assets without donor restrictions:  Deficiency of revenues, gains, and other support over expenses (page 7)  Pension-related changes other than net periodic pension cost Reclassification to net assets with donor restrictions     | \$<br>(28,239)<br>(1,751)<br>(201)      | \$ | (1,078)<br>3,459                 |
| Change in net assets without donor restrictions  | (30,191)                                |    | 2,381                            |
| Net assets without donor restrictions, beginning of year   | 90,838                                  |    | 88,457                           |
| Net assets without donor restrictions, end of year   | \$<br>60,647                            | \$ | 90,838                           |
| Net assets with donor restrictions: Contributions Change in assets held in trust by others Investment (loss) income Reclassification from net assets without donor restrictions Net assets released from restriction used for operations | \$<br>128<br>-<br>(315)<br>201<br>(263) | \$ | 206<br>(16)<br>212<br>-<br>(285) |
| Change in net assets with donor restrictions   | (249)                                   |    | 117                              |
| Net assets with donor restrictions, beginning of year  | <br>6,414                               | •  | 6,297                            |
| Net assets with donor restrictions, end of year  | \$<br>6,165                             | \$ | 6,414                            |
| Change in net assets Net assets, beginning of year   | \$<br>(30,440)<br>97,252                | \$ | 2,498<br>94,754                  |
| Net assets, end of year  | \$<br>66,812                            | \$ | 97,252                           |

## Eskaton and Subsidiaries Consolidated Statements of Cash Flows Years Ended December 31, 2022 and 2021 (In Thousands)

|  | 2022           | 2021 |           |  |
|--|----------------|------|-----------|--|
| Cash flows from operating activities:                        |                |      |           |  |
| Change in net assets   | \$<br>(30,440) | \$   | 2,498     |  |
| Adjustments to reconcile change in net assets to net cash    |                |      |           |  |
| used in operating activities:                                |                |      |           |  |
| Depreciation   | 10,484         |      | 11,653    |  |
| Amortization of deferred financing costs and premium         | (5)            |      | 10        |  |
| Amortization of CCRC entrance fees                           | (2,117)        |      | (1,958)   |  |
| Net realized and unrealized losses (gains) on assets         |                |      |           |  |
| limited as to use  | 647            |      | (59)      |  |
| Net realized and unrealized losses (gains) on investments    | 15,325         |      | (8,736)   |  |
| Pension related changes other than net periodic pension cost | 1,751          |      | (3,459)   |  |
| Change in fair value of interest rate swap agreements        | (2,401)        |      | (1,074)   |  |
| CCRC resales of nonrefundable contracts                      | 777            |      | 670       |  |
| CCRC sales of nonrefundable contracts                        | 2,911          |      | 800       |  |
| Gain on disposal of property and equipment                   | -              |      | (1,222)   |  |
| Gain on sale of land   | -              |      | (3,170)   |  |
| Loss on early repayment of debt                              | 259            |      | -         |  |
| Changes in operating assets and liabilities:                 |                |      |           |  |
| Change in receivables  | (2,226)        |      | (2,499)   |  |
| Change in inventories  | (42)           |      | (100)     |  |
| Change in deposits and prepaid expenses                      | 180            |      | 375       |  |
| Change in other assets                                       | 973            |      | 781       |  |
| Change in accounts payable                                   | 3,625          |      | 1,190     |  |
| Change in accrued liabilities                                | 4,378          |      | (902)     |  |
| Change in unfunded pension obligation                        | 2,060          |      | 280       |  |
| Change in other liabilities                                  | <br>(6,275)    |      | 1,233     |  |
| Net cash used in operating activities                        | (136)          |      | (3,689)   |  |
| Cash flows from investing activities:                        |                |      |           |  |
| Purchases of assets limited as to use                        | (6,308)        |      | (6,548)   |  |
| Proceeds from sales of assets limited as to use              | 6,296          |      | 6,381     |  |
| Purchases of investments                                     | (23,691)       |      | (110,957) |  |
| Proceeds from sales of investments                           | 34,464         |      | 118,819   |  |
| Expenditures for property and equipment                      | (6,771)        |      | (5,258)   |  |
| Proceeds from sale of property and equipment                 | 3              |      | 3,110     |  |
| Proceeds from sale of land                                   |                |      | 5,000     |  |
| Net cash provided by investing activities                    | \$<br>3,993    | \$   | 10,547    |  |

# Eskaton and Subsidiaries Consolidated Statements of Cash Flows (Continued) Years Ended December 31, 2022 and 2021 (In Thousands)

|   | <br>2022   | 2021 |                                    |  |
|---|--|------|------------------------------------|--|
| Cash flows from financing activities: CCRC contracts refunded Change in deposits on unoccupied units Proceeds from issuance of long-term debt Principal payments on long-term debt Payment of debt issuance costs | \$<br>(147)<br>(66)<br>24,108<br>(28,996)<br>(616) | \$   | (170)<br>769<br>-<br>(10,953)<br>- |  |
| Net cash used in financing activities   | <br>(5,717)  |      | (10,354)                           |  |
| Net decrease in cash, cash equivalents, and restricted cash   | (1,860)  |      | (3,496)                            |  |
| Cash, cash equivalents, and restricted cash, beginning of year  | 18,194   |      | 21,690                             |  |
| Cash, cash equivalents, and restricted cash, end of year  | \$<br>16,334                                       | \$   | 18,194                             |  |
| Supplemental disclosure: Cash paid for interest   | \$<br>4,948  | \$   | 4,874                              |  |

### Note 1 – Organization and Principles of Consolidation

The accompanying consolidated financial statements of Eskaton and Subsidiaries (the "Organization" or "Eskaton") include the following:

**Eskaton** – Eskaton is a not-for-profit 501(c)(3) California corporation, which was formed in 1968. Eskaton's primary mission is to enhance the quality of life of seniors through innovative health, housing, and social services. Eskaton is the sole corporate member of Eskaton Properties, Inc. ("EPI"), Eskaton Village-Grass Valley ("EVGV"), Eskaton Village-Roseville ("EVR"), Eskaton Village-Placerville ("EVP"), Eskaton Lodge Granite Bay ("ELGB"), Eskaton FountainWood Lodge ("EFWL"), the Reutlinger Community ("TRC"), and Eskaton Foundation, and the sole stockholder of Livable Design ("LD") and California Healthcare Consultants ("CHC"). Eskaton also operates nonmedical homecare services, adult day healthcare services and various community service programs.

**EPI** – EPI is a not-for-profit 501(c)(3) California corporation that operates skilled nursing care centers and retirement housing communities, home health services, a continuing care retirement community ("CCRC"), and a business services group which provides financial and managerial support to all Eskaton operations. EPI also manages and provides support services to retirement housing communities owned by third parties and affordable housing communities that operate as single purpose not-for-profit 501(c)(3) California corporations.

**EVGV** – EVGV is a not-for-profit 501(c)(3) California corporation that operates a 137-apartment assisted living community in Grass Valley, California.

**EVR** – EVR is a not-for-profit 501(c)(3) California corporation that operates a 96-apartment assisted living community in Roseville, California.

**EVP** – EVP is a not-for-profit 501(c)(3) California corporation that operates a 64-apartment assisted living community in Placerville, California.

**ELGB** – ELGB is a not-for-profit 501(c)(3) California corporation that operates a 100-apartment assisted living community in Granite Bay, California.

**EFWL** – EFWL is a not-for-profit 501(c)(3) California corporation that operated a 91-apartment assisted living community in Orangevale, California. The property was sold in 2021.

**TRC** – TRC is a not-for-profit 501(c)(3) California corporation that operates a 60-bed skilled nursing and 116-apartment assisted living community as a CCRC in Danville, California.

**Eskaton Foundation** – Eskaton Foundation is a not-for-profit 501(c)(3) California corporation whose purpose is to raise funds for the benefit of Eskaton programs.

**LD** – LD, a C corporation, is a taxable subsidiary of Eskaton, and owns a home in Roseville, California that is rented to the general public.

**CHC** – CHC, a C corporation, is a taxable subsidiary of Eskaton that leases employees to communities owned by third parties and managed by EPI.

All material intercompany accounts and transactions have been eliminated in consolidation.

EPI, EVGV, and EVR are members of the Eskaton Properties Incorporated Obligated Group (the "Obligated Group") according to a Master Indenture of Trust dated July 1, 1999, and various Supplemental Master Indentures dated subsequent to July 1, 1999 (together, the "Master Indenture").

On March 19, 2019, Eskaton invested \$3 million in a Program of All-inclusive Care for the Elderly ("PACE") partnership with InnovAge and Adventist Health. PACE is an alternative to nursing homes, designed to keep seniors living in their own homes and communities for as long as safely possible. Participants are primarily dually eligible for both Medicare and Medicaid. Eskaton's investment represents a minority interest in the PACE partnership, which is accounted for at cost minus impairment, if any.

On September 11, 2019, Eskaton entered into an affiliation agreement with The Reutlinger Community ("TRC"), which is a 60-bed skilled nursing and 116-unit assisted living and memory care CCRC facility located in Danville, California. The affiliation became effective on April 21, 2020, and Eskaton became the sole member of TRC to further the mission of serving the senior population.

On February 20, 2020, Eskaton executed a letter of intent to sell the real property owned by Eskaton FountainWood Lodge, including the 91-bed licensed assisted living and memory care facility, at an agreed-upon sales price of \$7.8 million. The completion of the sale occurred on January 12, 2021. The \$7.8 million sale price was reduced by a seller credit of \$0.8 million and consisted of cash consideration of \$3.1 million and a \$3.9 million promissory note maturing in January 2024. Prior to the sale, Eskaton FountainWood Lodge had a loan with Five Star Bank that was scheduled to mature in March 2023. The balance on the loan was paid in full with proceeds from the sale in January 2021.

#### Note 2 - Summary of Significant Accounting Policies

**Cash and cash equivalents** – Cash and cash equivalents include cash in banks and short-term money market accounts. The carrying amounts at face value approximate fair value because of the short maturity of these instruments.

The following table provides a reconciliation of cash, cash equivalents, and restricted cash balances reported within the consolidated balance sheets that sum to the total of the same such amounts shown in the consolidated statements of cash flows as of December 31:

|  | <br>2022              | 2021 |                 |  |
|--|-----------------------|------|-----------------|--|
| Cash and cash equivalents Restricted cash included in assets limited as to use | \$<br>14,497<br>1,837 | \$   | 16,392<br>1,802 |  |
| Total cash, cash equivalents, and restricted cash balances                     | \$<br>16,334          | \$   | 18,194          |  |

Amounts included in restricted cash represent funds required to be set aside by lenders. Such deposits include mortgage insurance premiums, property taxes, and property insurance escrow accounts, as well as other balances required to be held for restrictive covenants, including the requirement to maintain certain deposits with the lender. Certain lenders also hold reserve accounts for capital replacement reserves and residual receipts. All such escrow accounts, reserve accounts, and other amounts reflected as restricted cash are included in assets limited as to use.

**Investments** – Investments in equity securities with readily determinable fair values, and all investments in debt securities, are reported at fair value. Investment income or loss (including realized and unrealized gains and losses on investments, interest, and dividends) is included in the deficiency of revenues, gains, and other support over expenses.

Assets limited as to use – Assets limited as to use include assets held by trustees or lenders under bond indenture and HUD regulatory agreements, and assets restricted by donors for financial assistance to residents of Eskaton communities. Assets limited as to use are reported at fair value. Amounts required to satisfy obligations classified as current liabilities are reported in current assets in the consolidated balance sheets.

**Property and equipment** – Property and equipment are stated at cost. The cost of property and equipment purchased in excess of \$2,000 is capitalized. Interest capitalized (net of investment income from bond proceeds) in connection with the construction of plant and equipment is recorded as part of the cost of the constructed asset to which it relates and is amortized over the asset's useful life. Depreciation is computed using the straight-line method based on estimated useful lives of property and equipment as follows:

Land improvements10-20 yearsBuildings and improvements7-40 yearsEquipment3-20 years

Gifts of long-lived assets such as land, buildings, or equipment are reported as support without donor restrictions and are excluded from the deficiency of revenues, gains, and other support over expenses unless explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as support with donor restrictions. Expirations of donor restrictions are reported as net assets released from restriction when the donated or acquired long-lived assets are placed in service, absent explicit donor stipulations about how long those long-lived assets must be maintained.

Impairment of long-lived assets and long-lived assets to be disposed of – Long-lived assets and certain identifiable intangibles are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to future net cash flows expected to be generated by the asset. If such assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the assets exceeds the fair value of the assets. Assets to be disposed of are reported at the lower of the carrying amount or fair value less costs to sell. During 2021, land available for sale was recorded in the consolidated balance sheets at fair value in accordance with Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") 820, Fair Value Measurement ("ASC 820"). The fair value estimate was performed by a third-party specialist using unobservable inputs that are supported by little or no market activity and was, therefore, classified within Level 3 of the valuation hierarchy.

**Land available for sale** – A purchase letter of intent was received from a prospective buyer in April 2021 for a purchase price of \$5.1 million. The land was carried at an appraised value of \$1.8 million at the time of the sale on December 27, 2021, for the agreed-upon sale price of \$5.1 million, less sales expenses of \$0.1 million.

**Self-insured employee health and workers' compensation** – The provisions for estimated self-insured employee health and workers' compensation include estimates of the ultimate costs for both reported claims and claims incurred but not reported.

**Derivative instruments** – Eskaton has entered into a swap agreement to manage interest rate risk on its 2006 Bonds; this orphaned swap agreement was transferred to the 2022 Bonds upon refinancing. Swaps are contracts to exchange, for a period of time, the investment performance of one underlying instrument for the investment performance of another instrument without exchanging the instruments themselves. Eskaton entered into this agreement to mitigate cash flow and fair value risks related to changes in interest rates.

Eskaton records in its consolidated balance sheets the estimated fair value of swaps at the consolidated balance sheet date. Because the derivative has not been designated as a hedge for accounting purposes, changes in the fair value of the swap are included in nonoperating revenue (expenses) in the consolidated statements of operations and changes in net assets.

**Deferred financing costs** – Deferred financing costs are amortized over the period the obligation is expected to be outstanding or the life of bank direct placement agreements associated with variable rate demand bonds, whichever is shorter. Amortization is calculated using the straight-line method, which approximates the effective interest method. Deferred financing costs are included as a direct reduction of long-term debt. Amortization of deferred financing costs is included as a component of interest and amortization expense in the accompanying consolidated statements of operations and changes in net assets.

**Net asset classifications** – Net assets and changes therein are classified and reported as follows:

Without donor restrictions – Net assets available for use in general operations and not subject to donor restrictions.

With donor restrictions – Net assets subject to donor-imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates those resources be maintained in perpetuity. Donor-imposed restrictions are released when a restriction expires; that is, when the stipulated time has elapsed, when the stated purpose for which the resource was restricted has been fulfilled, or both. Contributions for which restrictions are satisfied in the same period as received are recorded as contributions revenue without donor restrictions.

Endowments – Endowments are contributions whose use by Eskaton has been restricted by donors to be maintained by Eskaton in perpetuity. The Board of Directors has interpreted California's enacted Uniform Prudent Management of Institutional Funds Act ("UPMIFA") as requiring the preservation of the fair value of the original gift as of the gift date of endowments, absent explicit donor stipulations to the contrary. As a result of this interpretation, Eskaton classifies as net assets with donor restrictions (a) the original value of gifts donated, (b) the original value of subsequent gifts, and (c) accumulations to the endowment fund made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. Generally, the donors of these assets permit Eskaton to use all or part of the investment return on these assets and to appropriate for distribution each year 5 percent of its endowment fund's prior year average fair value. Unrealized gains and investment income allocated to the endowment fund are classified as net assets with donor restrictions, as supported by the associated agreements, until those amounts are appropriated for expenditure by Eskaton in a manner consistent with the standard of prudence prescribed by UPMIFA. In the absence of donor stipulations or law to the contrary, losses on the investments of a donor-restricted endowment fund shall reduce net assets with donor restrictions to the extent that donor-imposed restrictions on net appreciation of the fund have not been met before a loss occurs. Any remaining loss shall reduce net assets without donor restrictions.

Net patient service revenue and home based services revenue – Net patient services are performed in skilled nursing and home health in exchange for a contractual agreed-upon amount or rate. The transaction price for these services is based on standard charges for goods and services provided, reduced by contractual adjustments provided to third parties, or explicit price concessions. Eskaton determines its estimates for contractual adjustments based on contractual agreements and historical experience. Routine services are treated as a single performance obligation satisfied over time as services are rendered. As such, patient care services represent a bundle of services that are not capable of being distinct. Additionally, there may be ancillarly services that are not included in the daily rates for routine services. Ancillarly services are treated as separate performance obligations satisfied at a point in time, if and when those services are rendered. Revenue is recognized in the month in which the performance obligations are satisfied. Performance obligations satisfied over time for net patient service revenue are recognized based on actual charges incurred. This method provides a faithful depiction of the transfer of services over the term of the performance obligation based on the inputs needed to satisfy the obligation.

The following represents net patient service revenue and home based services revenue disaggregated by payor source for the years ended December 31, as this best depicts how the nature, amount, timing, and uncertainty of revenue and cash flows are affected by economic factors:

|  | Year Ended December 31, 2022 |                |    |                  |        |                |        |          |    |                 |
|--|------------------------------|----------------|----|------------------|--------|----------------|--------|----------|----|-----------------|
|  |                              | Private<br>Pay |    | Other<br>surance | Me     | edicare        | N      | ledi-Cal |    | Total           |
| Net patient service revenue<br>Home based services revenue | \$                           | 1,386<br>820   | \$ | 13,726<br>1,273  | \$     | 5,221<br>1,900 | \$     | 21,420   | \$ | 41,753<br>3,993 |
|  | \$                           | 2,206          | \$ | 14,999           | \$     | 7,121          | \$     | 21,420   | \$ | 45,746          |
|  |                              |                |    | Year E           | nded D | ecember 3      | 1, 202 | 1        |    |                 |
|  |                              | Private<br>Pay |    | Other<br>surance | Me     | edicare        | N      | ledi-Cal |    | Total           |
| Net patient service revenue<br>Home based services revenue | \$                           | 1,492<br>705   | \$ | 14,845<br>1,095  | \$     | 4,613<br>1,800 | \$     | 22,673   | \$ | 43,623<br>3,600 |
|  | \$                           | 2,197          | \$ | 15,940           | \$     | 6,413          | \$     | 22,673   | \$ | 47,223          |

Resident service revenue – Eskaton provides senior living services to residents for a stated monthly fee. Eskaton recognizes revenue for housing services under independent living, assisted living, and memory care residency agreements in accordance with the provisions of ASC 606, *Revenue from Contracts with Customers* ("ASC 606"). Eskaton has determined that the senior living services included under the daily or monthly fee have the same timing and pattern of transfer and are a series of distinct services that are considered one performance obligation which is satisfied over time. In conjunction with its resident services, Eskaton sells CCRC memberships. Revenue associated with these memberships is recognized over the estimated remaining life of the resident.

The following represents resident service revenue disaggregated by service line for the years ended December 31, as this best depicts how the nature, amount, timing, and uncertainty of revenue and cash flows are affected by economic factors:

|                          |    | Year Ended December 31, 2022 |                                |        |        |           |        |        |    |        |
|--------------------------|----|------------------------------|--------------------------------|--------|--------|-----------|--------|--------|----|--------|
|                          | Α  | ssisted<br>Living            | Memory Independent Care Living |        |        | CCRC      |        | Total  |    |        |
| Resident service revenue | \$ | 26,391                       | \$                             | 7,986  | \$     | 9,295     | \$     | 50,152 | \$ | 93,824 |
|                          |    |                              |                                | Year E | nded D | ecember 3 | 1, 202 | 21     |    |        |
|                          | Α  | ssisted                      | М                              | emory  | Inde   | pendent   |        |        |    |        |
|                          |    | Living                       |                                | Care   |        | ₋iving    |        | CCRC   |    | Total  |
| Resident service revenue | \$ | 22,200                       | \$                             | 6,801  | \$     | 8,538     | \$     | 50,347 | \$ | 87,886 |

Government grant revenue – Government grant revenue consists of Provider Relief Funds disbursed by the U.S. Department of Health & Human Services as part of the Coronavirus Aid, Relief, and Economic Security Act ("CARES Act") that was signed into law on March 27, 2020. The CARES Act established the Provider Relief Fund ("PRF") to be used for economic support of healthcare entities in connection with healthcare-related expenses or lost revenues attributable to novel coronavirus ("COVID-19") and treatment of uninsured COVID-19 patients. The PRF funds have been accounted for as conditional contributions under ASC 958-605, *Not-for-Profit Entities—Revenue Recognition*. Because PRF payments can only be used to prevent, prepare for, or respond to COVID-19, they are considered donor-restricted. Due to the linkage of the conditions with the restrictions, the restrictions were simultaneously satisfied upon meeting the conditions, and therefore the PRF funds have been fully recognized as support without donor restrictions in the consolidated statements of operations and changes in net assets during the years ended December 31, 2022 and 2021.

Other revenue – Other revenue is derived from management agreements and other ancillary revenues. Eskaton manages certain communities under contracts that provide periodic management fee payments to the Organization. Management fees are generally determined by an agreed-upon percentage of gross revenues (as defined in each management agreement). Certain management contracts also provide for an annual incentive fee to be paid to Eskaton upon achievement of certain metrics identified in the contract. There were no incentive fee amounts recorded for the years ended December 31, 2022 or 2021. Eskaton recognizes revenue for community management services in accordance with the provisions of ASC 606. Although there are various management and operational activities performed by Eskaton under the contracts, the Company has determined that all community operations management activities are a single performance obligation, which is satisfied over time as the services are rendered.

**Donated services and materials** – A number of volunteers donate significant amounts of time to advance Eskaton's program objectives. No amounts are reported in the accompanying consolidated financial statements for donated services since no objective basis is available to measure the value of such services.

Eskaton records the donation of materials when an objective basis is available to measure the value of those donations and when the materials would be purchased if they were not donated. These amounts are recorded as contribution revenues and as expenses.

**Deficiency of revenues, gains, and other support over expenses** – The consolidated statements of operations and changes in net assets include deficiency of revenues, gains, and other support over expenses. Changes in net assets without donor restrictions, which are excluded from the deficiency of revenues, gains, and other support over expenses, include pension-related changes other than net periodic pension cost.

**Advertising** – Advertising costs are expensed as incurred and included in purchased services expense in the accompanying consolidated statements of operations and changes in net assets. Advertising expense was \$1.2 million and \$1.4 million for the years ended December 31, 2022 and 2021, respectively.

**Income taxes** – Eskaton, EPI, EVGV, EVR, EVP, ELGB, EFWL, TRC, and Eskaton Foundation are exempt from income taxes under Section 501(a) of the Internal Revenue Code as organizations described in Section 501(c)(3) and applicable state regulations, except for federal and state tax on income resulting from unrelated business income. LD and CHC are taxable entities; however, income taxes for these entities are not significant to the consolidated financial statements.

ASC 740, *Income Taxes*, prescribes a recognition threshold and measurement attribute for financial statement disclosure of tax positions taken or expected to be taken on a tax return. Recognition of a tax position is determined when it is more likely than not that a tax position will be sustained on examination by the taxing authorities, including resolution of any related appeals or litigation processes. A tax position that meets the more likely than not recognition threshold is measured at the largest amount of benefit that is greater than 50% likely of being realized upon ultimate settlement with a taxing authority. Eskaton recognizes interest and penalties related to income tax matters in operating expenses. As of December 31, 2022 and 2021, there were no such uncertain tax positions.

Use of management's estimates – The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America ("U.S. GAAP") requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Accounting estimates include fair value measurements of investments, accounts receivable allowances, useful lives of fixed assets, deferred revenue from unamortized CCRC membership fees, future service benefit obligations, self-insured workers' compensation, self-insured employee health costs, interest rate swap liability, unfunded pension obligation, and professional liability.

**Fair value measurements** – ASC 820 prescribes fair value measurements and disclosures for financial and nonfinancial assets and liabilities that are recognized or disclosed at fair value in the consolidated financial statements. ASC 820 defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. ASC 820 also establishes a framework for measuring fair value and expands disclosures about fair value measurements.

The carrying amounts reported in the consolidated balance sheets for cash and cash equivalents, accounts receivable, other receivables, deposits and prepaid expenses, other assets, and accrued liabilities approximate fair value. The fair values of assets limited as to use and investments are disclosed in Note 4. The fair values of derivative instruments are disclosed in Note 5.

Recent accounting pronouncements – In March 2020, the FASB issued Accounting Standards Update ("ASU") 2020-04, *Reference Rate Reform (Topic 848)*. The amendments in this ASU are elective and provide optional guidance for a limited period to ease the potential burden in accounting for (or recognizing the effects of) reference rate reform. The amendments in this ASU provide optional expedients and exceptions for applying generally accepted accounting principles to contracts, hedging relationships, and other transactions that reference London Interbank Offered Rate ("LIBOR") or another reference rate expected to be discontinued because of reference rate reform. The amendments in this ASU may be elected as of March 12, 2020 through December 31, 2022. An entity may choose to elect the amendments in this update at an interim period subsequent to March 12, 2020 with adoption methods varying based on transaction type. The Organization adopted this standard for the fiscal year ended December 31, 2022, and the adoption did not have a material impact on the consolidated financial statements.

In September 2020, the FASB issued ASU 2020-07, *Not-For-Profit Entities (Topic 958): Presentation and Disclosures by Not-For-Profit Entities for Contributed Nonfinancial Assets.* The main amendments in this ASU are intended to increase transparency around the use and valuation of contributed nonfinancial assets. The amendments require contributed nonfinancial assets to be presented as a separate line item. The adoption is effective for the Organization for annual periods beginning after June 15, 2021. The Organization adopted this standard for the fiscal year ended December 31, 2022, and the adoption did not have a material impact on the consolidated financial statements.

In January 2021, the FASB issued ASU 2021-01, *Reference Rate Reform (Topic 848)*, as amended by ASU 2022-06, *Reference Rate Reform (Topic 848)*: *Deferral of the Sunset Date of Topic 848*. The main amendments in this ASU are intended to clarify certain optional expedients and scope of derivative instruments affected in Topic 848. The amendments in this ASU are elective and effective immediately. This ASU was effective upon issuance. Amendments may be elected through December 31, 2024. The Organization is currently evaluating the impact of ASU 2021-01 on the consolidated financial statements.

### Note 3 – Third-Party Payors

Eskaton has agreements with third-party payors that provide for payments to Eskaton at amounts different from its established rates. A summary of the payment arrangements with major third-party payors follows:

**Medicare** – Skilled nursing services and home health visits provided to Medicare program beneficiaries are reimbursed under the Prospective Payment System ("PPS"). Eskaton is reimbursed under the PPS system for skilled nursing services on a per diem rate depending on each patient category, which is determined by the Patient Driven Payment Model. Eskaton is reimbursed under the PPS system for home health visits on a per 30-day case rate depending on each patient category, which is determined by the Patient Driven Groupings Model.

**Medi-Cal** – Skilled nursing services and home health visits rendered to Medi-Cal program beneficiaries are reimbursed under prospectively determined per diem or per visit rates. As part of the California Advancing & Innovating Medi-Cal (CalAIM) initiative, the Medi-Cal program transitioned to a Medi-Cal Managed Care model beginning in January 2023, with benefits administered by a defined network of participating managed care plans.

**Other** – Eskaton has entered into payment agreements with certain commercial insurance carriers, health maintenance organizations, and preferred provider organizations. The basis for payment to Eskaton under these agreements includes prospectively determined daily rates and discounts from established charges.

#### Note 4 – Assets Limited as to Use and Investments

**Assets limited as to use** – The composition of assets limited as to use, stated at fair value, as of December 31 is set forth in the following table (in thousands):

|  | 2022         | 2021 |        |  |
|--|--------------|------|--------|--|
| Required under bond indenture and HUD regulatory agreements for escrow, principal, interest, reserves, and insurance, held by trustee: |              |      |        |  |
| Cash and short-term investments  | \$<br>1,761  | \$   | 1,789  |  |
| U.S. Treasury notes, government securities,  |              |      |        |  |
| and other corporate debt securities  | <br>8,112    |      | 8,352  |  |
| Resident assistance and program funds with donor restrictions:   | <br>9,873    |      | 10,141 |  |
| Cash and short-term investments  | 76           |      | 13     |  |
| Equity securities  | 1,656        |      | 252    |  |
| Mutual funds   | <br>2,349    |      | 1,680  |  |
|  | <br>4,081    |      | 1,945  |  |
|  | 13,954       |      | 12,086 |  |
| Less current portion   | 739          |      | 673    |  |
|  | \$<br>13,215 | \$   | 11,413 |  |

Investments – Investments, at fair value as of December 31 include the following (in thousands):

|  |    | 2022             | 2021 |                  |  |
|--|----|------------------|------|------------------|--|
| Corporate reserves for capital replacement, liquidity, and growth:  Cash and short-term investments  Equity securities  Mutual funds | \$ | 1,020<br>12,978  | \$   | 4,139<br>23,481  |  |
| Mutual Turius  |    | 38,195<br>52,193 |      | 52,253<br>79,873 |  |
| Corporate reserves for resident assistance and charitable gift annuitie  | s: |                  |      |                  |  |
| Cash and short-term investments U.S. Treasury notes, government securities,  |    | 196              |      | 117              |  |
| and other corporate debt securities  |    | 134              |      | 107              |  |
| Equity securities  |    | 247              |      | 575              |  |
| Mutual funds   |    | 2,539            |      | 3,203            |  |
|  |    | 3,116            |      | 4,002            |  |
|  |    | 55,309           |      | 83,875           |  |
| Less current portion   |    | 52,193           |      | 79,873           |  |
|  | \$ | 3,116            | \$   | 4,002            |  |

ASC 820 establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to measurements involving significant unobservable inputs (Level 3). The three levels of the fair value hierarchy are as follows:

- **Level 1** Inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that Eskaton has the ability to access at the measurement date.
- **Level 2** Inputs are other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly.
- **Level 3** Inputs are unobservable inputs for the asset or liability.

The level in the fair value hierarchy within which a fair value measurement falls is based on the lowest level input that is significant to the fair value measurement, in its entirety.

The fair values of the financial instruments as of December 31, 2022 and 2021 represent management's best estimates of the amounts that would be received to sell those assets or that would be paid to transfer those liabilities in an orderly transaction between market participants at that date. Those fair value measurements maximize the use of observable inputs. However, in situations where there is little, if any, market activity for the asset or liability at the measurement date, the fair value measurement reflects management's own judgments about the assumptions that market participants would use in pricing the asset or liability. Those judgments are developed by management based on the best information available in the circumstances.

The following methods and assumptions were used to estimate the fair value of each class of financial instruments:

**Cash and cash equivalents** – The carrying amounts at face value approximate fair value because of the short maturity of these instruments.

**Marketable investment securities** – Money market funds, common stock, mutual funds, U.S. government securities, U.S. government bonds, and corporate bonds are measured using quoted market prices at the reporting date multiplied by the quantity held.

Investments by level as of December 31 are as follows (in thousands):

|  |             |                   | Fair value measurements at reporting date using |  |      |                                    | sing |                                   |
|--|-------------|-------------------|---|--|------|------------------------------------|------|-----------------------------------|
|  |             | ember 31,<br>2022 | in acti<br>for                                  | ted prices<br>ive markets<br>identical<br>is (Level 1) | obse | cant other<br>ervable<br>(Level 2) | unob | nificant<br>servable<br>(Level 3) |
| Investments (including assets limited as to use):        |             |                   |   |  |      |                                    |      |                                   |
| Cash and cash equivalents  Money market funds            | \$          | 2,575<br>478      | \$  | 2,575<br>478   | \$   | -                                  | \$   | -                                 |
| Common stock Mutual funds                                |             | 14,881<br>43,083  |   | 14,881<br>43,083                                       |      | -                                  |      | -                                 |
| U.S. Government securities U.S. Government bonds         |             | 1,514<br>5,110    |   | 1,514<br>5,110   |      | -                                  |      | -                                 |
| Corporate bonds Total assets in the fair value hierarchy | <del></del> | 1,622<br>69,263   | \$  | 1,622<br>69,263  | \$   |                                    | •    | -                                 |
|  |             |                   | Quo   | Fair value me<br>ted prices<br>ive markets             |      | nts at reporti                     |      | sing                              |
|  |             | ember 31,<br>2021 | for   | identical<br>is (Level 1)                              | obse | ervable<br>(Level 2)               | unob | servable<br>(Level 3)             |
| Investments (including assets limited as to use):        |             |                   |   |  |      |                                    |      |                                   |
| Cash and cash equivalents  Money market funds            | \$          | 5,607<br>451      | \$  | 5,607<br>451   | \$   | <u>-</u>                           | \$   | -                                 |
| Common stock Mutual funds                                |             | 24,308<br>57,136  |   | 24,308<br>57,136                                       |      | -                                  |      | -                                 |
| U.S. Government securities U.S. Government bonds         |             | 1,813<br>4,992    |   | 1,813<br>4,992   |      | -<br>-                             |      | -<br>-                            |
| Corporate bonds  Total assets in the fair value          |             | 1,654             | -   | 1,654  |      |                                    |      |                                   |
| hierarchy  | \$          | 95,961            | \$  | 95,961   | \$   | -                                  | \$   |                                   |

Eskaton management meets at least quarterly with its investment advisor to review the strategy and the ongoing performance of all investments, including analyzing changes in fair value measurements from period to period.

Investment income, expenses, and gains (losses) for assets limited as to use, cash equivalents, and investments are comprised of the following for the years ended December 31 (in thousands):

|   | Year Ended December 31, 2022 |          |         |             |      |          |  |
|---|------------------------------|----------|---------|-------------|------|----------|--|
|   | 0                            | bligated |         |             |      |          |  |
|   |                              | Group    | Non     | obligated   |      | Total    |  |
| Investment (loss) income:                       |                              |          |         |             |      |          |  |
| Interest and dividend income                    | \$                           | 1,373    | \$      | 242         | \$   | 1,615    |  |
| Realized gains on sales of securities           |                              | 373      |         | 1,866       |      | 2,239    |  |
| Unrealized losses on trading securities         |                              | (13,406) |         | (4,805)     |      | (18,211) |  |
|   |                              | (11,660) |         | (2,697)     |      | (14,357) |  |
| Less investment expenses                        |                              | 342      |         | 26          |      | 368      |  |
| Total investment loss                           |                              | (12,002) |         | (2,723)     |      | (14,725) |  |
| Less investment loss with donor restrictions    |                              |          |         | (315)       |      | (315)    |  |
| Investment loss without donor restrictions      | \$                           | (12,002) | \$      | (2,408)     | \$   | (14,410) |  |
|   |                              | Year     | Ended D | ecember 31, | 2021 |          |  |
|   | 0                            | bligated |         | ,           |      |          |  |
|   |                              | Group    | Non     | obligated   |      | Total    |  |
| Investment income:                              |                              |          |         |             |      |          |  |
| Interest and dividend income                    | \$                           | 1,550    | \$      | 280         | \$   | 1,830    |  |
| Realized gains on sales of securities           |                              | 11,634   |         | 711         | •    | 12,345   |  |
| Unrealized gains (losses) on trading securities |                              | (4,322)  |         | 772         |      | (3,550)  |  |
|   |                              | 8,862    |         | 1,763       |      | 10,625   |  |
| Less investment expenses                        |                              | 349      |         | 19          |      | 368      |  |
| Total investment income                         |                              | 8,513_   |         | 1,744_      |      | 10,257   |  |
| Less investment income with donor restrictions  |                              |          |         | 212         |      | 212      |  |
| Investment income without donor restrictions    | \$                           | 8,513    | \$      | 1,532       | \$   | 10,045   |  |

### Note 5 – Derivative Instruments and Hedging Activities

Eskaton has an interest rate swap derivative instrument ("swap") to manage its exposure on its debt instruments. By using derivative instruments, Eskaton exposes itself to credit risk and termination risk.

Credit risk exists because Eskaton is dependent upon the interest rate swap counterparty to meet its obligations under the agreement. This risk is measured by the cost associated with replacing the agreement, not by the notional amount of the agreement. At inception, the swap's replacement cost, or fair market value, is close to zero. If interest rates change such that the fair market value of the swap is positive, Eskaton's exposure to the swap counterparty increases as the cost of replacing the agreement increases. If the fair market value decreases, Eskaton's exposure to the swap counterparty decreases. Eskaton minimizes the credit risk in derivative instruments by entering into transactions with high-quality counterparties whose credit rating is higher than A2/A.

Termination risk is the risk that a swap will be terminated by the swap counterparty before maturity and Eskaton, due to adverse market conditions, will be forced to make a cash termination payment to the counterparty. The termination risk associated with swaps is managed by establishing and monitoring parameters that limit the market value sensitivity Eskaton is willing to accept. Termination risk is also mitigated by allowing only Eskaton to have voluntary termination rights and allowing the swap counterparty to terminate only under specific ratings downgrade triggers of Eskaton.

The estimated fair values of derivative instruments have been determined using Level 2 inputs including available market information and valuation methodologies. As of December 31, 2022 and 2021, the fair values of these derivatives were recorded in the consolidated balance sheets at net liabilities of \$1.3 million and \$3.7 million, respectively. The credit risk assumption, as required under ASC 820, reduced Eskaton's interest rate swap liability by \$0.1 million and \$0.2 million in 2022 and 2021, respectively.

Interest rate swap agreement for variable-rate debt — Eskaton has issued variable-rate debt to refinance various debt issuances and finance capital improvements. The variable-rate debt obligations expose Eskaton to variability in interest payments due to changes in interest rates. Management believes it is prudent to limit the variability of a portion of its interest payments. To meet this objective, management entered into a swap agreement to manage fluctuations in cash flows resulting from interest rate risk. This swap effectively changed the variable-rate cash flow exposure on the Series 2006 Bonds to approximate fixed-rate cash flows. Upon refinance of the Series 2006 Bonds during 2022, the orphaned swap limits variable-rate cash flow exposure on approximately 60% of the Series 2022 Bond issuance by emulating fixed-rate cash flows on that portion of the debt. Under the terms of the swap, Eskaton makes fixed interest rate payments and receives variable interest rate payments, thereby creating the equivalent of fixed-rate debt. As of December 31, 2022 and 2021, Eskaton was party to a swap agreement with an aggregate notional principal amount of \$15.6 million and \$16.3 million, respectively.

**Interest rate swap activities** – Interest rate swap activities included in nonoperating revenue (expenses) for the years ended December 31 consist of the following (in thousands):

|   |    | 2021           |                      |  |
|---|----|----------------|----------------------|--|
| Net unrealized gain on interest rate swap agreements<br>Net payments on interest rate swap agreements | \$ | 2,401<br>(361) | \$<br>1,074<br>(601) |  |
| Total interest rate swap activities   | \$ | 2,040          | \$<br>473            |  |

### Note 6 - Property and Equipment, Net

Property and equipment, net as of December 31 consists of the following (in thousands):

|   | 2022 |                                       |    | 2021                                  |  |  |
|---|------|---------------------------------------|----|---------------------------------------|--|--|
| Land Land improvements Buildings and improvements Equipment | \$   | 25,453<br>22,514<br>230,202<br>38,799 | \$ | 25,403<br>22,145<br>226,108<br>37,664 |  |  |
| Accumulated depreciation                                    |      | 316,968<br>(207,672)                  |    | 311,320<br>(197,253)                  |  |  |
| Construction in progress                                    |      | 109,296<br>3,283                      |    | 114,067<br>2,229                      |  |  |
| Property and equipment, net                                 | \$   | 112,579                               | \$ | 116,296                               |  |  |

### Note 7 – Long-Term Debt

Long-term debt as of December 31 consists of the following (in thousands):

|   | <br>2022     | <br>2021     |
|---|--------------|--------------|
| Obligated group:  | _            | <br>         |
| Series 2013 Tax-Exempt Fixed-Rate Revenue Bonds (Series 2013 Bonds) due 2035, principal due in annual installments and fixed interest of 2.00% to 5.00% due semi-annually; secured by deeds of trust.   | \$<br>38,250 | \$<br>39,815 |
| Series 2012 Tax-Exempt Fixed-Rate Revenue Bonds (Series 2012 Bonds) due 2034, principal due in annual installments and fixed interest of 2.00% to 5.25% due semi-annually; secured by deeds of trust.   | 26,815       | 28,035       |
| Series 2022 Tax-Exempt Variable-Rate Revenue and Refunding Bonds (Series 2022 Bonds) due 2029, payments of principal and variable interest due monthly (4.76% at December 31, 2022); held under a bank direct placement agreement; secured by deeds of trust. | 23,446       | -            |
| Series 2008A Tax-Exempt Variable-Rate Demand Revenue Refunding Bonds (Series 2008A Bonds) due 2025, principal due in annual installments and variable interest due monthly (1.63% at December 31, 2021); held under a bank direct placement                   |              |              |
| agreement; secured by deeds of trust.   | -            | 9,975        |

|   | 2022                        | 2021                        |
|---|-----------------------------|-----------------------------|
| Series 2006 Tax-Exempt Variable-Rate Demand Revenue Bonds (Series 2006 Bonds) due 2022, principal due in annual installments and variable interest due monthly (1.31% at December 31, 2021); held under a bank direct placement agreement; secured by deeds of trust. | _                           | 14,850                      |
| Nonobligated:   |                             |                             |
| Note payable to Lument due 2050, principal and interest of 3.07% due in monthly installments of \$53; insured by U.S. Department of Housing and Urban Development under Section 232, pursuant to Section 223(f); secured by deed of trust.                            | 11,863                      | 12,110                      |
| Note payable to Lument due 2047, principal and interest of 2.45% due in monthly installments of \$32; insured by U.S. Department of Housing and Urban Development under Section 232, pursuant to Section 223(f); secured by deed of trust.                            | 7,139                       | 7,327                       |
| Note payable to First Republic Bank due 2035, principal and interest of 3.85% due in monthly installments of \$40.  | 4,852                       | 5,137                       |
| Unamortized premiums Unamortized deferred financing costs   | 112,365<br>2,789<br>(2,463) | 117,249<br>3,013<br>(2,321) |
|   | 112,691                     | 117,941                     |
| Less current maturities, net of premiums and deferred financing costs of \$96 and \$8 in 2022 and 2021, respectively  | 9,872                       | 24,340                      |
|   | \$ 102,819                  | \$ 93,601                   |

Maturities (as calculated based on the following paragraph) of long-term debt are as follows (in thousands):

### Year Ending December 31,

| 2023       | \$<br>9,968   |
|------------|---------------|
| 2024       | 5,404         |
| 2025       | 5,575         |
| 2026       | 5,812         |
| 2027       | 6,069         |
| Thereafter | <br>79,537    |
|            |               |
|            | \$<br>112,365 |

Maturities exclude unamortized premiums and deferred financing costs.

The total amount of long-term debt supported by direct placement agreements as of December 31, 2022 and 2021 was \$23.4 million and \$24.8 million, respectively. Eskaton pays fees on its direct placement facility with Truist Commercial Equity, Inc. of 1.501% per annum, plus a percentage of 1-month SOFR, and previously paid fees on its direct placement facilities with Compass Mortgage Corporation and U.S. Bank, N.A. ranging from 1.25% to 1.76% per annum, plus a percentage of 1-month LIBOR. These fees are included in interest and amortization expense in the accompanying consolidated statements of operations and changes in net assets.

Interest and amortization expense related to long-term debt for the years ended December 31 comprises the following (in thousands):

|   | 2022 |       | 2021 |       |
|---|------|-------|------|-------|
| Obligated Group:                          |      |       |      |       |
| Interest on bonds and notes               | \$   | 3,910 | \$   | 3,735 |
| Letter of credit and other financing fees |      | 42    |      | 55    |
| Amortization of debt issuance costs       |      | 181   |      | 192   |
| Nonobligated:                             |      |       |      |       |
| Interest on bonds and notes               |      | 853   |      | 903   |
| Amortization of debt issuance costs       |      | 38    |      | 38    |
|   | \$   | 5,024 | \$   | 4,923 |

The Series 2022 Bonds, Series 2013 Bonds, and Series 2012 Bonds are subject to restrictive covenants contained in the Master Indenture. The Series 2022 Bonds are also subject to additional covenants contained in the direct placement agreement with Truist Commercial Equity, Inc. Under the Master Indenture, Eskaton is required to maintain certain deposits with a trustee that are included in assets limited as to use. The Master Indenture and related direct placement agreement also, among other things, require Eskaton to maintain specified debt service coverage ratios and days cash on hand, place limits on Eskaton on the incurrence of additional long-term debt, and require Eskaton to report material adverse changes. Management believes Eskaton was in compliance with the various covenants as of and for the year ended December 31, 2022, with the exception of the debt service coverage ratio covenants associated with the Master Indenture and related direct placement agreement, and the debt service coverage ratio covenant associated with the First Republic Bank note payable related to The Reutlinger Community. Management believes the debt service coverage ratio covenant noncompliance does not constitute an event of default for obligations issued under the Master Indenture. Eskaton did not seek a waiver from First Republic Bank, and has instead agreed to prefund the required debt service payments for the remainder of 2023 into a restricted money market account with First Republic Bank, which provides the lender assurance of repayment while management evaluates options for refinancing the note payable. Because a waiver was not obtained, the \$4.9 million outstanding balance on the First Republic Bank note payable has been classified as current maturities of long-term debt in the accompanying consolidated balance sheets as of December 31, 2022.

The notes payable to Lument (formerly ORIX Real Estate Capital, LLC) are also subject to restrictive covenants, including the requirement to maintain certain deposits with the lender. Such deposits include mortgage insurance premiums, property taxes, and property insurance escrow accounts. The lender also holds reserve accounts for capital replacement reserves and residual receipts. All such escrow accounts and reserve accounts are included in assets limited as to use. Disbursements from the reserve accounts for the proper purpose may be made only after receiving consent in writing from the U.S. Secretary of Housing and Urban Development.

The Series 2006 Bonds were held by Compass Mortgage Corporation under a direct placement agreement expiring May 31, 2022. The Series 2008A Bonds were held by U.S. Bank, N.A. under a direct placement agreement expiring December 1, 2025. Both the Series 2006 Bonds and Series 2008A Bonds were refinanced with the Series 2022 Bonds in August 2022. The Series 2022 Bonds are held by Truist Commercial Equity, Inc. under a direct placement agreement expiring August 31, 2029.

#### Note 8 - Retirement Plans

Eskaton has a defined benefit cash balance pension plan (the "Pension Plan"), whereby a participant's monthly rate of retirement benefits shall equal one twelfth of the amount determined in accordance with the Pension Plan provisions. A participant may elect an optional form of benefit, including a single lump-sum payment. The Pension Plan covers all employees of Eskaton, EPI, EVGV, EVR, EVP, ELGB, EFWL, Eskaton Foundation, and LD who have attained the age of 21 after completion of one year of service in which the employee completes 1,000 hours of service. The Pension Plan requires five benefit years to vest.

Eskaton also maintains a Supplemental Executive Retirement Plan ("SERP") that provides supplemental funds for retirement or death for selected key employees of Eskaton in the event that the Pension Plan benefits of such individuals are less than the specified target. The SERP is a nonqualified plan intended to meet the requirements of an ineligible deferred compensation plan as described in Section 457(f) of the Internal Revenue Code of 1986. The benefit under the SERP is offset by certain portions of the Pension Plan. It is expected over time that the benefits payable from the SERP will be nearly completely offset by the Pension Plan.

The Pension Plan was frozen effective December 31, 2022, and management anticipates terminating the plan at an undetermined future date. No additional employee service credits will accrue after December 31, 2022, however interest credits will accrue until the plan is formally terminated. Eskaton also intends to modify or replace the SERP at an undetermined future date.

As a replacement for the Pension Plan, Eskaton began offering participation in a 401(k) retirement plan (the "Eskaton 401(k) Plan") to substantially all employees beginning January 1, 2023. Employees are eligible to participate in the Eskaton 401(k) Plan upon reaching age 18 after 90 days of eligible service. Employee deferral amounts are subject to Internal Revenue Service annual limitations. The Eskaton 401(k) Plan provides for employer matching contributions of up to 4% of employee compensation with immediate vesting.

The following table presents the changes in the benefit obligations, fair value of assets, and funded status of the Pension Plan and SERP as of December 31 (in thousands):

| 34,987<br>1,053<br>882<br>(1,879) | \$                                | 36,663<br>1,046                      | \$  | 2,170                                     | \$  | 2,413   |
|-----------------------------------|-----------------------------------|--------------------------------------|---|---|---|---|
| 1,053<br>882<br>(1,879)           | \$                                | 1,046                                | \$  | •   | \$  | 2.413   |
| 882<br>(1,879)                    |                                   | ,                                    |   |   |   | _,  |
| (1,879)                           |                                   | 750                                  |   | 35  |   | 32  |
| ` ' '                             |                                   | 759                                  |   | 52  |   | 47  |
|                                   |                                   | (3,444)                              |   | -   |   | -   |
| 394                               |                                   | 315                                  |   | -   |   | -   |
| (542)                             |                                   | -                                    |   | -   |   | -   |
| (2,342)                           |                                   | (352)                                |   | (1,114)                                   |   | (322)   |
| 32,553                            | \$                                | 34,987                               | \$  | 1,143                                     | \$  | 2,170   |
| 39,652<br>(5,393)<br>-<br>(1,879) | \$                                | 38,392<br>4,154<br>550<br>(3,444)    | \$  | -<br>-<br>-                               | \$  | -<br>-<br>-<br>-                              |
| 32,380                            | \$                                | 39,652                               | \$  | -   | \$  |   |
| (173)                             |                                   | 4,665                                |   |   |   |   |
|                                   | (5,393)<br>-<br>(1,879)<br>32,380 | (5,393)<br>-<br>(1,879)<br>32,380 \$ | (5,393) 4,154<br>- 550<br>(1,879) (3,444)<br>32,380 \$ 39,652 | (5,393) 4,154<br>- 550<br>(1,879) (3,444) | (5,393) 4,154 -<br>550 -<br>(1,879) (3,444) - | (5,393) 4,154 -<br>550 -<br>(1,879) (3,444) - |

The accumulated benefit obligation for the Pension Plan was \$32.6 million and \$34.2 million as of December 31, 2022 and 2021, respectively. For the year ended December 31, 2022, the Pension Plan experienced a \$2.3 million gain related to changes in the benefit obligation primarily due to changes in interest rates and assumptions pertaining to curtailment measurements. For the year ended December 31, 2021, there was not a significant gain or loss related to changes in the benefit obligation.

Net periodic benefit cost recognized and other changes in plan assets and benefit obligations, which are excluded from deficiency of revenues, gains, and other support over expenses, in 2022 and 2021 are as follows (in thousands):

|   | Eskaton Pension Plan |  |    | SERP  |    |                               |    |                               |
|---|----------------------|--|----|---|----|-------------------------------|----|-------------------------------|
|   |                      | 2022   |    | 2021  | 2  | 2022                          | 2  | 021                           |
| Service cost Interest cost Expected return on plan assets Amortization of prior service cost Amortization of net gain (loss) Curtailment charge | \$                   | (1,053)<br>(882)<br>2,678<br>(614)<br>(213)<br>(2,224) | \$ | (1,046)<br>(759)<br>2,575<br>(566)<br>(848) | \$ | (35)<br>(52)<br>-<br>-<br>336 | \$ | (32)<br>(47)<br>-<br>-<br>304 |
| Settlement charge   |                      | -  |    | (412)                                       |    | -                             |    | -                             |
| Net periodic benefit cost recognized  |                      | (2,308)  |    | (1,056)                                     |    | 249                           |    | 225                           |
| Other changes in plan assets and benefit obligations recognized in net assets (deficit) without donor restrictions:                             |                      |  |    |   |    |                               |    |                               |
| Net actuarial gain (loss)   |                      | (4,973)  |    | 2,779                                       |    | 778                           |    | 17                            |
| Prior service cost  |                      | 220  |    | 251   |    | -                             |    | -                             |
| Impact of curtailment accounting<br>Impact of settlement accounting   |                      | 2,224<br>  |    | 412   |    | <u> </u>                      |    | -<br>-<br>-                   |
| Total recognized in net assets (deficit) without donor restrictions   |                      | (2,529)  |    | 3,442                                       |    | 778                           |    | 17                            |
| Total recognized in net periodic benefit cost and net assets (deficit) without donor restrictions   | \$                   | (4,837)  | \$ | 2,386                                       | \$ | 1,027                         | \$ | 242                           |

Weighted average assumptions used are as follows:

|  | Eskaton Pens | ion Plan | SERP  | •     |
|--|--------------|----------|-------|-------|
|  | 2022 2021    |          | 2022  | 2021  |
| Discount rate - benefit obligation     | 5.35%        | 2.60%    | 5.35% | 2.60% |
| Discount rate - benefit cost           | 2.60%        | 2.10%    | 2.60% | 2.10% |
| Expected rate of return on plan assets | 4.50%        | 7.00%    | n/a   | n/a   |
| Rate of compensation increase          | 5.00%        | 4.00%    | 4.00% | 4.00% |

Eskaton's expected rate of return on plan assets is based on the portfolio as a whole and not on the sum of the returns on individual asset categories. The return is based exclusively on historical returns, without adjustments.

**Measurement date** – The measurement date used to determine pension benefit measures for the plans is December 31.

**Cash flows** – Eskaton expects to contribute \$0 to the Pension Plan and \$0.3 million to the SERP during the fiscal year ending December 31, 2023.

The benefits expected to be paid are as follows (in thousands):

|                          | E            | skaton |    |       |  |  |
|--------------------------|--------------|--------|----|-------|--|--|
| Year Ending December 31: | Pension Plan |        |    | SERP  |  |  |
|                          |              |        |    |       |  |  |
| 2023                     | \$           | 32,554 | \$ | 659   |  |  |
| 2024                     |              | -      |    | 88    |  |  |
| 2025                     |              | -      |    | 267   |  |  |
| 2026                     |              | -      |    | 104   |  |  |
| 2027                     |              | -      |    | 113   |  |  |
| 2028-2032                |              | -      |    | 1,037 |  |  |

The expected benefits are based on the same assumptions used to measure Eskaton's benefit obligation as of December 31, 2022, and include estimated future employee service. The expected pension benefits assume termination of the Pension Plan in 2023, although the actual termination date may extend to a future period.

**Plan assets** – Eskaton's investment policy for the retirement plans states the overall investment objectives of the accounts. It also contains a target asset mix and asset mix restrictions, which, in combination with the skills of each investment manager, should achieve these objectives.

The objectives of the accounts are expected to be pursued as long-term goals designed to maximize returns without exposure to undue risk. Each investment manager's greatest concern is expected to be the long-term appreciation of the assets and consistency of total portfolio returns. Management expects the accounts to exceed (net of fees) the composite benchmark relevant to the target asset allocation defined in the investment policy.

Target Asset Mix Table Overall Portfolio

| Asset class             | Minimum percentage | Target percentage | Maximum percentage |
|-------------------------|--------------------|-------------------|--------------------|
| Domestic equities       | 30%                | 45%               | 60%                |
| Real estate             | 0%                 | 5%                | 10%                |
| International equities  | 10%                | 15%               | 20%                |
| Domestic fixed income   | 15%                | 25%               | 35%                |
| Alternative investments | 0%                 | 10%               | 20%                |

The asset allocations of plan assets as of December 31 are as follows (in thousands):

|  |     |  |                | Fair value me  | asuremen | ıts at reporti                   | ing date us | ing                           |
|--|-----|--|----------------|--|----------|----------------------------------|-------------|-------------------------------|
|  | Dec | ember 31,<br>2022                      | in acti<br>for | ted prices<br>ive markets<br>identical<br>is (Level 1) | obse     | ant other<br>rvable<br>(Level 2) | unobse      | ficant<br>ervable<br>Level 3) |
| Cash Common stocks U.S. government bonds   | \$  | 2,734<br>1<br>29,645                   | \$             | 2,734<br>1<br>29,645                                   | \$       | -<br>-<br>-                      | \$          | -<br>-<br>-                   |
| Total assets in the fair value hierarchy   | \$  | 32,380                                 | \$             | 32,380   | \$       |                                  | \$          |                               |
|  |     |  |                | Fair value me  | asuremer | its at reporti                   | ing date us | ing                           |
|  | Dec | ember 31,<br>2021                      | in acti<br>for | ted prices ive markets identical is (Level 1)          | obse     | ant other<br>rvable<br>(Level 2) | unobse      | ficant<br>ervable<br>Level 3) |
| Cash Common stocks Mutual funds Guaranteed investment account Pooled separate account Total assets in the fair value | \$  | 1,650<br>10,503<br>27,318<br>27<br>154 | \$             | 1,650<br>10,503<br>27,318<br>-                         | \$       | -<br>-<br>-<br>27<br>154         | \$          | -<br>-<br>-<br>-              |
| hierarchy  | \$  | 39,652                                 | \$             | 39,471   | \$       | 181                              | \$          |                               |

There were no significant transfers between plan assets using quoted prices in active markets for identical assets (Level 1) and assets using significant other observable inputs (Level 2) during the years ended December 31, 2022 and 2021.

### Note 9 - Continuing Care Retirement Communities

### **Eskaton Village Carmichael**

Eskaton Village Carmichael ("EVC") is a licensed continuing care community offering independent living, assisted living for those residents needing assistance with two or more of the activities of daily living and residents with cognitive impairments, and skilled nursing for all other residents. EVC is located on a 37-acre parcel of land in Carmichael, California, and consists of the following living units:

| Unit type                           | Number of units |
|-------------------------------------|-----------------|
| Apartments                          | 201             |
| Cottages                            | 94              |
| Assisted living                     | 38              |
| Assisted living – special care unit | 20              |
| Skilled nursing                     | 35              |

Residents of EVC's apartments and cottages pay a membership or entrance fee and sign a membership or residence agreement, which has been approved by the Continuing Care Contracts Branch of the California Department of Social Services. The nonrefundable membership agreement results in a payment to the resident only from reoccupancy proceeds of that apartment or cottage. Residents may resell their membership to another qualified individual, and Eskaton receives a transfer fee of 10% of the original membership fee amount, capped at a maximum of 10% of the new sales price. In addition, appreciation in excess of the original membership fee amount is shared equally between the resident and Eskaton.

#### The Reutlinger Community

TRC is a 60-bed skilled nursing and 116-unit assisted living and memory care facility in Danville, California. Beginning December 5, 2016, TRC was certified by the State of California Department of Social Services with a provisional license to operate as a CCRC and enter into continuing care contracts with the residents of the community. A permanent license was issued to TRC in 2019.

TRC receives an entrance fee when residents enter into a continuing care agreement. The continuing care agreement is inclusive of care and services, as defined in the agreement. In exchange for a fixed entrance fee and monthly resident service fees, the resident has the right to occupy a unit and continue using the services of the community during his or her lifetime.

CCRC membership and entrance fees provide residents with material rights that are treated as performance obligations satisfied over time as services are rendered. EVC's and TRC's refundable residence agreements require an entrance fee, which is deferred and amortized on a straight-line basis over the life expectancy of the residents. Refundable entrance fees totaled \$160 thousand and \$477 thousand as of December 31, 2022 and 2021, respectively.

The change in deferred entrance fees during the years ended December 31, 2022 and 2021, consists of the following activity (in thousands):

|                                  | ;  | 2022    | 2021        |
|----------------------------------|----|---------|-------------|
| Balance, beginning of year       | \$ | 7,446   | \$<br>7,444 |
| New fees received                |    | 2,911   | 800         |
| Appreciation of resale contracts |    | 777     | 670         |
| Amortization of fees             |    | (2,117) | (1,958)     |
| Other                            |    | (328)   | 490         |
| Balance, end of year             | \$ | 8,689   | \$<br>7,446 |

Eskaton is obligated to provide future services and the use of the CCRC communities to residents. Residents are charged monthly service fees, which are used to pay routine operating expenses. Management has determined that the deferred revenue from unamortized membership and entrance fees and future monthly service fees exceeds the present value of the net cost of future services and use of the CCRC communities to be provided to residents as of December 31, 2022 and 2021, discounted at 4.5% and 4.5% for EVC and TRC, respectively. Accordingly, Eskaton has not recorded a liability to provide future services as of December 31, 2022 and 2021.

#### Note 10 - Self-Insured Employee Health and Workers' Compensation

Eskaton is self-insured for employee health and workers' compensation up to \$175,000 and \$1 million per claim, respectively. Eskaton maintains stop-loss insurance policies for employee health and workers' compensation with a limit of \$0 per claim and statutory limits, respectively. Accruals have been made for estimated liabilities, including estimates for incurred but not reported claims. Eskaton has recorded a liability of \$2.8 million and \$2.2 million as of December 31, 2022 and 2021, respectively, in relation to employee health. Eskaton has recorded a liability of \$9.0 million and \$11.7 million as of December 31, 2022 and 2021, respectively, in relation to workers' compensation. Eskaton is required to participate as a member in the State of California Self-Insurers' Security Fund, a not-for-profit mutual benefit corporation, to secure its liabilities for self-insured workers' compensation. In Eskaton's past experience, no claims have been made against this financial instrument. Management does not expect any material loss to result from this off-balance-sheet instrument because performance is not expected to be required and, therefore, is of the opinion that the fair value of this instrument is zero. Any related insurance recovery receivables are recorded as due from liability insurer in the accompanying consolidated balance sheets.

#### Note 11 - Professional Liability Insurance

Eskaton maintains claims-made commercial professional liability insurance coverage with California Healthcare Insurance Company covering losses up to \$5 million per claim, annual aggregate of \$15 million, with a \$10,000 deductible per claim. Eskaton also purchases excess professional liability insurance coverage of \$10 million per claim and \$10 million aggregate over the primary insurance coverage limits. Eskaton has recorded a liability of \$1.7 million and \$1.5 million for the tail exposure as of December 31, 2022 and 2021, respectively. In accordance with ASC 954-450, *Health Care Entities—Contingencies*, Eskaton has also recorded a liability of \$6.1 million and \$5.9 million as of December 31, 2022 and 2021, respectively, for estimated claim liabilities insured under its liability policy. \$1.7 million and \$7.4 million are recorded as professional liability and \$6.1 million and \$0 are recorded as other current liabilities in the accompanying consolidated balance sheets as of December 31, 2022 and 2021, respectively. Any related insurance recovery receivables are recorded as due from liability insurer in the accompanying consolidated balance sheets.

#### Note 12 - Commitments and Contingencies

Various legal settlements were reached that resulted in professional fees expense of \$0 million and \$5.5 million in the consolidated statements of operations and changes in net assets for the years ended December 31, 2022 and 2021, respectively.

Eskaton is a defendant in other various legal actions arising from its normal conduct of business. It is the opinion of Eskaton's management, after consulting with legal counsel, that the outcome of such matters will not have a material adverse effect on the consolidated financial position or results of operations of Eskaton.

#### Note 13 - Concentrations of Credit Risk

Eskaton's financial instruments that are exposed to concentrations of credit risk consist primarily of bank demand deposits in excess of Federal Deposit Insurance Corporation ("FDIC") and Security Investor Protection Corporation limits and its accounts receivable. If any of the financial institutions with whom Eskaton does business were to be placed into receivership with the FDIC, Eskaton may be unable to access the cash it has on deposit with such institutions. If Eskaton was unable to access its cash and cash equivalents as needed, Eskaton's financial position and ability to operate its business could be adversely affected.

Eskaton's operating facilities are located primarily in the Sacramento, California, metropolitan area. Eskaton grants credit without collateral to its patients and residents, most of whom are insured under third-party payor agreements.

Accounts receivable, net from patients and third-party payors as of December 31 are as follows (in thousands):

|                          | <br>2022     | <br>2021    |
|--------------------------|--------------|-------------|
| Medicare                 | \$<br>2,058  | \$<br>2,139 |
| Medi-Cal                 | 3,168        | 2,308       |
| Other third-party payors | 3,727        | 2,626       |
| Patients and residents   | <br>1,434    | 1,055       |
|                          | \$<br>10,387 | \$<br>8,128 |

The following represents accounts receivable, net, as of December 31:

|                          | <br>2022     | <br>2021    | <br>2020    |
|--------------------------|--------------|-------------|-------------|
| Accounts receivable, net | \$<br>10,387 | \$<br>8,128 | \$<br>5,737 |

### Note 14 - Natural and Functional Expenses

The consolidated financial statements report certain expense categories that are attributable to more than one service or support function. Therefore, these expenses require an allocation on a reasonable basis that is consistently applied. Costs not directly attributable to a function including depreciation, interest and amortization, and insurance and other are allocated to a function based on a units-of-service basis. Expenses related to providing these services for the years ended December 31 are as follows (in thousands):

|                           |                    |                      |         | Year E            | Ended D | December 3               | 1, 2022 |          |    |                   |               |
|---------------------------|--------------------|----------------------|---------|-------------------|---------|--------------------------|---------|----------|----|-------------------|---------------|
|                           |                    | Program              | Service | S                 |         |                          | Support | Servic   | es |                   |               |
|                           | Health<br>Services | sidential<br>ervices |         | nmunity<br>rvices | Е       | Home<br>Based<br>ervices | Fund    | draising |    | eneral &<br>Admin | Total         |
| Salaries and wages        | \$<br>31,709       | \$<br>29,637         | \$      | 163               | \$      | 1,970                    | \$      | 173      | \$ | 20,332            | \$<br>83,984  |
| Employee benefits         | 9,495              | 8,919                |         | 67                |         | 630                      |         | 49       |    | (1,379)           | 17,781        |
| Professional fees         | 8,190              | 3,471                |         | -                 |         | 173                      |         | 3        |    | 1,212             | 13,049        |
| Supplies                  | 2,627              | 3,896                |         | -                 |         | 64                       |         | 29       |    | 991               | 7,607         |
| Purchased services        | 1,580              | 6,925                |         | -                 |         | -                        |         | 23       |    | 5,306             | 13,834        |
| Ancillary costs           | 2,910              | 286                  |         | -                 |         | -                        |         | -        |    | -                 | 3,196         |
| Utilities                 | 1,090              | 3,445                |         | 2                 |         | 64                       |         | -        |    | 1,726             | 6,327         |
| Insurance and other       | 2,554              | 1,360                |         | 44                |         | 146                      |         | 4        |    | 5,852             | 9,960         |
| Depreciation              | 1,366              | 7,948                |         | -                 |         | -                        |         | -        |    | 1,170             | 10,484        |
| Interest and amortization | <br>316            | <br>4,237            |         | <u>-</u>          |         | -                        |         |          |    | 471               | <br>5,024     |
| Total Expenses            | \$<br>61,837       | \$<br>70,124         | \$      | 276               | \$      | 3,047                    | \$      | 281      | \$ | 35,681            | \$<br>171,246 |

|                           |                    |                        |         | Year E            | nded D | ecember 3                | 1, 2021 |          |           |                   |               |
|---------------------------|--------------------|------------------------|---------|-------------------|--------|--------------------------|---------|----------|-----------|-------------------|---------------|
|                           |                    | Program                | Service | S                 |        |                          |         | Support  | Servic    | es                |               |
|                           | Health<br>Services | esidential<br>Services |         | nmunity<br>rvices | E      | Home<br>Based<br>ervices | Fund    | draising |           | eneral &<br>Admin | Total         |
| Salaries and wages        | \$<br>28,562       | \$<br>27,555           | \$      | 200               | \$     | 1,615                    | \$      | 104      | \$        | 19,230            | \$<br>77,266  |
| Employee benefits         | 8,937              | 8,781                  |         | 69                |        | 597                      |         | 30       |           | 3,506             | 21,920        |
| Professional fees         | 5,546              | 951                    |         | -                 |        | 18                       |         | -        |           | 6,426             | 12,941        |
| Supplies                  | 2,648              | 3,689                  |         | -                 |        | 80                       |         | -        |           | 689               | 7,106         |
| Purchased services        | 1,742              | 6,836                  |         | -                 |        | -                        |         | -        |           | 5,105             | 13,683        |
| Ancillary costs           | 2,999              | 246                    |         | -                 |        | 51                       |         | -        |           | -                 | 3,296         |
| Utilities                 | 1,063              | 3,242                  |         | 2                 |        | 55                       |         | -        |           | 1,610             | 5,972         |
| Insurance and other       | 2,425              | 832                    |         | 33                |        | 117                      |         | 138      |           | 5,119             | 8,664         |
| Depreciation              | 1,509              | 9,437                  |         | -                 |        | -                        |         | -        |           | 707               | 11,653        |
| Interest and amortization | <br>295            | <br>4,130              |         |                   |        |                          |         |          |           | 498               | <br>4,923     |
| Total Expenses            | \$<br>55,726       | \$<br>\$ 65,699        |         | \$ 304            |        | \$ 2,533                 |         | 272      | \$ 42,890 |                   | \$<br>167,424 |

### Note 15 - Liquidity Disclosure

As of December 31, 2022 and 2021, Eskaton had a working capital surplus of \$46.3 million and \$72.4 million, and average days' cash on hand of 159 and 239 days, respectively.

Financial assets available for general expenditure within one year of the consolidated balance sheet date consist of the following (in thousands) as of December 31:

|                           |     | 2022   | <br>2021      |
|---------------------------|-----|--------|---------------|
| Cash and cash equivalents | \$  | 14,497 | \$<br>16,392  |
| Investments               |     | 55,309 | 83,875        |
| Accounts receivable, net  |     | 10,387 | 8,128         |
| Other receivables         |     | 3,470  | 3,503         |
|                           | _\$ | 83,663 | \$<br>111,898 |

Eskaton manages its liquidity by developing annual operating budgets that provide sufficient funds to support operating expenditures, liabilities, and other obligations. Eskaton's cash needs are expected to be met through operating revenue sources.

### Note 16 - Health and Safety Code Section 1790(A)(3) Disclosure

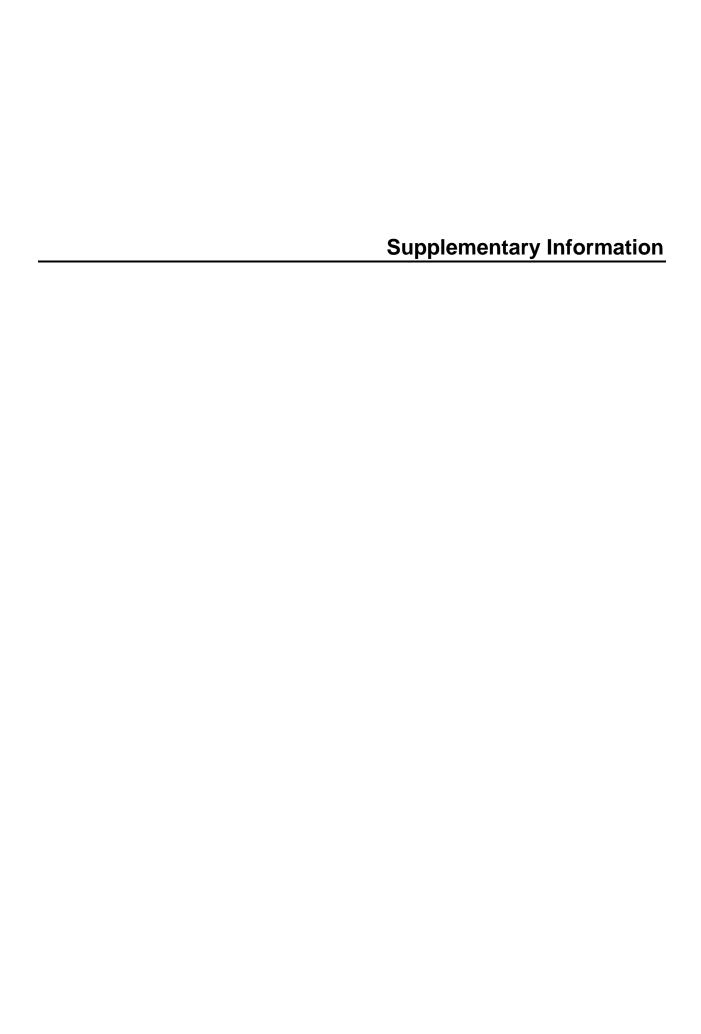
The following disclosure is made pursuant to Section 1790(a)(3) of the California Health and Safety Code: no reserves are being accumulated for identified projects or contingencies.

#### Note 17 - Subsequent Events

Subsequent events are events or transactions that occur after the consolidated balance sheet date but before the consolidated financial statements are issued. Eskaton recognizes in the consolidated financial statements the effects of all subsequent events that provide additional evidence about conditions that existed at the date of the consolidated balance sheet, including the estimates inherent in the process of preparing the consolidated financial statements. Eskaton's consolidated financial statements do not recognize subsequent events that provide evidence about conditions that did not exist at the date of the consolidated balance sheet but arose after the consolidated balance sheet date and before consolidated financial statements are issued.

Eskaton signed an asset purchase agreement on March 24, 2023, related to the Organization's planned sale of its three standalone skilled nursing care centers: Eskaton Care Center Fair Oaks, Eskaton Care Center Greenhaven, and Eskaton Care Center Manzanita. The sale is expected to close in 2023 for an aggregate purchase price of \$35.6 million. Eskaton also signed a Management and Operations Transfer Agreement with the buyer on March 24, 2023, which governs the buyer's management and operation of the skilled nursing care centers during the post-sale period between the sale closing date and the date upon which the buyer has obtained all necessary licenses and permits from the California Department of Public Health. Management committed to a plan to sell these skilled nursing care centers in March 2023.

Subsequent events have been evaluated through May 16, 2023, which is the date the consolidated financial statements were issued.



## Eskaton and Subsidiaries Consolidating Schedule – Balance Sheet December 31, 2022 (In Thousands)

|   | Eskaton<br>Properties Inc. | Eskaton Villaç<br>Grass Valle |            | Eskaton Village<br>Roseville | Ob | katon<br>ligated<br>up Total | Eskaton<br>Obligated<br>Group<br>Adjustments | Eskaton<br>Obligated<br>Group<br>Combined | ł   | Eskaton<br>Combined | California<br>Healthcare<br>Consultants |   | Eskaton Village<br>Placerville |     | aton Lodge<br>ranite Bay | Eskaton<br>FountainWo<br>Lodge |          | The Reutlinger<br>Community | Livable D | esign | Eskato<br>Founda |       | Total      | Elir | minations | Consol | olidated_ |
|---|----------------------------|-------------------------------|------------|------------------------------|----|------------------------------|--|---|-----|---------------------|---|---|--------------------------------|-----|--------------------------|--------------------------------|----------|-----------------------------|-----------|-------|------------------|-------|------------|------|-----------|--------|-----------|
| Assets  |                            |                               |            |                              |    |                              |  |   |     |                     |   |   |                                |     |                          |                                |          |                             |           |       |                  |       |            |      |           |        |           |
| Current assets:                                     |                            |                               |            |                              |    |                              |  |   |     |                     |   |   |                                |     |                          |                                |          |                             |           |       |                  |       |            |      |           |        |           |
| Cash and cash equivalents Assets limited as to use, | \$ 8,566                   | \$ 38                         | 8          | \$ 1,751                     | \$ | 10,705                       | \$ -   | \$ 10,7                                   | 705 | \$ 175              | \$ 12                                   | 0   | \$ 1,142                       | \$  | 1,485                    | \$ -                           |          | \$ 778                      | \$        | -     | \$               | 92    | \$ 14,497  | \$   | -         | \$     | 14,497    |
| required for current liabilities                    | 383                        | 15                            | 51         | -                            |    | 534                          | -  | 5   | 534 | -                   |   | -   | 95                             |     | 110                      | -                              |          | -                           |           | -     |                  | -     | 739        |      | -         |        | 739       |
| Investments   | 52,193                     | -                             |            | -                            |    | 52,193                       | -  | 52,1                                      | 93  | -                   |   | -   | -                              |     | -                        | -                              |          | -                           |           | -     |                  | -     | 52,193     |      | -         |        | 52,193    |
| Accounts receivable, net                            | 8,476                      | 10                            | 16         | 136                          |    | 8,718                        | -  | 8,7                                       | 718 | 50                  |   | -   | 14                             |     | 8                        | -                              |          | 1,597                       |           | -     |                  | -     | 10,387     |      | -         |        | 10,387    |
| Other receivables                                   | 2,233                      | 1                             | 3          | (1)                          |    | 2,245                        | -  | 2,2                                       | 245 | 16                  | 1,06                                    | 8   | 97                             |     | -                        | -                              |          | -                           |           | -     |                  | 44    | 3,470      |      | -         |        | 3,470     |
| Inventories   | 640                        | 1                             | 2          | 21                           |    | 673                          | -  |   | 673 | -                   |   | -   | 20                             |     | 9                        | -                              |          | 96                          |           | -     |                  | -     | 798        |      | -         |        | 798       |
| Deposits and prepaid expenses                       | 988                        | 4                             | 7          | 24                           |    | 1,059                        | -  | 1,0                                       | )59 | 4                   |   | -   | 18                             |     | 52                       | -                              |          | 113                         |           | 3     |                  | -     | 1,249      |      | -         |        | 1,249     |
| Due from related parties                            | 9,754                      |                               |            |                              |    | 9,754                        | (735   | 9,0                                       | )19 | (68)                |   | <u>-</u> -                                    | -                              | . — |                          |                                |          |                             |           | 171   |                  | 26    | 9,148      | . —  | (9,148)   |        |           |
| Total current assets                                | 83,233                     | 71                            | 7          | 1,931                        |    | 85,881                       | (735   | ) 85,1                                    | 46  | 177                 | 1,18                                    | 8   | 1,386                          |     | 1,664                    |                                | <u> </u> | 2,584                       |           | 174   |                  | 162   | 92,481     |      | (9,148)   |        | 83,333    |
| Assets limited as to use, net of                    |                            |                               |            |                              |    |                              |  |   |     |                     |   |   |                                |     |                          |                                |          |                             |           |       |                  |       |            |      |           |        |           |
| amount required for current liabilities             | 6,048                      | 2,00                          | 8          | -                            |    | 8,056                        | -  | 8,0                                       | )56 | -                   |   | -   | 341                            |     | 738                      | -                              |          | 2,483                       |           | -     |                  | ,597  | 13,215     |      | -         |        | 13,215    |
| Investments   | -                          | -                             |            | -                            |    | -                            | -  |   | -   | -                   |   | -   | -                              |     | -                        | -                              |          | -                           |           | -     | 3                | 3,116 | 3,116      |      | -         |        | 3,116     |
| Property and equipment, net Other assets:           | 40,970                     | 5,14                          | 10         | 11,494                       |    | 57,604                       | (86  | ) 57,5                                    | 518 | 1,298               |   | -   | 7,934                          |     | 8,462                    | -                              |          | 36,887                      |           | 480   |                  | -     | 112,579    |      | -         |        | 112,579   |
| Due from liability insurer                          | 3,214                      | -                             |            | -                            |    | 3,214                        | -  | 3,2                                       | 214 | -                   |   | -   | -                              |     | -                        | -                              |          | -                           |           | -     |                  | -     | 3,214      |      | -         |        | 3,214     |
| Associate member/resident/patient deposits          | 1,634                      | -                             |            | -                            |    | 1,634                        | -  | 1,6                                       | 34  | -                   |   | -   | -                              |     | -                        | -                              |          | 5                           |           | -     |                  | -     | 1,639      |      | -         |        | 1,639     |
| Other   | 4,928                      | -                             |            | -                            |    | 4,928                        | -  | 4,9                                       | 928 | 1,284               |   | -   | -                              |     | -                        | 3,9                            | 000      | 1,653                       |           | -     |                  | -     | 11,765     |      | (1,225)   |        | 10,540    |
| Due from related parties, net of current portion    | 3,147                      | -                             |            | -                            |    | 3,147                        |  | 3,1                                       | 47  | <u>-</u> _          |   | <u>-</u> -                                    | -                              |     | -                        |                                |          |                             |           |       |                  |       | 3,147      | . —  | (3,147)   |        | -         |
|   | 12,923                     |                               | <u>-</u> _ |                              |    | 12,923                       |  | 12,9                                      | 923 | 1,284               |   | <u>-                                     </u> |                                |     |                          | 3,9                            | 000      | 1,658                       |           |       |                  |       | 19,765     |      | (4,372)   |        | 15,393    |
| Total assets  | \$ 143,174                 | \$ 7,86                       | 55         | \$ 13,425                    | \$ | 164,464                      | \$ (821                                      | ) \$ 163,6                                | 643 | \$ 2,759            | \$ 1,18                                 | 8   | \$ 9,661                       | \$  | 10,864                   | \$ 3,9                         | 000      | \$ 43,612                   | \$        | 654   | \$ 4             | 1,875 | \$ 241,156 | \$   | (13,520)  | \$     | 227,636   |

## Eskaton and Subsidiaries Consolidating Schedule – Balance Sheet (Continued) December 31, 2022 (In Thousands)

|   | Eskaton<br>Properties Inc. | Eskaton<br>Village Grass<br>Valley | Eskaton<br>Village<br>Roseville | Eskaton<br>Obligated<br>Group Total | Eskaton<br>Obligated<br>Group<br>Adjustments | Eskaton<br>Obligated<br>Group<br>Combined | Eskaton<br>Combined | California<br>Healthcare<br>Consultants | Eskaton<br>Village<br>Placerville | Eskaton<br>Lodge Granite<br>Bay | Eskaton<br>FountainWood<br>Lodge | The Reutlinger<br>Community | Livable Design | Eskaton<br>Foundation | Total          | Eliminations | Consolidated   |
|---|----------------------------|------------------------------------|---------------------------------|-------------------------------------|--|---|---------------------|---|-----------------------------------|---------------------------------|----------------------------------|-----------------------------|----------------|-----------------------|----------------|--------------|----------------|
| Liabilities and Net Assets (Deficit)                                  |                            |                                    |                                 |                                     |  |   |                     |   |                                   |                                 |                                  |                             |                |                       |                |              |                |
| Current liabilities:  |                            |                                    |                                 |                                     |  |   |                     |   |                                   |                                 |                                  |                             |                |                       |                |              |                |
| Current maturities of long-term debt                                  | \$ 2,753                   | \$ 885                             | \$ 1,035                        | \$ 4,673                            | \$ -   | \$ 4,673                                  | \$ -                | \$ -                                    | \$ 199                            | \$ 263                          | \$ -                             | \$ 4,737                    | \$ -           | \$ -                  | \$ 9,872       | \$ -         | \$ 9,872       |
| Current portion of deferred revenue from                              |                            |                                    |                                 |                                     |  |   |                     |   |                                   |                                 |                                  |                             |                |                       |                |              |                |
| unamortized CCRC entrance fees  | 1,344                      | -                                  | -                               | 1,344                               | -  | 1,344                                     | -                   | -                                       | -                                 | -                               | -                                | 11                          | -              | -                     | 1,355          | -            | 1,355          |
| Deposits on unoccupied units  | 703                        | 27                                 | -                               | 730                                 | -  | 730                                       | -                   | -                                       | -                                 | -                               | -                                | -                           | -              | -                     | 730            | -            | 730            |
| Accounts payable Accrued liabilities:                                 | 5,179                      | 251                                | 179                             | 5,609                               | -  | 5,609                                     | 13                  | 13                                      | 175                               | 244                             | -                                | 876                         | -              | 35                    | 6,965          | 3            | 6,968          |
| Payroll and payroll taxes   | 1,445                      | 112                                | 175                             | 1,732                               | -  | 1,732                                     | 15                  | 311                                     | 125                               | 51                              | -                                | 435                         | -              | -                     | 2,669          | -            | 2,669          |
| Vacation  | 2,260                      | 131                                | 136                             | 2,527                               | -  | 2,527                                     | 41                  | 232                                     | 115                               | 94                              | -                                | 480                         | -              | -                     | 3,489          | -            | 3,489          |
| Current portion of self-insured                                       | 4.540                      |                                    |                                 | 4.540                               |  | 4.540                                     |                     |   |                                   |                                 |                                  |                             |                |                       | 4.540          |              | 4.540          |
| workers' compensation Self-insured employee health plan               | 1,516<br>2,823             | -                                  | _                               | 1,516<br>2,823                      | -  | 1,516<br>2,823                            | -                   | -                                       | -                                 | -                               | -                                | -                           | -              | -                     | 1,516<br>2,823 | -            | 1,516<br>2,823 |
| Interest  | 332                        | 119                                | -<br>50                         | 2,623<br>501                        | -  | 2,623<br>501                              | -                   | -                                       | -<br>15                           | 30                              | -                                | -<br>16                     | -              | -                     | 2,023<br>562   | -            | 2,623<br>562   |
| Other   | 6,730                      | 62                                 | 31                              | 6,823                               | -  | 6,823                                     | 4                   | (1)                                     | 44                                | 30                              | -                                | -                           | -              | 112                   | 7,012          | -            | 7,012          |
| Due to related-parties  | 192                        | 1                                  | 405                             | 598                                 | (735)  | (137)                                     | 3.918               | 633                                     | 338                               | 298                             | 1,160                            | 2.715                       | 93             | 133                   | 9,151          | (9,151)      |                |
| But to foldied parties  |                            | <u>_</u>                           | 100                             |                                     |  | (107)                                     |                     |   |                                   |                                 | 1,100                            |                             |                |                       | 0,101          |              |                |
| Total current liabilities   | 25,277                     | 1,588                              | 2,011                           | 28,876                              | (735)  | 28,141                                    | 3,991               | 1,188                                   | 1,011                             | 1,010                           | 1,160                            | 9,270                       | 93             | 280                   | 46,144         | (9,148)      | 36,996         |
| Other liabilities:  |                            |                                    |                                 |                                     |  |   |                     |   |                                   |                                 |                                  |                             |                |                       |                |              |                |
| Self-insured workers' compensation,                                   |                            |                                    |                                 |                                     |  |   |                     |   |                                   |                                 |                                  |                             |                |                       |                |              |                |
| net of current portion  | 7,511                      | -                                  | · -                             | 7,511                               | -  | 7,511                                     | -                   | -                                       | -                                 | -                               | -                                | -                           | -              | -                     | 7,511          | -            | 7,511          |
| Interest rate swap agreements   | -                          | -                                  | 1,255                           | 1,255                               | -  | 1,255                                     | -                   | -                                       | -                                 | -                               | -                                | -                           | -              | -                     | 1,255          | -            | 1,255          |
| Unfunded pension obligation   | 1,316                      | -                                  | -                               | 1,316                               | -  | 1,316                                     | -                   | -                                       | -                                 | -                               | -                                | -                           | -              | -                     | 1,316          | -            | 1,316          |
| Professional liability  | 1,712<br>1.634             | -                                  | -                               | 1,712                               | -  | 1,712                                     | -                   | -                                       | -                                 | -                               | -                                | -                           | -              | -                     | 1,712          | -            | 1,712          |
| Associate member/resident/patient deposits Other                      | 1,634                      | - 2                                | 22                              | 1,634<br>80                         | -  | 1,634<br>80                               | -                   | -                                       | -                                 | -                               | -                                | -                           | -              | -                     | 1,634<br>87    | -            | 1,634<br>87    |
| Due to related-parties, net of current portion                        | 50                         |                                    | - 22                            | -                                   | -  | -   | -                   | -                                       | 5                                 | -                               | 3,147                            | -                           | -              | -                     | 3,147          | (3,147)      | -              |
| Due to related-parties, het of current portion                        |                            |                                    |                                 |                                     |  |   |                     |   | -                                 |                                 | 3,147                            | · <del></del>               |                |                       | 3,147          | (3,147)      |                |
|   | 12,229                     | 2                                  | 1,277                           | 13,508                              |  | 13,508                                    |                     |   | 5                                 | 2                               | 3,147                            |                             |                |                       | 16,662         | (3,147)      | 13,515         |
| Long-term debt, net of current maturities                             | 52,783                     | 18,882                             | 13,304                          | 84,969                              | -  | 84,969                                    | -                   | -                                       | 6,675                             | 11,175                          | -                                | -                           | -              | -                     | 102,819        | -            | 102,819        |
| Refundable CCRC entrance fees   | 30                         | -                                  | -                               | 30                                  | -  | 30  | -                   | -                                       | -                                 | -                               | -                                | 130                         | -              | -                     | 160            | -            | 160            |
| Deferred revenue from unamortized CCRC                                |                            |                                    |                                 |                                     |  |   |                     |   |                                   |                                 |                                  |                             |                |                       |                |              |                |
| entrance fees, net of current portion                                 | 7,315                      |                                    |                                 | 7,315                               |  | 7,315                                     |                     |   |                                   |                                 |                                  | 19                          |                |                       | 7,334          |              | 7,334          |
| Total liabilities   | 97,634                     | 20,472                             | 16,592                          | 134,698                             | (735)  | 133,963                                   | 3,991               | 1,188                                   | 7,691                             | 12,187                          | 4,307                            | 9,419                       | 93             | 280                   | 173,119        | (12,295)     | 160,824        |
| Net assets (deficit): Net assets (deficit) without donor restrictions | 45,533                     | (12,607)                           | (3,167)                         | 29,759                              | (86)   | 29,673                                    | (1,232)             | -                                       | 1,970                             | (1,323)                         | (407)                            | 29,755                      | 561            | 2,875                 | 61,872         | (1,225)      | 60,647         |
| Net assets with donor restrictions                                    | 7                          |                                    |                                 | 7                                   |  | 7   |                     |   |                                   | <u> </u>                        |                                  | 4,438                       |                | 1,720                 | 6,165          |              | 6,165          |
| Total net assets (deficit)  | 45,540                     | (12,607)                           | (3,167)                         | 29,766                              | (86)   | 29,680                                    | (1,232)             |   | 1,970                             | (1,323)                         | (407)                            | 34,193                      | 561            | 4,595                 | 68,037         | (1,225)      | 66,812         |
| Total liabilities and net assets (deficit)                            | \$ 143,174                 | \$ 7,865                           | \$ 13,425                       | \$ 164,464                          | \$ (821)                                     | \$ 163,643                                | \$ 2,759            | \$ 1,188                                | \$ 9,661                          | \$ 10,864                       | \$ 3,900                         | \$ 43,612                   | \$ 654         | \$ 4,875              | \$ 241,156     | \$ (13,520)  | \$ 227,636     |

## **Eskaton and Subsidiaries**

# Consolidating Schedule – Operations and Changes in Net Assets (Deficit) Year Ended December 31, 2022 (In Thousands)

|   | Eskaton<br>Properties Inc. | Eskaton<br>Village Grass<br>Valley | Eskaton<br>Village<br>Roseville | Eskaton<br>Obligated<br>Group Total | Eskaton<br>Obligated<br>Group<br>Adjustments | Eskaton<br>Obligated<br>Group<br>Combined | Eskaton<br>Combined | California<br>Healthcare<br>Consultants | Eskaton<br>Village<br>Placerville | Eskaton<br>Lodge Granite<br>Bay | Eskaton<br>FountainWood<br>Lodge | The Reutlinger | Livable Design | Eskaton<br>Foundation | Total       | Eliminations | Consolidated |
|---|----------------------------|------------------------------------|---------------------------------|-------------------------------------|--|---|---------------------|---|-----------------------------------|---------------------------------|----------------------------------|----------------|----------------|-----------------------|-------------|--------------|--------------|
| Net assets (deficit) without donor restrictions:                        |                            |                                    |                                 |                                     |  |   |                     |   |                                   |                                 |                                  |                |                |                       |             |              |              |
| Revenue, gains, and other support:  Net patient service revenue         | \$ 41.753                  | \$ -                               | \$ -                            | \$ 41.753                           | \$ -   | \$ 41.753                                 | \$ -                | \$ -                                    | \$ -                              | \$ -                            | \$ -                             | \$ -           | \$ -           | \$ -                  | \$ 41,753   | \$ -         | \$ 41,753    |
| Resident service revenue, including                                     | Ψ 41,733                   | Ψ -                                | Ψ -                             | Ψ 41,755                            | Ψ -  | Ψ 41,733                                  | Ψ -                 | Ψ -                                     | Ψ -                               | Ψ -                             | Ψ -                              | Ψ -            | Ψ -            | Ψ -                   | Ψ 41,733    | Ψ -          | Ψ 41,733     |
| amortization of CCRC entrance fees                                      | 48.918                     | 9.905                              | 7,839                           | 66,662                              | _  | 66,662                                    | _                   | _                                       | 4.910                             | 7.195                           | _                                | 15.057         | _              | _                     | 93,824      | _            | 93,824       |
| Home based services revenue   | 3,173                      | -                                  | - 7,000                         | 3,173                               | _  | 3,173                                     | 820                 | _                                       | -1,010                            |                                 | _                                | -              | _              | _                     | 3,993       | _            | 3,993        |
| Government grant revenue  | 126                        | _                                  | _                               | 126                                 | _  | 126                                       | -                   | _                                       | _                                 | _                               | _                                | _              | _              | _                     | 126         | _            | 126          |
| Other, net  | 8,005                      | 273                                | 721                             | 8,999                               | (1,130)                                      | 7,869                                     | 37                  | 8,961                                   | 906                               | 33                              | _                                | 778            | _              | 162                   | 18,746      | (2,066)      | 16,680       |
| <del> </del>  |                            |                                    |                                 |                                     | (1,100)                                      |   |                     |   |                                   |                                 |                                  |                |                |                       | ,           | (=,555)      |              |
| Total revenues, gains, and other support                                | 101,975                    | 10,178                             | 8,560                           | 120,713                             | (1,130)                                      | 119,583                                   | 857                 | 8,961                                   | 5,816                             | 7,228                           | -                                | 15,835         | -              | 162                   | 158,442     | (2,066)      | 156,376      |
| Expenses:   |                            |                                    |                                 |                                     |  |   |                     |   |                                   |                                 |                                  |                |                |                       |             |              |              |
| Salaries and wages  | 55,348                     | 3,230                              | 3,615                           | 62,193                              | -  | 62,193                                    | 806                 | 6,926                                   | 2,613                             | 2,208                           | -                                | 9,168          | -              | 70                    | 83,984      | -            | 83,984       |
| Employee benefits   | 9,520                      | 1,077                              | 1,097                           | 11,694                              | -  | 11,694                                    | 268                 | 2,033                                   | 790                               | 756                             | -                                | 2,235          | -              | 5                     | 17,781      | -            | 17,781       |
| Professional fees   | 8,950                      | 581                                | 202                             | 9,733                               | -  | 9,733                                     | -                   | -                                       | 9                                 | 604                             | -                                | 2,700          | -              | 3                     | 13,049      | -            | 13,049       |
| Supplies  | 4,583                      | 819                                | 647                             | 6,049                               | -  | 6,049                                     | 24                  | -                                       | 316                               | 540                             | 5                                | 646            | -              | 27                    | 7,607       | -            | 7,607        |
| Purchased services  | 9,373                      | 1,265                              | 1,110                           | 11,748                              | (1,130)                                      | 10,618                                    | 268                 | -                                       | 718                               | 733                             | 2                                | 3,192          | 2              | 23                    | 15,556      | (1,722)      | 13,834       |
| Ancillary costs   | 2,823                      | 29                                 | 28                              | 2,880                               | -  | 2,880                                     | -                   | -                                       | 17                                | 26                              | -                                | 273            | -              | -                     | 3,196       | -            | 3,196        |
| Utilities   | 4,051                      | 557                                | 281                             | 4,889                               | -  | 4,889                                     | 6                   | 2                                       | 295                               | 308                             | -                                | 827            | -              | -                     | 6,327       | -            | 6,327        |
| Insurance and other   | 7,490                      | 445                                | 391                             | 8,326                               | -  | 8,326                                     | 176                 | -                                       | 222                               | 318                             | -                                | 927            | 11             | 324                   | 10,304      | (344)        | 9,960        |
| Depreciation  | 6,155                      | 741                                | 739                             | 7,635                               | (9)  | 7,626                                     | 18                  | -                                       | 512                               | 665                             | -                                | 1,631          | 32             | -                     | 10,484      | -            | 10,484       |
| Interest and amortization   | 2,731                      | 929                                | 473                             | 4,133                               |  | 4,133                                     |                     |   | 224                               | 461                             |                                  | 206            |                |                       | 5,024       |              | 5,024        |
| Total operating expenses  | 111,024                    | 9,673                              | 8,583                           | 129,280                             | (1,139)                                      | 128,141                                   | 1,566               | 8,961                                   | 5,716                             | 6,619                           | 7                                | 21,805         | 45             | 452                   | 173,312     | (2,066)      | 171,246      |
| (Loss) income from operations   | (9,049)                    | 505                                | (23)                            | (8,567)                             | 9  | (8,558)                                   | (709)               |   | 100                               | 609                             | (7)                              | (5,970)        | (45)           | (290)                 | (14,870)    |              | (14,870)     |
| Nonoperating revenue (expenses):  |                            |                                    |                                 |                                     |  |   |                     |   |                                   |                                 |                                  |                |                |                       |             |              |              |
| Investment income   | (11,949)                   | (53)                               | -                               | (12,002)                            | -  | (12,002)                                  | -                   | -                                       | -                                 | 1                               | -                                | (1,772)        | -              | (637)                 | (14,410)    | -            | (14,410)     |
| Interest rate swap activities   | -                          | -                                  | 2,040                           | 2,040                               | -  | 2,040                                     | -                   | -                                       | -                                 | -                               | -                                | -              | -              | -                     | 2,040       | -            | 2,040        |
| Loss on early repayment of debt   | (259)                      | -                                  | -                               | (259)                               | -  | (259)                                     | -                   | -                                       | -                                 | -                               | -                                | -              | -              | -                     | (259)       | -            | (259)        |
| Other components of net periodic pension cost                           | (971)                      | -                                  | -                               | (971)                               | -  | (971)                                     | -                   | -                                       | -                                 | -                               | -                                | -              | -              | -                     | (971)       | -            | (971)        |
| Other   | 228                        | 3                                  |                                 | 231                                 |  | 231                                       |                     |   |                                   |                                 |                                  |                |                |                       | 231         |              | 231          |
| Total nonoperating revenue (expenses), net                              | (12,951)                   | (50)                               | 2,040                           | (10,961)                            |  | (10,961)                                  |                     |   |                                   | 1                               |                                  | (1,772)        |                | (637)                 | (13,369)    |              | (13,369)     |
| Excess (deficiency) of revenues, gains, and other support over expenses | \$ (22,000)                | \$ 455                             | \$ 2,017                        | \$ (19,528)                         | \$ 9   | \$ (19,519)                               | \$ (709)            | \$ -                                    | \$ 100                            | \$ 610                          | \$ (7)                           | \$ (7,742)     | \$ (45)        | \$ (927)              | \$ (28,239) | \$ -         | \$ (28,239)  |

# Eskaton and Subsidiaries Consolidating Schedule – Operations and Changes in Net Assets (Deficit) (Continued) Year Ended December 31, 2022 (In Thousands)

|   |         | skaton<br>perties Inc. | Vill | Eskaton<br>lage Grass<br>Valley | Eskaton<br>Village<br>Roseville | Obl | katon<br>ligated<br>up Total | Eska<br>Obliga<br>Grou<br>Adjustn | ated<br>up  | Eskaton<br>Obligated<br>Group<br>Combined |          | Eskaton<br>Combined | Californi<br>Healthca<br>Consultar | re | Vi | katon<br>llage<br>cerville | Lodge | katon<br>Granite<br>Bay | Eskaton<br>FountainWood<br>Lodge | Reutlinger<br>mmunity | Livabl | e Design       | skaton<br>Indation     | Total                     | _Elimir | nations     | Consolidat | ited_              |
|---|---------|------------------------|------|---------------------------------|---------------------------------|-----|------------------------------|-----------------------------------|-------------|---|----------|---------------------|------------------------------------|----|----|----------------------------|-------|-------------------------|----------------------------------|-----------------------|--------|----------------|------------------------|---------------------------|---------|-------------|------------|--------------------|
| Net assets without donor restrictions:  Excess (deficiency) of revenues, gains, and other support over expenses (page 41)   | \$      | (22,000)               | \$   | 455                             | \$ 2,017                        | \$  | (19,528)                     | \$                                | 9           | \$ (19,519                                | ) \$     | (709)               | \$                                 | _  | \$ | 100                        | \$    | 610                     | \$ (7)                           | \$<br>(7,742)         | \$     | (45)           | \$<br>(927)            | \$<br>(28,239)            | \$      | -           | \$ (28,2   | 239)               |
| Pension-related changes other than net<br>periodic pension cost<br>Reclassification to net assets with donor restrictions<br>Transfers between related entities       |         | (1,751)<br>-<br>700    |      | -<br>-<br>200                   | -                               |     | (1,751)<br>-<br>900          |                                   | -           | (1,751<br>-<br>900                        |          | -<br>-<br>-         |                                    | -  |    | -<br>-<br>(252)            |       | -<br>-<br>(648)         | -                                | (201)                 |        | -<br>-<br>-    | -                      | (1,751)<br>(201)          |         | -           |            | 751)<br>201)<br>-  |
| Change in net assets (deficit) without donor restrictions   |         | (23,051)               |      | 655                             | 2,017                           |     | (20,379)                     |                                   | 9           | (20,370                                   |          | (709)               |                                    | _  |    | (152)                      |       | (38)                    | (7)                              | <br>(7,943)           |        | (45)           | (927)                  | <br>(30,191)              |         | -           | (30,1      | 191)               |
| Net assets (deficit) without donor restrictions, beginning of year  |         | 68,584                 |      | (13,262)                        | (5,184)                         |     | 50,138                       |                                   | (95)        | 50,043                                    | <u> </u> | (523)               |                                    |    |    | 2,122                      |       | (1,285)                 | (400)                            | <br>37,698            |        | 606            | <br>3,802              | <br>92,063                |         | (1,225)     | 90,8       | 838_               |
| Net assets without donor restrictions, end of year  | \$      | 45,533                 | \$   | (12,607)                        | \$ (3,167)                      | \$  | 29,759                       | \$                                | (86)        | \$ 29,673                                 | \$       | (1,232)             | \$                                 |    | \$ | 1,970                      | \$    | (1,323)                 | \$ (407)                         | \$<br>29,755          | \$     | 561            | \$<br>2,875            | \$<br>61,872              | \$      | (1,225)     | \$ 60,6    | 347                |
| Net assets with donor restrictions:  Contributions Investment income Reclassification from net assets without donor restriction. Net assets released from restriction | \$<br>s | -<br>-<br>-            | \$   | -<br>-<br>-                     | \$ -                            | \$  | -<br>-<br>-                  | \$                                | -<br>-<br>- | \$  | \$       | -<br>-<br>-         | \$                                 | -  | \$ | -<br>-<br>-                | \$    | -<br>-<br>-             | \$ -                             | \$<br>67<br>-<br>201  | \$     | -<br>-<br>-    | \$<br>61<br>(315)<br>- | \$<br>128<br>(315)<br>201 | \$      | -<br>-<br>- | (3         | 128<br>315)<br>201 |
| used for operations   |         | -                      |      |                                 | -                               |     |                              |                                   | <u>-</u>    |   |          | -                   |                                    |    |    |                            |       | -                       |                                  | <br>(165)             |        |                | <br>(98)               | <br>(263)                 |         |             | (2         | 263)               |
| Change in net assets with donor restrictions  |         | -                      |      | -                               | -                               |     | -                            |                                   | -           |   |          | -                   |                                    | -  |    | -                          |       | -                       | -                                | 103                   |        | -              | (352)                  | (249)                     |         | -           | (2         | 249)               |
| Net assets with donor restrictions, beginning of year   |         | 7                      |      |                                 |                                 |     | 7                            |                                   |             | 7   |          | <u>-</u>            |                                    |    |    | -                          |       |                         |                                  | <br>4,335             | -      |                | <br>2,072              | <br>6,414                 |         |             | 6,4        | 414                |
| Net assets with donor restrictions, end of year   | \$      | 7                      | \$   | -                               | \$ -                            | \$  | 7                            | \$                                |             | \$ 7                                      | \$       | -                   | \$                                 |    | \$ | -                          | \$    | -                       | \$ -                             | \$<br>4,438           | \$     | <del>-</del> : | \$<br>1,720            | \$<br>6,165               | \$      |             | \$ 6,1     | 165                |
| Change in net assets (deficit)  | \$      | (23,051)               | \$   | 655                             | \$ 2,017                        | \$  | (20,379)                     | \$                                | 9           | \$ (20,370                                | ) \$     | (709)               | \$                                 | -  | \$ | (152)                      | \$    | (38)                    | \$ (7)                           | \$<br>(7,840)         | \$     | (45)           | \$<br>(1,279)          | \$<br>(30,440)            | \$      | -           | \$ (30,4   | 440)               |
| Net assets (deficit), beginning of year   |         | 68,591                 |      | (13,262)                        | (5,184)                         |     | 50,145                       |                                   | (95)        | 50,050                                    |          | (523)               |                                    |    |    | 2,122                      |       | (1,285)                 | (400)                            | <br>42,033            |        | 606            | <br>5,874              | <br>98,477                |         | (1,225)     | 97,2       | 252                |
| Net assets (deficit), end of year   | \$      | 45,540                 | \$   | (12,607)                        | \$ (3,167)                      | \$  | 29,766                       | \$                                | (86)        | \$ 29,680                                 | \$       | (1,232)             | \$                                 |    | \$ | 1,970                      | \$    | (1,323)                 | \$ (407)                         | \$<br>34,193          | \$     | 561            | \$<br>4,595            | \$<br>68,037              | \$      | (1,225)     | \$ 66,8    | 812                |

## Eskaton and Subsidiaries Consolidating Schedule – Cash Flows Year Ended December 31, 2022 (In Thousands)

|   | Eskaton<br>Properties Inc.              | Eskaton Village<br>Grass Valley | Eskaton Village<br>Roseville | Eskaton<br>Obligated<br>Group Total | Eskaton<br>Obligated<br>Group<br>Adjustments | Eskaton<br>Obligated<br>Group<br>Combined | Eskaton<br>Combined | California<br>Healthcare<br>Consultants | Eskaton Village<br>Placerville | Eskaton Lodge<br>Granite Bay | Eskaton<br>FountainWood<br>Lodge | The Reutlinger<br>Community | Livable Design | Eskaton<br>Foundation | Total       | Eliminations | Consolidated |
|---|---|---------------------------------|------------------------------|-------------------------------------|--|---|---------------------|---|--------------------------------|------------------------------|----------------------------------|-----------------------------|----------------|-----------------------|-------------|--------------|--------------|
| Change in net assets (deficit)  | \$ (23,051)                             | \$ 655                          | \$ 2.017                     | \$ (20,379)                         | \$ 9   | \$ (20,370)                               | \$ (709)            | \$ -                                    | \$ (152)                       | \$ (38)                      | ) \$ (7)                         | \$ (7.840)                  | \$ (45)        | \$ (1,279)            | \$ (30,440) | \$ -         | \$ (30,440)  |
| Adjustments to reconcile change in net assets (deficit)               | ψ (20,001)                              | Ψ 000                           | Ψ 2,011                      | ψ (20,070)                          | ų  | ψ (20,010)                                | ψ (700)             | ¥                                       | ψ (102)                        | ψ (66)                       | ,                                | ψ (1,010)                   | ψ (10)         | ψ (1,270) ·           | (00,110)    | Ψ            | ψ (σσ, 11σ)  |
| to net cash provided by (used in) operating activities:               |   |                                 |                              |                                     |  |   |                     |   |                                |                              |                                  |                             |                |                       |             |              |              |
| Depreciation  | 6,155                                   | 741                             | 739                          | 7,635                               | (9)  | 7,626                                     | 18                  | -                                       | 512                            | 665                          | -                                | 1,631                       | 32             | -                     | 10,484      | -            | 10,484       |
| Amortization of deferred financing costs and premium                  | (11)                                    | (61)                            | 32                           | (40)                                | -  | (40)                                      | -                   | -                                       | 11                             | 15                           | -                                | 9                           | -              | -                     | (5)         | -            | (5)          |
| Amortization of CCRC entrance fees                                    | (2,072)                                 | -                               | -                            | (2,072)                             | -  | (2,072)                                   | -                   | -                                       | -                              | -                            | -                                | (45)                        | -              | -                     | (2,117)     | -            | (2,117)      |
| Net realized and unrealized loss on assets limited as to use          | 235                                     | 67                              | -                            | 302                                 | -  | 302                                       | -                   | -                                       | -                              | -                            | -                                | -                           | -              | 345                   | 647         | -            | 647          |
| Net realized and unrealized loss on investments                       | 12,730                                  | -                               | -                            | 12,730                              | -  | 12,730                                    | -                   | -                                       | -                              | -                            | -                                | 1,899                       | -              | 696                   | 15,325      | -            | 15,325       |
| Pension related changes other than net periodic pension cost          | 1,751                                   | -                               | -                            | 1,751                               | -  | 1,751                                     | -                   | -                                       | -                              | -                            | -                                | -                           | -              | -                     | 1,751       | -            | 1,751        |
| Change in fair value of derivative instruments                        | -                                       | -                               | (2,401)                      | (2,401)                             | -  | (2,401)                                   | -                   | -                                       | -                              | -                            | -                                | -                           | -              | -                     | (2,401)     | -            | (2,401)      |
| Transfers between related entities                                    | (700)                                   | (200)                           | -                            | (900)                               | -  | (900)                                     | -                   | -                                       | 252                            | 648                          | -                                | -                           | -              | -                     | -           | -            |              |
| CCRC resales of nonrefundable contracts                               | 777                                     | -                               | -                            | 777                                 | -  | 777                                       | -                   | -                                       | -                              | -                            | -                                | -                           | -              | -                     | 777         | -            |              |
| CCRC sales of nonrefundable contracts                                 | 2,796                                   | -                               | -                            | 2,796                               | -  | 2,796                                     | -                   | -                                       | -                              | -                            | -                                | 115                         | -              | -                     | 2,911       | -            | 2,911        |
| (Gain) loss on disposal of property and equipment                     | 3                                       | (3)                             | -                            | -                                   | -  | -   | -                   | -                                       | -                              | -                            | -                                | -                           | -              | -                     | -           | -            |              |
| Loss on early repayment of debt                                       | 259                                     | -                               | -                            | 259                                 | -  | 259                                       | -                   | -                                       | -                              | -                            | -                                | -                           | -              | -                     | 259         | -            | 259          |
| Change in operating assets and liabilities:                           |   |                                 |                              |                                     |  |   |                     |   |                                |                              |                                  |                             |                |                       |             |              |              |
| Change in receivables   | (2,606)                                 | (54)                            | 5                            | (2,655)                             | -  | (2,655)                                   | 59                  | (293)                                   |                                | 8                            |                                  | 626                         | -              | (44)                  | (2,226)     | -            | (2,226)      |
| Change in inventories   | (39)                                    | 8                               | (9)                          | (40)                                | -  | (40)                                      | -                   | -                                       | (9)                            | 3                            |                                  | -                           | -              | -                     | (42)        | -            | (42)         |
| Change in deposits and prepaid expenses                               | (22)                                    | (1)                             | 7                            | (16)                                | -  | (16)                                      | (4)                 | -                                       | 15                             | 22                           | 14                               | 152                         | (3)            | -                     | 180         | -            | 100          |
| Change in other assets  | 589                                     | -                               | -                            | 589                                 | -  | 589                                       | -                   | -                                       | -                              | -                            |                                  | 384                         | -              | -                     | 973         | -            | 010          |
| Change in accounts payable  | 2,730                                   | 145                             | 52                           | 2,927                               | -  | 2,927                                     | 10                  | (64)                                    |                                | 156                          |                                  | 423                         | -              | 34                    | 3,625       | -            | 0,020        |
| Change in accrued liabilities   | 3,914                                   | 36                              | 63                           | 4,013                               | -  | 4,013                                     | 35                  | 47                                      | 111                            | 64                           | (60)                             | 56                          | -              | 112                   | 4,378       | -            | 4,378        |
| Change in unfunded pension obligation                                 | 2,060                                   | -                               | -                            | 2,060                               | -  | 2,060                                     | -                   | -                                       | -                              | -                            | -                                | -                           | -              | -                     | 2,060       | -            | 2,060        |
| Change in other liabilities   | (6,082)                                 | (3)                             | (16)                         | (6,101)                             |  | (6,101)                                   | (4)                 | - (2.12)                                | (37)                           | 2                            | (1)                              |                             | - (10)         | (134)                 | (6,275)     |              | (6,275)      |
| Net cash provided by (used in) operating activities                   | (584)                                   | 1,330                           | 489                          | 1,235                               |  | 1,235                                     | (595)               | (310)                                   | 890                            | 1,545                        | (25)                             | (2,590)                     | (16)           | (270)                 | (136)       |              | (136)        |
| Describeration of accordance (Society of accordance)                  | (4.500)                                 | (4.775)                         |                              | (0.005)                             |  | (0.005)                                   |                     |   |                                |                              |                                  |                             |                | (40)                  | (0.000)     |              | (0.000)      |
| Purchases of assets limited as to use                                 | (4,520)                                 | (1,775)                         | -                            | (6,295)                             | -  | (6,295)                                   | -                   | -                                       | -                              | -                            | -                                | -                           | -              | (13)                  | (6,308)     | -            | (0,000)      |
| Proceeds from sale of assets limited as to use                        | 4,468                                   | 1,764                           | -                            | 6,232                               | -  | 6,232                                     | -                   | -                                       | -                              | -                            | -                                | (0.074)                     | -              | 64                    | 6,296       | -            | 6,296        |
| Purchase of investments   | (13,254)                                | -                               | -                            | (13,254)                            | -  | (13,254)                                  | -                   | -                                       | -                              | -                            | -                                | (9,671)                     | -              | (766)                 | (23,691)    | -            | (=0,00.)     |
| Proceeds from sale of investments                                     | 17,612                                  | (670)                           | (201)                        | 17,612                              | •  | 17,612                                    | -<br>(EO)           | -                                       | (148)                          | - (414)                      |                                  | 15,896                      | (100)          | 956                   | 34,464      |              | 04,404       |
| Expenditures for property and equipment                               | (4,545)                                 | (679)                           | (291)                        | (5,515)                             | •  | (5,515)                                   | (50)                | -                                       | (148)                          | (411)                        | -                                | (547)                       | (100)          | •                     | (6,771)     | -            | (6,771)      |
| Proceeds from disposal of property and equipment                      | (239)                                   |                                 | (201)                        |                                     |  | (1,217)                                   | (50)                |   | (148)                          | (411)                        | <del></del>                      | 5,678                       | (100)          | 241                   | 3,993       |              | 3,993        |
| Net cash provided by (used in) investing activities                   | (239)                                   | (687)                           | (291)                        | (1,217)                             | <u>-</u>                                     | (1,217)                                   | (50)                |   | (140)                          | (411)                        |                                  | 5,076                       | (100)          | 241                   | 3,993       |              |              |
| CCRC contracts refunded   | (137)                                   | -                               | -                            | (137)                               | -  | (137)                                     | -                   | -                                       | -                              | -                            | -                                | (10)                        | _              | -                     | (147)       | _            | (147)        |
| Change in deposits on unoccupied units                                | (87)                                    | 22                              | (1)                          | (66)                                | -  | (66)                                      | _                   | -                                       | -                              | -                            | -                                | (.0)                        | -              |                       | (66)        | -            | (66)         |
| Proceeds from issuance of long-term debt                              | 8,954                                   |                                 | 15,154                       | 24,108                              | -  | 24,108                                    | _                   | -                                       | -                              | -                            | -                                | _                           | -              |                       | 24,108      | -            | 24,108       |
| Principal payments on long-term debt                                  | (12,231)                                | (777)                           | (15,267)                     | (28,275)                            | -  | (28,275)                                  | -                   | -                                       | (189)                          | (247)                        |                                  | (285)                       | -              |                       | (28,996)    | -            | (28,996)     |
| Debt issuance costs   | (198)                                   | -                               | (418)                        | (616)                               | -  | (616)                                     |                     | -                                       | -                              | -                            |                                  | -                           | -              |                       | (616)       | -            |              |
| Net change in due to/due from related entities                        | 2,034                                   | 201                             | 90                           | 2,325                               |  | 2,325                                     | 521                 | 186                                     | (194)                          | (598)                        | ) 15                             | (2,378)                     | 116            | 7                     | -           | -            | -            |
| Net cash provided by (used in) financing activities                   | (1,665)                                 | (554)                           | (442)                        | (2,661)                             |  | (2,661)                                   | 521                 | 186                                     | (383)                          | (845)                        |                                  | (2,673)                     | 116            | 7                     | (5,717)     | -            | (5,717)      |
| ,                               | ( , , , , , , , , , , , , , , , , , , , | ( /                             |                              | ( )== /                             |  | ( ) = 7                                   |                     |   | ()                             | (/                           |                                  | ( , )                       |                |                       | (-, ,       |              | (-, /        |
| Net (decrease) increase in cash, cash equivalents and restricted cash | (2,488)                                 | 89                              | (244)                        | (2,643)                             | -  | (2,643)                                   | (124)               | (124)                                   | 359                            | 289                          | (10)                             | 415                         | -              | (22)                  | (1,860)     | -            | (1,860)      |
| Cash, cash equivalents and restricted cash, beginning of year         | 11,415                                  | 415                             | 1,995                        | 13,825                              |  | 13,825                                    | 299                 | 244                                     | 1,219                          | 2,044                        |                                  | 378                         |                | 175                   | 18,194      |              | 18,194       |
| Cash, cash equivalents and restricted cash, end of year               | \$ 8,927                                | \$ 504                          | \$ 1,751                     | \$ 11,182                           | \$ -   | \$ 11,182                                 | \$ 175              | \$ 120                                  | \$ 1,578                       | \$ 2,333                     | \$ -                             | \$ 793                      | \$ -           | \$ 153                | \$ 16,334   | \$ -         | \$ 16,334    |
| Supplemental disclosure:<br>Cash paid for interest                    | 2,704                                   | 988                             | 444                          | 4,136                               | -  | 4,136                                     | -                   | -                                       | 198                            | 416                          | -                                | 198                         | -              | -                     | 4,948       | -            | 4,948        |

## **Eskaton and Subsidiaries**

# Eskaton Properties, Inc. Consolidating Schedule – Balance Sheet December 31, 2022 (In Thousands)

|  | Home Office | Ce          | on Care<br>enter<br>zanita | Eskaton Care<br>Center Fair<br>Oaks | Eskaton Care<br>Center<br>Greenhaven | Eskaton<br>Monroe Lodge | Eskaton<br>Lodge<br>Cameron Park | Eskaton Gold<br>River Lodge | Eskaton Home<br>Healthcare | Eskaton<br>Village<br>Carmichael | Eliminations | Eskaton<br>Properties,<br>Inc. |
|--|-------------|-------------|----------------------------|-------------------------------------|--------------------------------------|-------------------------|----------------------------------|-----------------------------|----------------------------|----------------------------------|--------------|--------------------------------|
| Assets   |             |             |                            |                                     |                                      |                         |                                  |                             |                            |                                  |              |                                |
| Current assets:                                  |             |             |                            |                                     |                                      |                         |                                  |                             |                            |                                  |              |                                |
| Cash and cash equivalents                        | \$ 8,440    | <b>5</b> \$ | 1                          | \$ 1                                | \$ 1                                 | \$ 112                  | \$ 1                             | \$ 1                        | \$ 1                       | \$ 2                             | \$ -         | \$ 8,566                       |
| Assets limited as to use,                        |             |             |                            |                                     |                                      |                         |                                  |                             |                            |                                  |              |                                |
| required for current liabilities                 | 7:          |             | -                          | -                                   | -                                    | -                       | -                                | 78                          | -                          | 230                              | -            | 383                            |
| Investments                                      | 47,29       | 5           | -                          | -                                   | -                                    | -                       | -                                | -                           | -                          | 4,898                            | -            | 52,193                         |
| Accounts receivable, net                         | (           | -           | 2,392                      | 2,889                               | 1,508                                | 18                      | 29                               | 43                          | 730                        | 861                              | -            | 8,476                          |
| Other receivables                                | 1,400       |             | 14                         | -                                   | -                                    | 3                       | 1                                | 4                           | -                          | 805                              | -            | 2,233                          |
| Inventories                                      | 378         |             | 51                         | 19                                  | 45                                   | 11                      | 6                                | 12                          | 9                          | 109                              | -            | 640                            |
| Deposits and prepaid expenses                    | 224         |             | 142                        | 202                                 | 101                                  | 22                      | 34                               | 23                          | 20                         | 220                              | -            | 988                            |
| Due from related parties                         | 9,75        | 4           |                            |                                     |                                      |                         |                                  |                             |                            |                                  |              | 9,754                          |
| Total current assets                             | 67,58       | 4           | 2,600                      | 3,111                               | 1,655                                | 166                     | 71                               | 161                         | 760                        | 7,125                            |              | 83,233                         |
| Assets limited as to use, net of                 |             |             |                            |                                     |                                      |                         |                                  |                             |                            |                                  |              |                                |
| amount required for current liabilities          | 994         | 4           | -                          | -                                   | -                                    | -                       | -                                | 1,045                       | -                          | 4,009                            | -            | 6,048                          |
| Property and equipment, net                      | 1,052       | 2           | 1,217                      | 3,170                               | 3,355                                | 2,912                   | 2,057                            | 5,329                       | 15                         | 21,863                           | -            | 40,970                         |
| Other assets:                                    |             |             |                            |                                     |                                      |                         |                                  |                             |                            |                                  |              |                                |
| Due from liability insurer                       | 3,21        | 4           | -                          | -                                   | -                                    | -                       | -                                | -                           | -                          | -                                | -            | 3,214                          |
| Associate member/resident/patient deposits       |             | -           | 8                          | 6                                   | 44                                   | -                       | -                                | -                           | -                          | 1,576                            | -            | 1,634                          |
| Other  | 3,58        | 4           | -                          | -                                   | -                                    | -                       | -                                | -                           | -                          | 1,344                            | -            | 4,928                          |
| Due from related parties, net of current portion | 3,14        | 7           |                            |                                     |                                      |                         |                                  |                             |                            |                                  |              | 3,147                          |
|  | 9,94        | 5           | 8                          | 6                                   | 44                                   |                         |                                  |                             |                            | 2,920                            |              | 12,923                         |
| Total assets                                     | \$ 79,57    | 5 \$        | 3,825                      | \$ 6,287                            | \$ 5,054                             | \$ 3,078                | \$ 2,128                         | \$ 6,535                    | \$ 775                     | \$ 35,917                        | \$ -         | \$ 143,174                     |

# Eskaton and Subsidiaries Eskaton Properties, Inc. Consolidating Schedule – Balance Sheet (Continued) December 31, 2022 (In Thousands)

| Liabilities and Net Assets (Deficit)                                       | Home Office  | Eskaton Care<br>Center<br>Manzanita | Eskaton Care<br>Center Fair<br>Oaks | Eskaton Care<br>Center<br>Greenhaven | Eskaton<br>Monroe Lodge | Eskaton<br>Lodge<br>Cameron Park | Eskaton Gold<br>River Lodge | Eskaton Home<br>Healthcare | Eskaton<br>Village<br>Carmichael | Eliminations | Eskaton<br>Properties,<br>Inc. |
|--|--------------|-------------------------------------|-------------------------------------|--------------------------------------|-------------------------|----------------------------------|-----------------------------|----------------------------|----------------------------------|--------------|--------------------------------|
| , ,  |              |                                     |                                     |                                      |                         |                                  |                             |                            |                                  |              |                                |
| Current liabilities:   | <b>A</b> 404 | Φ 00                                | <b>A</b>                            |                                      |                         | Φ 07                             | Φ 400                       | •                          | <b>A</b>                         | •            | <b>A</b> 0.750                 |
| Current maturities of long-term debt                                       | \$ 461       | \$ 32                               | \$ 117                              | \$ 140                               | \$ 42                   | \$ 87                            | \$ 460                      | \$ -                       | \$ 1,414                         | \$ -         | \$ 2,753                       |
| Current portion of deferred revenue from<br>unamortized CCRC entrance fees |              |                                     |                                     |                                      |                         |                                  |                             |                            | 1 244                            |              | 1 244                          |
|  | -            | -                                   | -                                   | -                                    | -                       | -                                | -                           | -                          | 1,344                            | -            | 1,344                          |
| Deposits on unoccupied CCRC units  | 4 470        | -                                   | -                                   | 702                                  | -                       | - 440                            | -                           | -                          | 703                              | -            | 703                            |
| Accounts payable   | 1,472        | 570                                 | 857                                 | 703                                  | 249                     | 110                              | 262                         | 20                         | 936                              | -            | 5,179                          |
| Accrued liabilities:   | 050          | 4.40                                | 040                                 | 400                                  | 00                      | 7.4                              | 400                         |                            | 005                              |              | 4 445                          |
| Payroll and payroll taxes  | 358          | 148                                 | 218                                 | 196                                  | 29                      | 74                               | 132                         | 55                         | 235                              | -            | 1,445                          |
| Vacation   | 590          | 317                                 | 326                                 | 356                                  | 50                      | 36                               | 104                         | 87                         | 394                              | -            | 2,260                          |
| Current portion of self-insured  | 4.540        |                                     |                                     |                                      |                         |                                  |                             |                            |                                  |              | 4.540                          |
| workers' compensation  | 1,516        | -                                   | =                                   | -                                    | -                       | -                                | -                           | -                          | -                                | -            | 1,516                          |
| Self-insured employee health plan  | 2,823        | -                                   | _                                   | -                                    | -                       | -                                | -                           | -                          | -                                | -            | 2,823                          |
| Interest   | 60           | 2                                   | 7                                   | 8                                    | 2                       | 5                                | 62                          | -                          | 186                              | -            | 332                            |
| Other  | 6,336        | 40                                  | 71                                  | 55                                   | 122                     | 13                               | 35                          | 4                          | 54                               | -            | 6,730                          |
| Due to related parties   | 174          | 2                                   | 6_                                  | 3                                    | 1                       |                                  | 1                           | 2                          | 3                                |              | 192                            |
| Total current liabilities  | 13,790       | 1,111                               | 1,602                               | 1,461                                | 495                     | 325                              | 1,056                       | 168_                       | 5,269                            |              | 25,277                         |
| Other liabilities: Self-insured workers' compensation,                     |              |                                     |                                     |                                      |                         |                                  |                             |                            |                                  |              |                                |
| net of current portion   | 7,511        | -                                   | -                                   | -                                    | -                       | -                                | -                           | -                          | -                                | -            | 7,511                          |
| Unfunded pension obligation  | 1,316        | -                                   | -                                   | -                                    | -                       | -                                | -                           | -                          | -                                | -            | 1,316                          |
| Professional liability   | 1,712        | -                                   | -                                   | -                                    | -                       | -                                | -                           | -                          | -                                | -            | 1,712                          |
| Associate member/resident/patient deposits                                 | -            | 8                                   | 6                                   | 44                                   | -                       | -                                | -                           | -                          | 1,576                            | -            | 1,634                          |
| Other  |              |                                     |                                     |                                      | 1                       |                                  | 14                          |                            | 41                               |              | 56                             |
|  | 10,539       | 8                                   | 6                                   | 44                                   | 1                       |                                  | 14                          |                            | 1,617                            |              | 12,229                         |
| Language debt and of summer and willing                                    | 0.007        | 400                                 | 4 400                               | 4 705                                | 500                     | 4 4 4 4                          | 0.000                       |                            | 07.000                           |              | 50.700                         |
| Long-term debt, net of current maturities                                  | 9,637        | 408                                 | 1,496                               | 1,785                                | 532                     | 1,111                            | 9,826                       | -                          | 27,988                           | -            | 52,783                         |
| Refundable CCRC entrance fees  | -            | -                                   | -                                   | -                                    | -                       | -                                | -                           | -                          | 30                               | -            | 30                             |
| Deferred revenue from unamortized CCRC                                     |              |                                     |                                     |                                      |                         |                                  |                             |                            |                                  |              |                                |
| entrance fees, net of current portion                                      |              |                                     |                                     |                                      |                         |                                  |                             |                            | 7,315                            |              | 7,315                          |
| Total liabilities  | 33,966       | 1,527                               | 3,104                               | 3,290                                | 1,028                   | 1,436                            | 10,896                      | 168                        | 42,219                           |              | 97,634                         |
| Net assets (deficit):  |              |                                     |                                     |                                      |                         |                                  |                             |                            |                                  |              |                                |
| Net assets (deficit) without donor restrictions                            | 45,609       | 2,298                               | 3,183                               | 1,764                                | 2,050                   | 692                              | (4,361)                     | 607                        | (6,309)                          | -            | 45,533                         |
| Net assets with donor restrictions   |              |                                     |                                     |                                      |                         |                                  |                             |                            | 7                                |              | 7                              |
| Total net assets (deficit)   | 45,609       | 2,298                               | 3,183                               | 1,764                                | 2,050                   | 692                              | (4,361)                     | 607                        | (6,302)                          |              | 45,540                         |
| Total liabilities and net assets (deficit)                                 | \$ 79,575    | \$ 3,825                            | \$ 6,287                            | \$ 5,054                             | \$ 3,078                | \$ 2,128                         | \$ 6,535                    | \$ 775                     | \$ 35,917                        | \$ -         | \$ 143,174                     |

## **Eskaton and Subsidiaries**

# Eskaton Properties, Inc. Consolidating Schedule – Operations and Changes in Net Assets (Deficit) Year Ended December 31, 2022 (In Thousands)

|   | Home Office | Eskaton Care<br>Center<br>Manzanita | Eskaton Care<br>Center Fair<br>Oaks | Eskaton Care<br>Center<br>Greenhaven | Eskaton<br>Monroe Lodge | Eskaton<br>Lodge<br>Cameron Park | Eskaton Gold<br>River Lodge | Eskaton Home<br>Healthcare | Eskaton<br>Village<br>Carmichael | Eliminations | Eskaton<br>Properties,<br>Inc. |
|---|-------------|-------------------------------------|-------------------------------------|--------------------------------------|-------------------------|----------------------------------|-----------------------------|----------------------------|----------------------------------|--------------|--------------------------------|
| Net assets (deficit) without donor restrictions:                        |             |                                     |                                     |                                      |                         |                                  |                             |                            |                                  |              |                                |
| Revenue, gains, and other support:                                      | _           |                                     |                                     |                                      | •                       | _                                |                             | _                          | _                                | _            |                                |
| Net patient service revenue   | \$ -        | \$ 10,895                           | \$ 17,081                           | \$ 13,777                            | \$ -                    | \$ -                             | \$ -                        | \$ -                       | \$ -                             | \$ -         | \$ 41,753                      |
| Resident service revenue, including                                     |             |                                     |                                     |                                      |                         |                                  |                             |                            |                                  |              |                                |
| amortization of CCRC entrance fees                                      | -           | -                                   | -                                   | -                                    | 4,430                   | 2,740                            | 6,652                       | -                          | 35,096                           | -            | 48,918                         |
| Home based services revenue   | -           | -                                   | -                                   | -                                    | -                       | -                                | -                           | 3,173                      | -                                | -            | 3,173                          |
| Government grant revenue  | -           | 28                                  | 44                                  | 44                                   | -                       | -                                | -                           | -                          | 10                               | -            | 126                            |
| Other, net  | 13,251      | 27                                  | 10                                  | 7                                    | 190                     | 48                               | 171_                        |                            | 917                              | (6,616)      | 8,005                          |
| Total revenues, gains, and other support                                | 13,251      | 10,950                              | 17,135                              | 13,828                               | 4,620                   | 2,788                            | 6,823                       | 3,173                      | 36,023                           | (6,616)      | 101,975                        |
| Expenses:   |             |                                     |                                     |                                      |                         |                                  |                             |                            |                                  |              |                                |
| Salaries and wages  | 9,938       | 7,300                               | 10,297                              | 9,180                                | 1,197                   | 1,379                            | 2,853                       | 2,395                      | 10,809                           | -            | 55,348                         |
| Employee benefits   | (4,633)     | 2,351                               | 3,148                               | 2,876                                | 393                     | 446                              | 891                         | 768                        | 3,280                            | -            | 9,520                          |
| Professional fees   | 1,065       | 1,030                               | 2,150                               | 3,140                                | 14                      | 474                              | 416                         | 173                        | 488                              | _            | 8,950                          |
| Supplies  | 391         | 573                                 | 944                                 | 859                                  | 517                     | 265                              | 562                         | 79                         | 393                              | _            | 4,583                          |
| Purchased services  | 2,792       | 1,171                               | 1,584                               | 1,459                                | 605                     | 458                              | 830                         | 344                        | 6,746                            | (6,616)      | 9,373                          |
| Ancillary costs   | ,<br>-      | 714                                 | 787                                 | 652                                  | -                       | 14                               | 24                          | _                          | 632                              | -            | 2,823                          |
| Utilities   | 256         | 318                                 | 361                                 | 347                                  | 358                     | 167                              | 320                         | 60                         | 1,864                            | _            | 4,051                          |
| Insurance and other   | 1,453       | 955                                 | 1,430                               | 1,350                                | 169                     | 150                              | 318                         | 282                        | 1,383                            | -            | 7,490                          |
| Depreciation  | 322         | 191                                 | 307                                 | 319                                  | 373                     | 250                              | 630                         | 3                          | 3,760                            | _            | 6,155                          |
| Interest and amortization   | 473         | 17                                  | 64                                  | 76                                   | 23                      | 48                               | 483                         |                            | 1,547                            |              | 2,731                          |
| Total operating expenses  | 12,057      | 14,620                              | 21,072                              | 20,258                               | 3,649                   | 3,651                            | 7,327                       | 4,104                      | 30,902                           | (6,616)      | 111,024                        |
| (Loss) income from operations   | 1,194       | (3,670)                             | (3,937)                             | (6,430)                              | 971                     | (863)                            | (504)                       | (931)                      | 5,121                            |              | (9,049)                        |
| Nonoperating revenue (expenses):  |             |                                     |                                     |                                      |                         |                                  |                             |                            |                                  |              |                                |
| Investment loss   | (10,804)    | -                                   | -                                   | -                                    | -                       | -                                | (27)                        | -                          | (1,118)                          | -            | (11,949)                       |
| Loss on early repayment of debt   | (10)        | (13)                                | (49)                                | (59)                                 | (17)                    | (36)                             | -                           | -                          | (75)                             | -            | (259)                          |
| Other components of net periodic pension cost                           | (971)       | · -                                 | ` -                                 | ` -                                  |                         |                                  | -                           | -                          | ` -                              | _            | (971)                          |
| Other   | 231         |                                     |                                     |                                      | (3)                     |                                  |                             |                            |                                  |              | 228                            |
| Total nonoperating revenue (expenses), net                              | (11,554)    | (13)                                | (49)                                | (59)                                 | (20)                    | (36)                             | (27)                        |                            | (1,193)                          |              | (12,951)                       |
| Excess (deficiency) of revenues, gains, and other support over expenses | \$ (10,360) | \$ (3,683)                          | \$ (3,986)                          | \$ (6,489)                           | \$ 951                  | \$ (899)                         | \$ (531)                    | \$ (931)                   | \$ 3,928                         | \$ -         | \$ (22,000)                    |

## **Eskaton and Subsidiaries**

# Eskaton Properties, Inc. Consolidating Schedule – Operations and Changes in Net Assets (Deficit) (Continued) Year Ended December 31, 2022 (In Thousands)

|   | _ Ho | me Office           | (  | aton Care<br>Center<br>anzanita | katon Care<br>enter Fair<br>Oaks | aton Care<br>Center<br>eenhaven | Eskaton<br>roe Lodge | l  | skaton<br>Lodge<br>eron Park | on Gold<br>r Lodge | ton Home     | ١  | skaton<br>/illage<br>rmichael | Eliminations | Eskaton<br>operties,<br>Inc. |
|---|------|---------------------|----|---------------------------------|----------------------------------|---------------------------------|----------------------|----|------------------------------|--------------------|--------------|----|-------------------------------|--------------|------------------------------|
| Excess (deficiency) of revenues, gains, and other support over expenses (page 46)               | \$   | (10,360)            | \$ | (3,683)                         | \$<br>(3,986)                    | \$<br>(6,489)                   | \$<br>951            | \$ | (899)                        | \$<br>(531)        | \$<br>(931)  | \$ | 3,928                         | \$ -         | \$<br>(22,000)               |
| Pension-related changes other than net periodic pension cost Transfers between related entities |      | (1,751)<br>(11,520) |    | -<br>4,435                      | -<br>5,457                       | -<br>7,020                      | (594)                |    | 903                          | <br>326            | <br>-<br>865 |    | -<br>(6,192)                  | -            | (1,751)<br>700               |
| Change in net assets (deficit) without donor restrictions                                       |      | (23,631)            |    | 752                             | 1,471                            | 531                             | 357                  |    | 4                            | (205)              | (66)         |    | (2,264)                       | -            | (23,051)                     |
| Net assets (deficit) without donor restrictions, beginning of year                              |      | 69,240              |    | 1,546                           | <br>1,712                        | 1,233                           | <br>1,693            |    | 688                          | <br>(4,156)        | <br>673      |    | (4,045)                       |              | 68,584                       |
| Net assets (deficit) without donor restrictions, end of year                                    | \$   | 45,609              | \$ | 2,298                           | \$<br>3,183                      | \$<br>1,764                     | \$<br>2,050          | \$ | 692                          | \$<br>(4,361)      | \$<br>607    | \$ | (6,309)                       | \$ -         | \$<br>45,533                 |
| Net assets with donor restrictions: Contributions   | \$   |                     | \$ |                                 | \$<br>                           | \$<br>                          | \$<br>               | \$ |                              | \$<br>             | \$<br>       | \$ |                               | \$ -         | \$<br><u>-</u>               |
| Change in net assets with donor restrictions  |      | -                   |    | -                               | -                                | -                               | -                    |    | -                            | -                  | -            |    | -                             | -            | -                            |
| Net assets with donor restrictions, beginning of year   |      |                     |    |                                 | <br>                             | <br>                            | <br>                 |    |                              |                    | <br>         |    | 7                             |              | <br>7                        |
| Net assets with donor restrictions, end of year   | \$   | -                   | \$ |                                 | \$<br>                           | \$<br>-                         | \$<br>               | \$ |                              | \$<br>             | \$<br>       | \$ | 7                             | \$ -         | \$<br>7                      |
| Change in net assets (deficit)  | \$   | (23,631)            | \$ | 752                             | \$<br>1,471                      | \$<br>531                       | \$<br>357            | \$ | 4                            | \$<br>(205)        | \$<br>(66)   | \$ | (2,264)                       | \$ -         | \$<br>(23,051)               |
| Net assets (deficit), beginning of year   |      | 69,240              |    | 1,546                           | <br>1,712                        | 1,233                           | 1,693                |    | 688                          | (4,156)            | 673          |    | (4,038)                       |              | 68,591                       |
| Net assets (deficit), end of year   | \$   | 45,609              | \$ | 2,298                           | \$<br>3,183                      | \$<br>1,764                     | \$<br>2,050          | \$ | 692                          | \$<br>(4,361)      | \$<br>607    | \$ | (6,302)                       | \$ -         | \$<br>45,540                 |

# Eskaton and Subsidiaries Eskaton Properties, Inc. Consolidating Schedule – Cash Flows Year Ended December 31, 2022 (In Thousands)

| <u>-</u>   | Home Office        | Eskaton Care<br>Center<br>Manzanita | Eskaton Care<br>Center Fair<br>Oaks | Eskaton Care<br>Center<br>Greenhaven | Eskaton<br>Monroe Lodge | Eskaton Lodge<br>Cameron Park | Eskaton Gold<br>River Lodge | Eskaton Home<br>Healthcare | Eskaton Village<br>Carmichael | Eliminations | Eskaton<br>Properties, Inc. |
|--|--------------------|-------------------------------------|-------------------------------------|--------------------------------------|-------------------------|-------------------------------|-----------------------------|----------------------------|-------------------------------|--------------|-----------------------------|
| Change in net assets (deficit)   | \$ (23,631)        | \$ 752                              | \$ 1,471                            | \$ 531                               | \$ 357                  | \$ 4                          | \$ (205)                    | \$ (66)                    | \$ (2,264)                    | \$ -         | \$ (23,051)                 |
| Adjustments to reconcile change in net assets (deficit)                                    |                    |                                     |                                     |                                      |                         |                               |                             |                            |                               |              |                             |
| to net cash provided by (used in) operating activities:                                    |                    |                                     |                                     |                                      |                         |                               |                             | _                          |                               |              |                             |
| Depreciation   | 322                | 191                                 | 307                                 | 319                                  | 373                     | 250                           | 630                         | 3                          | 3,760<br>7                    | -            | 6,155                       |
| Amortization of deferred financing costs and premium<br>Amortization of CCRC entrance fees | (28)               | 3                                   | 12                                  | 14                                   | 4                       | 9                             | (32)                        | -                          | (2,072)                       | -            | (11)<br>(2,072)             |
| Net realized and unrealized gain on assets limited as to use                               | 33                 | -                                   | _                                   | -                                    | -                       | -<br>-                        | 35                          | -                          | 167                           | _            | 235                         |
| Net realized and unrealized gain on investments  | 11,625             | _                                   | _                                   | _                                    | _                       | _                             | -                           | _                          | 1,105                         | _            | 12,730                      |
| Pension related changes other than net periodic pension cost                               | 1,751              | -                                   | _                                   | -                                    | -                       | _                             | -                           | _                          |                               | -            | 1,751                       |
| Transfers between related entities   | 11,520             | (4,435)                             | (5,457)                             | (7,020)                              | 594                     | (903)                         | (326)                       | (865)                      | 6,192                         | -            | (700)                       |
| CCRC resales of nonrefundable contracts  | -                  | -                                   | -                                   | -                                    | -                       |                               | · -                         | ` -                        | 777                           | -            | 777                         |
| CCRC sales of nonrefundable contracts  | -                  | -                                   | -                                   | -                                    | -                       | -                             | -                           | -                          | 2,796                         | -            | 2,796                       |
| Loss on disposal of property and equipment   | -                  | -                                   | -                                   | -                                    | 3                       | -                             | -                           | -                          | -                             | -            | 3                           |
| Loss on early repayment of debt  | 10                 | 13                                  | 49                                  | 59                                   | 17                      | 36                            | -                           | -                          | 75                            | -            | 259                         |
| Change in operating assets and liabilities:  |                    | (4.400)                             | (4.0-0)                             | (0.4.1)                              | (0)                     | (0.1)                         | (0.0)                       |                            | (22-)                         |              | (0.000)                     |
| Change in receivables  | 775                | (1,106)                             | (1,279)                             | (344)                                | (8)                     | (21)                          | (20)                        | 32                         | (635)                         | -            | (2,606)                     |
| Change in inventories  | (10)               | (19)                                | 4 (24)                              | 12                                   | (9)                     | 1                             | (6)                         | -                          | (12)                          | -            | (39)                        |
| Change in deposits and prepaid expenses Change in other assets                             | (14)<br>123        | (12)                                | (21)                                | (8)<br>(10)                          | 3                       | -                             | 6                           | 3                          | 21<br>475                     | -            | (22)<br>589                 |
| Change in accounts payable   | 1,028              | 322                                 | 88                                  | 322                                  | 165                     | 53                            | 196                         | 7                          | 549                           | -            | 2,730                       |
| Change in accounts payable  Change in accrued liabilities                                  | 3,939              | 111                                 | 91                                  | 93                                   | (4)                     | 36                            | 26                          | 27                         | (405)                         | _            | 3,914                       |
| Change in unfunded pension obligation  | 2,060              |                                     | -                                   | -                                    | (+)                     | -                             | -                           | -                          | (403)                         | _            | 2,060                       |
| Change in other liabilities  | (5,676)            | 2                                   | (8)                                 | 4                                    | 1                       | (1)                           | (1)                         | (1)                        | (402)                         | _            | (6,082)                     |
| Net cash provided by (used in) operating activities  | 3,827              | (4,178)                             | (4,742)                             | (6,028)                              | 1,496                   | (536)                         | 303                         | (860)                      | 10,134                        | _            | (584)                       |
|  |                    |                                     |                                     |                                      |                         |                               |                             |                            | ( )                           |              |                             |
| Purchases of assets limited as to use  | (879)              | -                                   | -                                   | -                                    | -                       | -                             | (924)                       | -                          | (2,717)                       | -            | (4,520)                     |
| Proceeds from sale of assets limited as to use   | 873                | -                                   | -                                   | -                                    | -                       | -                             | 918                         | -                          | 2,677                         | -            | 4,468                       |
| Purchase of investments Proceeds from sale of investments                                  | (12,224)<br>16,693 | -                                   | -                                   | -                                    | -                       | -                             | -                           | -                          | (1,030)<br>919                | -            | (13,254)<br>17,612          |
| Expenditures for property and equipment  | (160)              | -<br>(185)                          | (440)                               | (662)                                | (810)                   | -<br>(160)                    | -<br>(216)                  | (6)                        | (1,910)                       | -            | (4,549)                     |
| Proceeds from disposal of property and equipment   | (100)              | (103)                               | (440)                               | (002)                                | (810)                   | (100)                         | (210)                       | (0)                        | (1,910)                       | -            | (4,549)<br>4                |
| Net cash provided by (used in) investing activities  | 4,303              | (185)                               | (440)                               | (662)                                | (806)                   | (160)                         | (222)                       | (6)                        | (2,061)                       |              | (239)                       |
|  | .,000              | (100)                               | (1.13)                              | (002)                                | (000)                   | (100)                         | (===)                       |                            | (=,00.7                       |              | (200)                       |
| CCRC contracts refunded  | -                  | -                                   | -                                   | -                                    | -                       | -                             | -                           | -                          | (137)                         | -            | (137)                       |
| Change in deposits on unoccupied units   | -                  | -                                   | -                                   | -                                    | -                       | -                             | -                           | -                          | (87)                          | -            | (87)                        |
| Proceeds from issuance of long-term debt   | 331                | 462                                 | 1,696                               | 2,023                                | 603                     | 1,260                         | -                           | -                          | 2,579                         | -            | 8,954                       |
| Principal payments on long-term debt   | (763)              | (527)                               | (1,936)                             | (2,309)                              | (687)                   | (1,439)                       | (404)                       | -                          | (4,166)                       | -            | (12,231)                    |
| Debt issuance costs  | (7)                | (10)                                | (38)                                | (45)                                 | (13)                    | (28)                          | -                           | -                          | (57)                          | -            | (198)                       |
| Net change in due to/due from related entities   | (10,194)           | 4,436                               | 5,460                               | 7,021                                | (593)                   | 903                           | 326                         | 866                        | (6,191)                       |              | 2,034                       |
| Net cash provided by (used in) financing activities  | (10,633)           | 4,361                               | 5,182                               | 6,690                                | (690)                   | 696                           | (78)                        | 866                        | (8,059)                       |              | (1,665)                     |
| Net (decrease) increase in cash, cash equivalents and restricted cash                      | (2,503)            | (2)                                 | -                                   | -                                    | -                       | -                             | 3                           | -                          | 14                            | -            | (2,488)                     |
| Cash, cash equivalents and restricted cash, beginning of year                              | 11,007             | 3                                   | 1                                   | 1                                    | 112                     | 1                             | 59                          | 1                          | 230                           |              | 11,415                      |
| Cash, cash equivalents and restricted cash, end of year                                    | \$ 8,504           | \$ 1                                | \$ 1                                | \$ 1                                 | \$ 112                  | \$ 1                          | \$ 62                       | \$ 1                       | \$ 244                        | \$ -         | \$ 8,927                    |
| Supplemental disclosure:<br>Cash paid for interest   | 498                | 13                                  | 46                                  | 55                                   | 17                      | 34                            | 514                         | -                          | 1,527                         | -            | 2,704                       |

## **Eskaton and Subsidiaries**

## Eskaton Consolidating Schedule – Balance Sheet December 31, 2022 (In Thousands)

|   | P  | arent                 | ult Day<br>Ith Care | e Well At<br>Home    | Elimir | nations     | skaton<br>mbined              |
|---|----|-----------------------|---------------------|----------------------|--------|-------------|-------------------------------|
| Assets  |    |                       |                     |                      |        |             |                               |
| Current assets: Cash and cash equivalents Accounts receivable, net Other receivables Due from related parties | \$ | 11<br>-<br>16<br>(68) | \$                  | \$<br>164<br>50<br>- | \$     | -<br>-<br>- | \$<br>175<br>50<br>16<br>(68) |
| ·   |    |                       | ,                   |                      |        |             |                               |
| Total current assets  |    | (41)                  | <br>                | <br>218              |        |             | <br>177                       |
| Property and equipment, net<br>Other assets   |    | 1,210<br>1,284        | <u>-</u>            | 88                   |        | -           | <br>1,298<br>1,284            |
|   |    | 2,494                 |                     | 88                   |        |             | 2,582                         |
| Total assets  | \$ | 2,453                 | \$<br>              | \$<br>306            | \$     |             | \$<br>2,759                   |
| Liabilities and Net Assets (Deficit)  |    |                       |                     |                      |        |             |                               |
| Current liabilities: Accounts payable   | \$ | 3                     | \$<br>(5)           | \$<br>15             | \$     | -           | \$<br>13                      |
| Accrued liabilities: Payroll and payroll taxes Vacation   |    | 6<br>4                | -                   | 9<br>37              |        | -           | 15<br>41                      |
| Other   |    | 4                     | _                   | -                    |        | -           | 4                             |
| Due to related-parties  |    | 1,789                 | <br>578             | <br>1,551            |        |             | <br>3,918                     |
| Total current liabilities   |    | 1,806                 | 573                 | <br>1,612            |        |             | <br>3,991                     |
| Total liabilities   |    | 1,806                 | <br>573             | <br>1,612            |        |             | <br>3,991                     |
| Net assets (deficit): Net assets (deficit) without donor restrictions Net assets with donor restrictions      |    | 647<br>-              | <br>(573)<br>-      | <br>(1,306)          |        | -<br>-      | <br>(1,232)                   |
| Total net assets (deficit)  |    | 647                   | (573)               | (1,306)              |        |             | (1,232)                       |
| Total liabilities and net assets (deficit)  | \$ | 2,453                 | \$<br>              | \$<br>306            | \$     |             | \$<br>2,759                   |

## **Eskaton and Subsidiaries**

# Eskaton Consolidating Schedule – Operations and Changes in Net Assets (Deficit)

# (Deficit) Year Ended December 31, 2022 (In Thousands)

| Not accepte (deficit) without down rectrictions  | P  | arent    | ılt Day<br>th Care | e Well At<br>Home | Elimir | nations | skaton<br>mbined |
|--|----|----------|--------------------|-------------------|--------|---------|------------------|
| Net assets (deficit) without donor restrictions:<br>Revenue, gains, and other support: |    |          |                    |                   |        |         |                  |
| Home based services  | \$ | _        | \$<br>_            | \$<br>820         | \$     | _       | \$<br>820        |
| Other, net   |    | 37       | <br>-              | <br>-             |        | -       | <br>37           |
| Total revenues, gains, and   |    |          |                    |                   |        |         |                  |
| other support  |    | 37       | <br>-              | <br>820           |        | -       | 857              |
| Expenses:  |    |          |                    |                   |        |         |                  |
| Salaries and wages   |    | 229      | -                  | 577               |        | -       | 806              |
| Employee benefits  |    | 94       | -                  | 174               |        | -       | 268              |
| Supplies   |    | 13       | -                  | 11                |        | -       | 24               |
| Purchased services   |    | 113      | -                  | 155               |        | -       | 268              |
| Utilities  |    | 2        | -                  | 4                 |        | -       | 6                |
| Insurance and other  |    | 76       | -                  | 100               |        | -       | 176              |
| Depreciation   |    |          | <br>               | <br>18            |        |         | <br>18           |
| Total operating expenses   |    | 527      |                    | 1,039             |        | -       | <br>1,566        |
| Nonoperating revenue (expenses): Other   |    | <u>-</u> | <u>-</u>           |                   |        |         | <u>-</u>         |
| Total nonoperating revenue (expenses), net   |    |          |                    |                   |        |         | <br>             |
| Change in net assets without donor restrictions  |    | (490)    | -                  | (219)             |        | -       | (709)            |
| Net assets (deficit) without donor restrictions, beginning of year                     |    | 1,137    | <br>(573)          | <br>(1,087)       |        |         | <br>(523)        |
| Net assets (deficit) without donor restrictions, end of year                           | \$ | 647      | \$<br>(573)        | \$<br>(1,306)     | \$     | -       | \$<br>(1,232)    |

# Eskaton and Subsidiaries Eskaton Consolidating Schedule – Cash Flows Year Ended December 31, 2022 (In Thousands)

|  | P  | arent          | t Day<br>n Care | Well At<br>ome | Elimina | ations   | katon<br>nbined |
|--|----|----------------|-----------------|----------------|---------|----------|-----------------|
| Cash flows from operating activities: Change in net assets (deficit) Adjustments to reconcile change in net assets | \$ | (490)          | \$<br>-         | \$<br>(219)    | \$      | -        | \$<br>(709)     |
| to net cash used in operating activities:  Depreciation  Change in operating assets and liabilities:               |    | -<br>-<br>(37) | -               | 18<br>-<br>96  |         | -        | 18<br>59        |
| Change in receivables Change in deposits and prepaid expenses Change in accounts payable                           |    | 3              | -<br>-<br>-     | (4)<br>7       |         | -<br>-   | (4)<br>10       |
| Change in accrued liabilities<br>Change in other liabilities   |    | 9 (4)          | <br>            | <br>26<br>-    | -       | <u>-</u> | <br>35<br>(4)   |
| Net cash used in operating activities  |    | (519)          | <br>            | <br>(76)       |         | -        | <br>(595)       |
| Cash flows from investing activities: Expenditures for property and equipment                                      |    | (50)           | <br>            |                |         |          | <br>(50)        |
| Net cash used in investing activities  |    | (50)           | <br><u>-</u>    | <br>           |         |          | <br>(50)        |
| Cash flows from financing activities:<br>Net change in due to/due from related entities                            |    | 545            |                 | (24)           |         |          | 521_            |
| Net cash provided by (used in) financing activities  |    | 545            | <br>            | <br>(24)       |         |          | <br>521         |
| Net decrease in cash, cash equivalents and restricted cash   |    | (24)           | -               | (100)          |         | -        | (124)           |
| Cash, cash equivalents and restricted cash, beginning of year  |    | 35             |                 | 264            |         |          | 299             |
| Cash, cash equivalents and restricted cash, end of year  | \$ | 11             | \$<br>          | \$<br>164      | \$      |          | \$<br>175       |

# Eskaton and Subsidiaries Supplementary Information – Social Responsibility (Unaudited) Years Ended December 31, 2022 and 2021

Eskaton supports community charitable organizations, and other not-for-profit aging services organizations that provide services to older adults, through financial contributions to those organizations. In addition, Eskaton provides the following community service programs:

Resident Assistance Funds – Eskaton contributes funds to and solicits donations to various resident assistance funds that provide help to older adults who can no longer afford the monthly fees associated with their care and do not have sufficient family resources to cover the full cost of services. Residents are screened based on income and net assets and family resources and eligible residents are provided a monthly assistance stipend to supplement available income as necessary.

Outreach & Impact (formerly Telephone Reassurance Program) – Eskaton owns and operates a telephone reassurance/home visitor program. The program is provided primarily by volunteers, is free to clients, and includes daily telephone calls and/or weekly home visits to isolated older adults.

Scholarship Commitments – During 2021 Eskaton committed \$250,000 of scholarship funds to local colleges and universities to help develop a diverse workforce in the aging services industry. These scholarships are intended to help support and promote future leaders who are majoring in gerontology and nursing programs. These commitments will be paid over five years, including \$50,000 paid in 2022.

**Social responsibility costs** – The Organization considers the actual costs of charitable community organizations and aging services organization sponsorships, and actual costs, net of any reimbursement, of providing community service programs, to be social responsibility. The level of social responsibility provided for the years ended December 31 is measured as follows (dollar amounts in thousands):

|  | 2022                      |    | 2021                   |
|--|---------------------------|----|------------------------|
| Community sponsorships Aging services sponsorships Resident Assistance Funds Outreach and impact                   | \$ 68<br>95<br>232<br>485 |    | 50<br>33<br>381<br>461 |
| Total  | \$ 880                    | \$ | 925                    |
| Community service program operating statistics: Resident Assistance Funds: Months of assistance Residents assisted | 48<br>7                   | i  | 289<br>27              |
| Telephone Reassurance Program: Telephone calls Home visits   | 50,291<br>474             |    | 40,042<br>587          |



# PART 5 LIQUID RESERVES



Report of Independent Auditors and Continuing Care Liquid Reserve Schedules

Eskaton, Eskaton Village Carmichael, and The Reutlinger Community

December 31, 2022



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### **Report of Independent Auditors**

To the Board of Directors
Eskaton, Eskaton Village Carmichael, and The Reutlinger Community

#### **Report on the Audit of the Financial Statements**

### **Opinion**

We have audited the accompanying financial statements of Eskaton, Eskaton Village Carmichael, and The Reutlinger Community, which comprise the continuing care liquid reserve schedules, Form 5-1 through Form 5-5, as of and for the year ended December 31, 2022.

In our opinion, the financial statements referred to above present fairly, in all material respects, the continuing care liquid reserves of Eskaton, Eskaton Village Carmichael, and The Reutlinger Community as of and for the year ended December 31, 2022, in conformity with the liquid reserve requirements of California Health and Safety Code Section 1792.

#### **Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Eskaton, Eskaton Village Carmichael, and The Reutlinger Community and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Basis of Accounting

We draw attention to the basis of accounting used to prepare the financial statements. The financial statements are prepared by Eskaton, Eskaton Village Carmichael, and The Reutlinger Community on the basis of the liquid reserve requirements of California Health and Safety Code Section 1792, which is a basis of accounting other than accounting principles generally accepted in the United States of America, to meet the requirements of California Health and Safety Code Section 1792. Our opinion is not modified with respect to this matter.

#### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with the liquid reserve requirements of California Health and Safety Code Section 1792, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than one resulting from error, as fraud may include collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to
  fraud or error, and design and perform audit procedures responsive to those risks. Such
  procedures include examining, on a test basis, evidence regarding the amounts and disclosures
  in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for purpose of expressing an
  opinion on the effectiveness of Eskaton, Eskaton Village Carmichael, and The Reutlinger
  Community's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Eskaton, Eskaton Village Carmichael, and The Reutlinger Community's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control—related matters that we identified during the audit.

#### Other Matter

Our audit was conducted for the purpose of forming an opinion on the financial statements, as a whole. The accompanying Statement of Cash Flows – Direct Method; Supplementary Form 5-1 – Reconciliation to Audit Report; Supplementary Form 5-4 – Reconciliation to Audit Report; Supplementary Form 5-5 – Description of Reserves under SB 1212; and Supplementary Form 5-5 – ALATU – Composition of Assets, presented as supplementary schedules, are presented for the purpose of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of financial statements, and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements, or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements, taken as a whole.

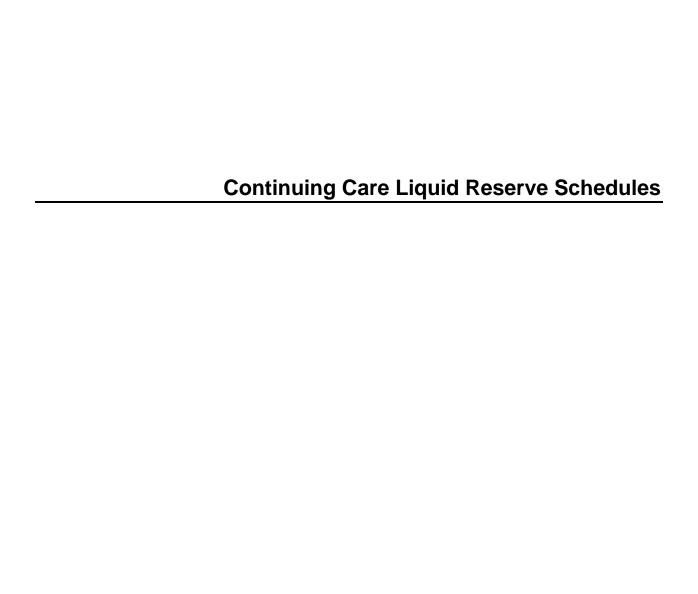
#### Restriction on Use

Our report is intended solely for the information and use of the Board of Directors and management of Eskaton, Eskaton Village Carmichael, and The Reutlinger Community and the California Department of Social Services, and is not intended to be, and should not be, used by anyone other than these specified parties.

San Francisco, California

Moss Adams HP

May 17, 2023



#### **Long-Term Debt Incurred in Prior Fiscal Year**

#### FORM 5-1: LONG-TERM DEBT INCURRED IN PRIOR FISCAL YEAR (INCLUDING BALLOON DEBT)

| Long-Term       | (a)           | (b) Principal Paid | (c)<br>Interest Paid | (d)<br>Credit Enhancement<br>Premiums Paid | (e) Total Paid (columns (b) + (c) + (d)) |
|-----------------|---------------|--------------------|----------------------|--|--|
| Debt Obligation | Date Incurred | During Fiscal Year | During Fiscal Year   | in Fiscal Year                             |  |
| 1               | 5/22/2012     | \$ 1,220,000       | \$ 1,457,000         | \$ -                                       | \$ 2,677,000                             |
| 2               | 6/6/2013      | \$ 1,565,000       | \$ 1,991,000         | -  | 3,556,000                                |
| 3               | 12/1/2010     | \$ 285,000         | \$ 198,000           | -  | 483,000                                  |
| 4               |               |                    |                      |  |  |
| 5               |               |                    |                      |  |  |
| 6               |               |                    |                      |  |  |
| 7               |               |                    |                      |  |  |
| 8               |               |                    |                      |  |  |
|                 | TOTAL:        | \$ 3,070,000       | \$ 3,646,000         |  | \$ 6,716,000                             |

(Transfer this amount to Form 5-3, Line 1)

**NOTE:** For column (b), do not include voluntary payments made to pay down principal.

#### **Long-Term Debt Incurred During Fiscal Year**

#### FORM 5-2: LONG-TERM DEBT INCURRED DURING FISCAL YEAR (INCLUDING BALLOON DEBT)

| Long-Term<br>Debt Obligation | (a)  Date Incurred | (b)  Total Interest Paid  During Fiscal Year | (c)  Amount of Most  Recent  Payment on the Debt | (d)  Number of Payments over next 12 months | (e) Reserve Requirement (see instruction 5) (columns (c) x (d)) |
|------------------------------|--------------------|--|--|---|---|
| 1                            | 8/31/2022          | 240,000                                      | 310,000  | 12  | 3,720,000   |
| 2                            |                    |  |  |   |   |
| 3                            |                    |  |  |   |   |
| 4                            |                    |  |  |   |   |
| 5                            |                    |  |  |   |   |
| 6                            |                    |  |  |   |   |
| 7                            |                    |  |  |   |   |
| 8                            |                    |  |  |   |   |
|                              | TOTAL:             | \$ 240,000                                   | \$ 310,000                                       | 12  | \$ 3,720,000  |

(Transfer this amount to Form 5-3, Line 2)

NOTE:

#### **Calculation of Long-Term Debt Reserve Amount**

#### FORM 5-3: CALCULATION OF LONG-TERM DEBT RESERVE AMOUNT

| Line |   | TOTAL            |
|------|---|------------------|
| 1    | Total from Form 5-1 bottom of Column (e)  | \$<br>6,716,000  |
| 2    | Total from Form 5-2 bottom of Column (e)  | \$<br>3,720,000  |
| 3    | Facility leasehold or rental payment paid by provider during fiscal year (including related payments such as lease insurance) | \$<br><u>-</u>   |
| 4    | TOTAL AMOUNT REQUIRED FOR LONG-TERM DEBT RESERVE:   | \$<br>10,436,000 |

#### **Calculation of Net Operating Expenses**

#### FORM 5-4: CALCULATION OF NET OPERATING EXPENSES

| Line       |  | ,  | Amounts   |          | TOTAL      |
|------------|--|----|-----------|----------|------------|
| 1          | Total operating expenses from financial statements   |    |           | \$       | 30,902,000 |
| 2          | Deductions:  |    |           |          |            |
| a.         | Interest paid on long-term debt (see instructions)   | \$ | 1,527,000 |          |            |
| b.         | Credit enhancement premiums paid for long-term debt (see instructions)                                       | \$ | -         | <u>.</u> |            |
| C.         | Depreciation   | \$ | 3,760,000 | -        |            |
| d.         | Amortization   | \$ | 7,000     | -        |            |
| e.         | Revenues received during the fiscal year for services to persons who did not have a continuing care contract | \$ | 9,695,000 | -        |            |
| f.         | Extraordinary expenses approved by the Department  | \$ | -         | <u>-</u> |            |
| 3          | Total Deductions   |    |           | \$       | 14,989,000 |
| 4          | Net Operating Expenses   |    |           | \$       | 15,913,000 |
| 5          | Divide Line 4 by 365 and enter the result.   |    |           | \$       | 43,597.26  |
| 6          | <b>Multiply Line 5 by 75 and enter the result.</b> This is the provider's operating expense reserve amount.  |    |           | \$       | 3,270,000  |
| PROVIDER:  | Eskaton  |    |           | _        |            |
| COMMUNITY: | Eskaton Village Carmichael   |    |           | -        |            |

#### **Calculation of Net Operating Expenses (Continued)**

#### FORM 5-4: CALCULATION OF NET OPERATING EXPENSES

| Line       |  | A  | mounts    |          | TOTAL      |
|------------|--|----|-----------|----------|------------|
| 1          | Total operating expenses from financial statements   |    |           | \$       | 21,805,000 |
| 2          | Deductions:  |    |           |          |            |
| а          | . Interest paid on long-term debt (see instructions)   | \$ | 198,000   |          |            |
| b          | Credit enhancement premiums paid for long-term debt (see instructions)                                       | \$ | -         |          |            |
| C          | . Depreciation   | \$ | 1,631,000 |          |            |
| C          | . Amortization   | \$ | 9,000     |          |            |
| $\epsilon$ | Revenues received during the fiscal year for services to persons who did not have a continuing care contract | \$ | 7,725,000 |          |            |
| f          | Extraordinary expenses approved by the Department  | \$ | -         | <u>.</u> |            |
| 3          | Total Deductions   |    |           | \$       | 9,563,000  |
| 4          | Net Operating Expenses   |    |           | \$       | 12,242,000 |
| 5          | Divide Line 4 by 365 and enter the result.   |    |           | \$       | 33,539.73  |
| 6          | <b>Multiply Line 5 by 75 and enter the result.</b> This is the provider's operating expense reserve amount.  |    |           | \$       | 2,515,000  |
| PROVIDER:  | Eskaton  |    |           |          |            |
| COMMUNITY: | The Reutlinger Community   |    |           |          |            |

#### **Annual Reserve Certification**

#### FORM 5-5: ANNUAL RESERVE CERTIFICATION

| Provider | Name: |
|----------|-------|
|          |       |

(Title)

Eskaton

Fiscal Year Ended:

December 31, 2022

We have reviewed our debt service reserve and operating expense reserve requirements as of, and for the period ended December 31, 2022, and are in compliance with those requirements.

Our liquid reserve requirements, computed using the audited financial statements for the fiscal year are as follows:

|                                      | <u>Amount</u>    |
|--------------------------------------|------------------|
| [1] Debt Service Reserve Amount      | \$<br>10,436,000 |
| [2] Operating Expense Reserve Amount | \$<br>5,785,000  |
| [3] Total Liquid Reserve Amount:     | \$<br>16,221,000 |

Qualifying assets sufficient to fulfill the operating reserve and debt service requirements, based on market value at end of fiscal year where applicable, are held as follows:

| at end of fiscal year wit | ere applicable, are field as follows.             |                |                  |       |       |               |
|---------------------------|---|----------------|------------------|-------|-------|---------------|
|                           | Qualifying Asset Description                      | Debt           | Service Reserve  |       | Opera | ating Reserve |
| [4]                       | Cash and Cash Equivalents                         | \$             | -                |       | \$    | 12,678,000    |
| [5]                       | Investment Securities                             | \$             | -                | ·     | \$    |               |
| [6]                       | Equity Securities                                 | \$             | 3,000,000        |       | \$    | 48,173,000    |
| [7]                       | Unused/Available Lines of Credit                  | \$             | -                |       | \$    |               |
| [8]                       | Unused/Available Letters of Credit                | \$             | -                | ,     | \$    |               |
| [9]                       | Debt Service Reserve                              | \$             | 8,590,000        |       | (not  | applicable)   |
| [10]                      | Other: Qualifying assets used in these reserves a | \$<br>re descr | ibed as follows: |       | \$    | -             |
|                           |   | _              |                  |       |       |               |
|                           | Total Amount of Qualifying Assets                 | -              |                  |       |       |               |
|                           | Listed for Reserve Obligation: [11]               | \$             | 11,590,000       | [12]  | \$    | 60,851,000    |
|                           | Reserve Obligation Amount: [13]                   | \$             | 10,436,000       | [14]  | \$    | 5,785,000     |
|                           | Surplus/(Deficiency): [15]                        | \$             | 1,154,000        | [16]  | \$    | 55,066,000    |
| Signature:                | rh M  | _              |                  | Date: | Ma    | ay 17, 2023   |
| (Authorized Represent     | ative)  |                |                  |       |       |               |
| Chief Financial Officer   |   | _              |                  |       |       |               |

## Eskaton, Eskaton Village Carmichael, and The Reutlinger Community Notes to Continuing Care Liquid Reserve Schedules December 31, 2022

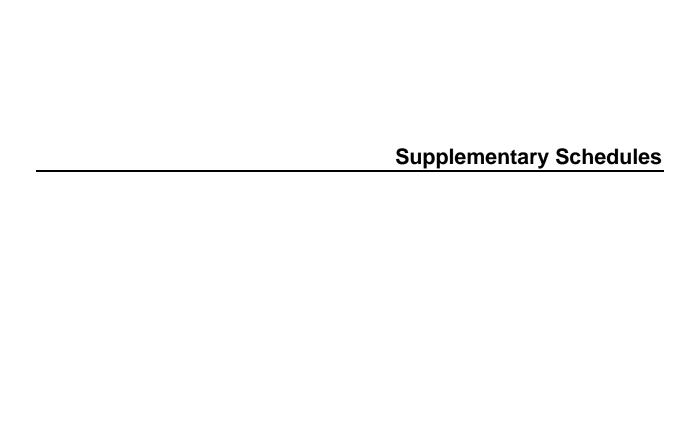
#### Note 1 – Basis of Accounting

The accompanying reserve reports have been prepared in accordance with the provisions of Health and Safety Code Section 1792 administered by the State of California Department of Social Services and are not intended to be a complete presentation of Eskaton's, Eskaton Village Carmichael's, and The Reutlinger Community's assets, liabilities, revenues, and expenses. Where not otherwise stated, the accompanying reserve reports include Eskaton, The Reutlinger Community, and the Obligated Group members of Home Office, Eskaton Care Center Manzanita, Eskaton Care Center Fair Oaks, Eskaton Care Center Greenhaven, Eskaton Monroe Lodge, Eskaton Lodge Cameron Park, Eskaton Gold River Lodge, Eskaton Home Healthcare, Eskaton Village Carmichael, Eskaton Village Grass Valley, and Eskaton Village Roseville.

#### Note 2 – Long-Term Debt

On August 31, 2022, Eskaton issued Series 2022 Tax-Exempt Variable-Rate Revenue and Refunding Bonds ("Series 2022 Bonds") with principal and variable rate interest due monthly. The interest rate as of December 31, 2022, was 4.76%. The 2022 Bonds mature in 2037, but are held by Truist Commercial Equity, Inc. under a direct placement agreement that expires in 2029. Eskaton received total proceeds of \$24,109,000 from the Series 2022 Bonds, which were used to pay costs of issuance and to defease the Series 2006 and 2008A Bonds, which originated on December 27, 2006 and April 10, 2008, respectively.

The amount of the most recent payment on the debt of \$310,000 included on Form 5-2 represents the monthly principal and interest payment on the Series 2022 Bonds that was paid on December 1, 2022, and consists of \$222,000 of principal and \$88,000 of interest.



## Eskaton, Eskaton Village Carmichael, and The Reutlinger Community Statement of Cash Flows – Direct Method December 31, 2022

| Cash received from Cash paid for integral for oth Cash paid for oth   | om ILU contract residents om ALU contract residents om SNF contract residents om non-contract residents om other revenue om investment income erest er operating expenses   | \$ 23,579,000<br>1,869,000<br>1,796,000<br>8,778,000<br>927,000<br>154,000<br>(1,527,000)<br>(25,442,000)                         |
|---|---|---|
| Net cash prov   | ided by operating activities  | 10,134,000  |
| Proceeds from sa<br>Purchases of inventors of i | ets limited as to use ale of assets limited as to use estments ale of investments capital maintenance d in investing activities ncing activities: refunded its on unoccupied CCRC units suances of long-term debt tts on long-term debt | (2,717,000) 2,677,000 (1,030,000) 919,000 (1,910,000)  (2,061,000)  (137,000) (87,000) 2,579,000 (4,166,000) (57,000) (6,191,000) |
| Net cash used   | I in financing activities   | (8,059,000)   |
| Net change in   | 9   | 14,000  |
| Cash, cash equivale   | nts, and restricted cash at December 31, 2021   | 230,000   |
| Cash, cash equivale   | nts, and restricted cash at December 31, 2022   | \$ 244,000  |
| PROVIDER:<br>COMMUNITY:   | Eskaton Eskaton Village Carmichael  | <u>-</u>  |

## Eskaton, Eskaton Village Carmichael, and The Reutlinger Community Statement of Cash Flows – Direct Method (Continued) December 31, 2022

| Cash flows from ope     | erating activities:                           |              |
|-------------------------|---|--------------|
| •                       | om ALU contract residents                     | \$ 7,202,000 |
| Cash received from      | om SNF contract residents                     | 1,347,000    |
| Cash received from      | 7,193,000                                     |              |
| Cash received from      | om other revenue                              | 1,075,000    |
| Cash received from      | om investment income                          | 127,000      |
| Cash paid for inte      | erest   | (198,000)    |
| Cash paid for oth       | er operating expenses                         | (19,336,000) |
| Net cash used           | d in operating activities                     | (2,590,000)  |
| Cash flows from inve    | esting activities:                            |              |
| Purchases of inve       | -   | (9,671,000)  |
| Proceeds from sa        | ale of investments                            | 15,896,000   |
| Expenditures for        | capital maintenance                           | (547,000)    |
| Net cash used           | d in investing activities                     | 5,678,000    |
| Cash flows from fina    | ncing activities:                             |              |
| CCRC contracts          | •   | (10,000)     |
| Principal paymen        | ts on long-term debt                          | (285,000)    |
| Change in due from      | om related party - current year cash flow     | (2,378,000)  |
| Net cash prov           | ided by financing activities                  | (2,673,000)  |
| Net change in           | cash  | 415,000      |
| Cash, cash equivale     | nts, and restricted cash at December 31, 2021 | 378,000      |
| Cash, cash equivale     | nts, and restricted cash at December 31, 2022 | \$ 793,000   |
| DDOVIDED:               | Foliaton                                      |              |
| PROVIDER:<br>COMMUNITY: | Eskaton The Reutlinger Community              |              |
| COMMONT I.              | The Neutinger Community                       |              |

## Eskaton, Eskaton Village Carmichael, and The Reutlinger Community Supplementary Form 5-1 – Reconciliation to Audit Report December 31, 2022

| Cash payments for interest - Obligated Group (per consolidated financial statements)           | \$ | 4,136,000   |
|--|----|-------------|
| Cash payments for interest - The Reutlinger Community (per consolidated financial statements)  |    | 198,000     |
| Less: Cash payments for interest for 2022 Bonds  |    | (240,000)   |
| Less: Cash payments for interest for 2006 and 2008A Bonds refinanced as of December 31, 2022   |    | (448,000)   |
| Cash paid for interest   | \$ | 3,646,000   |
| Cash payments for principal - Obligated Group (per consolidated financial statements)          | \$ | 28,275,000  |
| Cash payments for principal - The Reutlinger Community (per consolidated financial statements) |    | 285,000     |
| Less: Cash payments for principal for 2022 Bonds   |    | (665,000)   |
| Less: Cash payments for principal for 2006 and 2008A Bonds refinanced as of December 31, 2022  | (  | 24,825,000) |
| Cash paid for principal  | \$ | 3,070,000   |

#### Eskaton, Eskaton Village Carmichael, and The Reutlinger Community Supplementary Form 5-4 – Reconciliation to Audit Report December 31, 2022

| Cash received from non-   | contract residents (per Statement of Cash Flows - Direct Method)  | \$ 8,778,000  |
|---|---|---|
| Cash received from other  | 927,000   |   |
| Less: Cash receipts from  | government grant revenue  | (10,000)  |
| Reimbursements for serv   | ices to persons who did not have a CCRC contract  | \$ 9,695,000  |
| Assisted living reimburse<br>Skilled nursing reimburse<br>Reimbursements for non- | ursements for services to non-contract residents ments for services to non-contract residents ments for services to non-contract residents resident services ices to persons who did not have a CCRC contract | \$ 468,000<br>3,034,000<br>5,276,000<br>917,000<br>\$ 9,695,000 |
| PROVIDER:<br>COMMUNITY:   | Eskaton Eskaton Village Carmichael  |   |
| Cash received from non-c  | contract residents (per Statement of Cash Flows - Direct Method)  | \$ 7,193,000  |
| Cash received from other  | revenue (per Statement of Cash Flows - Direct Method)   | 1,075,000   |
| Less: Cash receipts from  | contributions   | (543,000)   |
| Reimbursements for servi  | ces to persons who did not have a CCRC contract   | \$ 7,725,000  |
| Skilled nursing reimburse<br>Reimbursements for non-                              |   | \$ 268,000<br>6,925,000<br>532,000                              |
| Reimbursements for servi  | ces to persons who did not have a CCRC contract   | \$ 7,725,000  |
|   |   |   |
| PROVIDER:   | Eskaton   |   |
| COMMUNITY:  | The Reutlinger Community  |   |
| -   |   |   |

#### Eskaton, Eskaton Village Carmichael, and The Reutlinger Community Supplementary Form 5-5 – Description of Reserves Under SB 1212 December 31, 2022

| Financial Statements and Footnote Description   |           | Eskaton  | Obl            | ligated Group   | Reutlinger<br>mmunity | Total  | Qualifying Asset Description (Form 5-5)   |
|---|-----------|--|----------------|---|-----------------------|--|---|
| Cash and cash equivalents Investments - cash and short-term investments Investments - equity securities and mutual funds  | \$        | 175,000<br>-<br>-                                      | \$             | 10,705,000<br>1,020,000<br>48,173,000   | \$<br>778,000         | \$<br>11,658,000<br>1,020,000<br>48,173,000                | <ul><li>[4] Cash and cash equivalents</li><li>[4] Cash and cash equivalents</li><li>[6] Equity securities</li></ul> |
|   | \$        | 175,000  | \$             | 59,898,000  | \$<br>778,000         | \$<br>60,851,000   | Operating Reserve   |
| Investments - equity securities and mutual funds Assets limited as to use - cash and short-term investments   | \$        | -<br>-   | \$             | 3,000,000<br>478,000  | \$<br>-<br>-          | \$<br>3,000,000<br>478,000                                 | <ul><li>[6] Equity securities</li><li>[9] Debt service reserve</li></ul>  |
| Assets limited as to use - U.S. Treasury notes, government securities, and other corporate debt securities  |           | <u>-</u>   |                | 8,112,000   | <br><u> </u>          | 8,112,000  | [9] Debt service reserve  |
|   | \$        | <u>-</u>   | \$             | 11,590,000  | \$<br>                | \$<br>11,590,000   | Debt Service Reserve  |
| Total   | \$        | 175,000  | \$             | 71,488,000  | \$<br>778,000         | \$<br>72,441,000   |   |
| Reconciliation to Audited Financial Statements  | · <u></u> | Eskaton  | Obl            | igated Group  | Reutlinger<br>mmunity | <br>Total  |   |
| Cash and cash equivalents Assets limited as to use, required for current liabilities  | \$        | 175,000<br>-   | \$             | 10,705,000<br>534,000   | \$<br>778,000<br>-    | \$<br>11,658,000<br>534,000                                |   |
| Assets limited as to use, net of amount required for current liabilities<br>Investments, current  |           | -<br>-   |                | 8,056,000<br>52,193,000   | <br><u> </u>          | 8,056,000<br>52,193,000                                    |   |
| •   | \$        | 175,000  | \$             |   | \$<br>778,000         | \$<br>   |   |
| •   | \$        | 175,000<br>175,000                                     | \$             | 52,193,000  | \$<br>778,000         | \$<br>52,193,000   |   |
| Investments, current  Total amount of qualifying assets as filed for operating reserve  | \$<br>\$  |  |                | 52,193,000<br>71,488,000<br>59,898,000  |                       | <br>52,193,000<br>72,441,000<br>60,851,000                 |   |
| Investments, current  Total amount of qualifying assets as filed for operating reserve  | \$<br>Est | 175,000  | \$<br>\$       | 52,193,000<br>71,488,000<br>59,898,000<br>11,590,000                                | \$<br>778,000         | \$<br>52,193,000<br>72,441,000<br>60,851,000<br>11,590,000 |   |
| Investments, current  Total amount of qualifying assets as filed for operating reserve  Total amount of qualifying assets as filed for debt service reserve         | \$<br>Est | 175,000<br>-<br>175,000<br>saton Village               | \$<br>\$       | 52,193,000  71,488,000  59,898,000  11,590,000  71,488,000  Re Reutlinger           | \$<br>778,000         | \$<br>52,193,000<br>72,441,000<br>60,851,000<br>11,590,000 |   |
| Total amount of qualifying assets as filed for operating reserve Total amount of qualifying assets as filed for debt service reserve  Per Capita Cost of Operations | \$<br>Esk | 175,000<br>-<br>175,000<br>saton Village<br>sarmichael | \$<br>\$<br>Th | 52,193,000  71,488,000  59,898,000  11,590,000  71,488,000  Re Reutlinger Community | \$<br>778,000         | \$<br>52,193,000<br>72,441,000<br>60,851,000<br>11,590,000 |   |

#### Eskaton, Eskaton Village Carmichael, and The Reutlinger Community Supplementary Form 5-5 – ALATU – Composition of Assets December 31, 2022

|                            | Total           | <br>sh and ST<br>estments | Go<br>Sec<br>Otho | S. Treasury Notes, overnment curities, and er Corporate ot Securities |
|----------------------------|-----------------|---------------------------|-------------------|---|
| 2012 Bonds                 | \$<br>4,239,000 | \$<br>244,000             | \$                | 3,995,000   |
| 2013 Bonds                 | 4,351,000       | 234,000                   |                   | 4,117,000   |
| TOTAL DEBT SERVICE RESERVE | \$<br>8,590,000 | \$<br>478,000             | \$                | 8,112,000   |



# PART 6 CONTINUING CARE RETIREMENT COMMUNITY DISCLOSURE STATEMENT

## CONTINUING CARE RETIREMENT COMMUNITY DISCLOSURE STATEMENT

|  |   |          |                         |                         | Date Prepa             | red: 4/28/2023                |
|--|---|----------|-------------------------|-------------------------|------------------------|-------------------------------|
| Facility Name: Eskato                        | n Village Carmich                             | nael     |                         |                         |                        |                               |
| Address: 3939 Walnut                         | Avenue  | Zip Coc  | le: 95608               |                         | Pho                    | one:916-974-2000              |
| Provider Name:                               |   |          |                         |                         | •                      |                               |
| Eskaton                                      |   |          |                         |                         |                        |                               |
|  |   |          |                         |                         |                        |                               |
| Facility Operator:Eska                       | ton Properties, In                            | <br>С.   |                         |                         | ,                      |                               |
| Religious Affiliation: N/                    | A   |          |                         |                         |                        |                               |
| Year Opened: 1992                            | f of Acres:37                                 | Miles to | Shopping Ce             | enter:1                 | Mile                   | es to Hospital:4              |
| ☑ Single Story                               | <b>₫</b> Multi-Story                          | ☐ Other  |                         |                         |                        |                               |
| Number of Units: 388                         | 3   |          |                         |                         |                        |                               |
| <b>Residential Living</b>                    | Number of U                                   | Jnits    | Health Ca               | are                     | Nu                     | mber of Units                 |
| Apartments – Studio:                         | 0   |          | Assisted L              | iving:                  | 38                     |                               |
| Apartments – 1 Bdrm:                         | 85  |          | Skilled Nu              | rsing:                  | 35                     |                               |
| Apartments – 2 Bdrm:                         | 116   |          | Special Ca              | are:                    | 20                     |                               |
| Cottages/Houses:                             | 94  |          | Description             | n:                      | Memory C               | Care Units                    |
| RLU Occupancy (%) at                         | Year End: 95.3% ☑ Not for Profit ☑ For Profit | )        | Ac                      | credit                  | :ed? □ Yes<br>☑ No     | s Ву:                         |
| Form of Contact: (Check all that apply)      | ☑ Continuing Car<br>☐ Assignment of           |          | □ Life Care<br>☑ Equity |                         | trance Fee<br>mbership | ☑ Fee for Service<br>☑ Rental |
| Refund Provisions:<br>(Check all that apply) | □ Refundable<br>☑ Repayable                   |          | <b>2</b> 90% □ 75%      | □ 50°             ■ Oth | %<br>ner: Fully a      | mortized                      |
| Range of Entrance F                          | ees: \$ <u>135,000</u>                        |          | - \$ <u>500,0</u>       | 000                     |                        |                               |
| Long-Term Care Insu                          | rance Required?                               | ? □ Ye   | s 🗹 No                  |                         |                        |                               |
| Health Care Benefits                         | Included in Con                               | tract: P | riority access          | to ALL                  | J, SNF & M             | 1CU                           |
| Entry Requirements:                          | Min Age: <u>62</u>                            | Prior    | Profession: 1           | N/A                     | Ot                     | her: N/A                      |
| Resident Representa<br>(briefly describe     | tive(s) to, and Reprovider's compl            |          |                         | -                       | Board:                 |                               |
| Please see attachme                          | nt to disclosure we                           | orksheet |                         |                         |                        |                               |

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All providers are required by Health and Safety Code section 1789.1 to provide this report to prospective residents before executing a deposit agreement or continuing care contract or receiving any payment. Many communities are part of multi-facility operations which may influence financial reporting. Consumers are encouraged to ask questions of the continuing care retirement community that they are considering and to seek advice from professional advisors.

#### Facility Services and Amenities

| Common Area<br>Amenities  | Available | Fee for<br>Service | Services Available              | Included<br>in Fee | For Extra<br>Charge |
|---------------------------|-----------|--------------------|---------------------------------|--------------------|---------------------|
| Beauty/Barber Shop        |           |                    | Housekeeping ( <u>4</u> Times/  | <b>4</b>           | ت                   |
| Billiard Room             |           |                    | Month at \$each)                |                    |                     |
| Bowling Green             |           |                    | Meals ( <u>3</u> /Day)          | Ø                  | П                   |
| Card Rooms                |           |                    | Special Diets Available         | <b>2</b>           |                     |
| Chapel                    |           |                    | opeolar Broto / tvaliable       | _                  | _                   |
| Coffee Shop               | $\square$ | <b>✓</b>           | 24-Hour Emergency Response      | <b></b>            |                     |
| Craft Rooms               |           |                    |                                 | Ø                  |                     |
| Exercise Room             |           |                    | Activities Program              | <b>2</b>           |                     |
| Golf Course Access        |           |                    | All Utilities Except Phone      | <b>∡</b>           |                     |
| Library                   |           |                    | Apartment Maintenance           | <b>1</b>           |                     |
| Putting Green             |           |                    | Cable TV                        | <b>∡</b>           |                     |
| Shuffleboard              |           |                    | Linens Furnished                | <b>∡</b>           |                     |
| Spa                       | $\square$ |                    | Linens Laundered                | lacksquare         |                     |
| Swimming Pool –           |           |                    | Medication Management           |                    | <b>1</b>            |
| Indoor                    | _         | _                  | Nursing/Wellness Clinic         | <b>∡</b>           |                     |
| Swimming Pool –           | П         | П                  | Personal Home Care              |                    | <b>1</b>            |
| Outdoor                   | _         | _                  | Transportation – Personal       |                    | <b>1</b>            |
|                           |           |                    | Transportation – Prearranged    | <b>∡</b>           |                     |
| Tennis Court              | u         |                    | Other: 24 hour security         | <b>- ☑</b>         | П                   |
| Workshop                  |           |                    | Other: <u>24 flour security</u> | _                  | J                   |
| Other: <u>Garden Area</u> |           |                    |                                 |                    |                     |

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| OTHER CCRCs                        | LOCATION (City, State) | PHONE (with area code) |
|------------------------------------|------------------------|------------------------|
| The Reutlinger Community           | Danville, CA           | 925-648-2800           |
|                                    |                        |                        |
| MULTI-LEVEL RETIREMENT COMMUNITIES | LOCATION (City, State) | PHONE (with area code) |
| Eskaton Village – Grass Valley     | Grass Valley, CA       | 530-273-1778           |
| Eskaton Village Roseville          | Roseville, CA          | 916-789-7831           |
| Eskaton Village Placerville        | Placerville, CA        | 530-295-3400           |
| Eskaton Lodge Granite Bay          | Granite Bay, CA        | 916-789-0326           |
| INDEPENDENT LIVING                 | LOCATION (City, State) | PHONE (with area code) |
| Eskaton Monroe Lodge               | Sacramento, CA         | 916-441-1015           |
| FREE-STANDING ASSISTED LIVING      | LOCATION (City, State) | PHONE (with area code) |
| Eskaton Lodge Gold River           | Gold River, CA         | 916-852-7900           |
| Eskaton Lodge Cameron Park         | Cameron Park, CA       | 530-672-8900           |
|                                    |                        |                        |
| FREE-STANDING SKILLED NURSING      | LOCATION (City, State) | PHONE (with area code) |
| Eskaton Care Center Manzanita      | Carmichael, CA         | 916-331-8513           |

SUBSIDIZED SENIOR HOUSING LOCATION (City, State) PHONE (with area code)

Fair Oaks, CA

Sacramento, CA

**NOTE:** PLEASE INDICATE IF THE FACILITY IS A LIFE CARE FACILITY.

Eskaton Care Center Fair Oaks

Eskaton Care Center Greenhaven

916-965-4663

916-393-2550

| Provider Name: Eskaton (Eskaton Village Carmichael)   |         |         |         |          |  |  |  |  |
|---|---------|---------|---------|----------|--|--|--|--|
| Income and Expenses [Year]  | 2019    | 2020    | 2021    | 2022     |  |  |  |  |
| Income from Ongoing Operations Operating Income (Excluding amortization of entrance fee income) | 145,886 | 142,630 | 148,382 | 153,525  |  |  |  |  |
| Less Operating Expenses (Excluding depreciation, amortization, and interest)                    | 132,672 | 146,460 | 150,848 | 155,738  |  |  |  |  |
| Net Income From Operations  | 13,214  | (3,830) | (2,466) | (2,213)  |  |  |  |  |
| Less Interest Expense   | (5,868) | (5,424) | (4,913) | (5,029)  |  |  |  |  |
| Plus Contributions  | 144     | 4,043   | 562     | 734      |  |  |  |  |
| Plus Non-Operating Income (Expenses) (Excluding extraordinary items)                            | 9,188   | 10,313  | 15,254  | (13,369) |  |  |  |  |
| Net Income (Loss) Before Entrance<br>Fees, Depreciation And Amortization                        | 16,678  | 5,102   | 8,437   | (19,877) |  |  |  |  |
| Net Cash Flow From Entrance Fees<br>(Total Deposits Less Refunds)                               | 2,764   | 1,762   | 1,300   | 3,541    |  |  |  |  |
|   |         |         |         |          |  |  |  |  |

#### **Description of Secured Debt** (as of most recent fiscal year end)

| Lender              | Outstanding<br>Balance | Interest<br>Rate | Date of<br>Origination | Date of<br>Maturity | Amortization<br>Period |
|---------------------|------------------------|------------------|------------------------|---------------------|------------------------|
| 2022 Bonds          | \$23,446,000           | 4.00%            | Aug-22                 | 2029                | 15 years               |
| 2013 Bonds          | \$38,250,000           | 2 -5.00%         | Jun-13                 | 2035                | 22 years               |
| 2012 Bonds          | \$26,815,000           | 2 -5.25%         | May-12                 | 2034                | 22 years               |
| First Republic Bank | \$4,852,251            | 3.85%            | Dec-10                 | 2035                | 25 years               |

#### Financial Ratios (see last page for ratio formulas)

| Financial Ratios [Year]     | CCAC Medians 50th Percentile (optional) | 2020    | 2021    | 2022    |
|-----------------------------|---|---------|---------|---------|
| Debt to Asset Ratio         |   | 44.99%  | 35.82%  | 45.17%  |
| Operating Ratio             |   | 103.68% | 104.84% | 104.72% |
| Debt Service Coverage Ratio |   | 1.51    | 1.23    | (1.15)  |
| Days Cash On Hand Ratio     |   | 216     | 226     | 151     |

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**Provider Name:** Eskaton (Eskaton Village Carmichael)

#### Historical Monthly Service Fees (Average Fee and Change Percentage)

| Residence/Service [Year] | 2019   | %     | 2020   | %     | 2021   | %     | 2022   | <u>%</u> |
|--------------------------|--------|-------|--------|-------|--------|-------|--------|----------|
| Studio                   | N/A    | N/A   | N/A    | N/A   | N/A    | N/A   | N/A    | N/A      |
| One Bedroom              | 4,280  | 3.75% | 4,430  | 3.50% | 4,630  | 4.50% | 4,854  | 4.85%    |
| Cottage/House            | 5,759  | 3.75% | 5,960  | 3.50% | 6,228  | 4.50% | 6,531  | 4.85%    |
| Assisted Living          | 6,607  | 3.75% | 5,803  | 3.50% | 6,064  | 4.50% | 6,358  | 4.85%    |
| Skilled Living           | 11,430 | 3.75% | 12,211 | 3.50% | 12,766 | 4.50% | 13,387 | 4.85%    |
| Special Care             | 8,390  | 3.75% | 7,527  | 3.50% | 7,866  | 4.50% | 8,248  | 4.85%    |

#### **Comments from Provider:**

#### **Financial Ratio Formulas**

#### **Long-Term Debt to Total Assets Ratio**

Long Term Debt, less Current portion

**Total Assets** 

#### **Operating Ratio**

Total Operating Expenses - Depreciation Expense - Amortization Expense

Total Operating Revenues – Amortization of Deferred Revenue

#### **Debt Service Coverage Ratio**

Total Excess of Revenues Over Expenses
+ Interest, Depreciation, and Amortization
Expenses + Amortization of Deferred Revenue

+ Net Proceeds from Entrance Fees

**Annual Debt Service** 

#### **Days Cash On Hand Ratio**

Unrestricted Current Cash & Investments
+ Unrestricted Non-Current Cash and
Investments

(Operating Expenses - Depreciation - Amortization)/365

**NOTE:** These formulas are also used by the Continuing Care Accreditation Commission. For each formula, that organization also publishes annual median figures for certain continuing care retirement communities.

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## ESKATON ESKATON VILLAGE CARMICHAEL ATTACHMENT TO DISCLOSURE WORKSHEET

RESIDENT REPRESENTATIVE TO THE BOARD: The Eskaton Village Carmichael Resident Council (EVC Resident Council) elects a representative to the Eskaton Board of Directors (CCRC Representative) to serve a two year term. The CCRC Representative attends the four quarterly board meetings of Eskaton, including the full agenda of the annual Eskaton Board Retreat. The CCRC Representative is excluded only from executive sessions of the Eskaton Board. The CCRC Representative reports Eskaton Board actions and discussions back to the EVC Resident Council on a quarterly basis.

RESIDENT MEMBER OF THE BOARD: The EVC Resident Council nominates one resident (CCRC Director) to serve a nine year term on the Eskaton Board of Directors. The CCRC Director attends the four quarterly board meetings of Eskaton, including the full agenda of the annual Eskaton Board Retreat. The CCRC Director is not excluded from executive sessions of the Eskaton Board.

## PART 7 REPORT ON CCRC MONTHLY CARE FEES

#### FORM 7-1 REPORT ON CCRC MONTHLY CARE FEES

Complete **Form 7-1** to report the monthly care fee increase (MCFI) for **each** community operated by the Provider. If no adjustments were made during the reporting period for a community, indicate by checking the box below **Line [2]**. Providers must complete a separate Form 7-1 for each of their continuing care retirement communities.

- 1. On **Line 1**, enter the amount of monthly care fees for each level of care at the *beginning* of the reporting period.
- 2. On **Line 2**, indicate the percentage(s) of increase in fees implemented during the *reporting* period.
- 3. On **Line 3**, indicate the date the fee increase was implemented. If more than one (1) increase was implemented, indicate the date(s) for each increase.
- 4. Check each of the appropriate boxes.
- 5. Provide a detailed explanation for the increase in monthly care fees including the total dollar amount for the community overall and corresponding percentage increase for each level of care in compliance with the Health and Safety Code. The explanation shall set forth the reasons, by department cost centers, for any increase in monthly care fee. It must include if the change in monthly care fees is due to any actual or projected costs related to any other CCRC community or enterprise affiliated with the provider or parent company.

The methodology used to budget future costs should align with one or more of the following factors: "projected costs, prior year per capita costs and economic indicators." Describe the methodology used for single or multiple communities. If there are multiple MCFI percentages, i.e., by level of care, a separate explanation for each MCFI will be required.

Also, if there is a positive result of operations, the provider will need to explain how the funds will be used and/or distributed consistent with disclosures made in the applicable sections of the Continuing Care Contract.

This attachment should include the data used in the Monthly Care Fee Increase meeting presentation provided to residents, which will also include actual results and an explanation of any variances.

**NOTE:** Providers shall retain all documents related to the development of adjusted fees at their respective communities for a period of at least three years, i.e., budgets, statements of operations, cost reports, used near the end of the prior fiscal year to develop adjustments implemented in the current reporting period. These documents must be available for review upon request by the Department.

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### FORM 7-1 REPORT ON CCRC MONTHLY CARE FEES

|    |  | RESIDENTIAL LIVING                  | ASSISTED<br>LIVING | MEMORY<br>CARE          | SKILLED<br>NURSING |
|----|--|-------------------------------------|--------------------|-------------------------|--------------------|
| 1. | Monthly Care Fees at beginning of reporting period: (indicate range, if applicable)  | \$4,485-6,880                       | \$6,138-7,331      | \$8248-10,627           | 12960-15450        |
| 2. | Indicate percentage of increase in fees imposed during reporting period: (indicate range, if applicable)   | 4.85%                               | 4.85%              | 4.85%                   | 4.85%              |
|    | ☐ Check here if monthly care fees at this community were no please skip down to the bottom of this form and specify the  |                                     |                    | \ <b>J</b>              | ked this box,      |
| 3. | Indicate the date the fee increase was implemented: 01/01/202 (If more than one (1) increase was implemented, indicate the content of the con |                                     | rease.)            |                         |                    |
| 4. | Check each of the appropriate boxes:   |                                     |                    |                         |                    |
|    | ☑ Each fee increase is based on the Provider's projected   | costs, prior year p                 | er capita costs,   | and economic inc        | dicators.          |
|    | All affected residents were given written notice of this fe  Date of Notice: 11/01/2021 Method of  | e increase at leas  Notice: Letters | • •                | o its implementati<br>— | on.                |
|    | At least 30 days prior to the increase in fees, the design residents were invited to attend. <b>Date of Meeting:</b> 11/0  | •                                   | ve of the Provide  | er convened a me        | eting that all     |
|    | At the meeting with residents, the Provider discussed are the amount of the increase, and the data used for calcu  | •                                   |                    | ncrease, the basis      | s for determining  |
|    | ☑ The Provider distributed the documents to all residents  | by [Optional - che                  | ck all that apply] | :                       |                    |
|    | ☐ Emailed the documents to those residents for wh  | om the provider h                   | ad email addres    | ses on file             |                    |
|    | ✓ Placed hard copies in resident cubby   |                                     |                    |                         |                    |
|    | ✓ Placed hard copies at designated locations   |                                     |                    |                         |                    |
|    | ☑ Provided hard copies to residents upon request,  | and/or                              |                    |                         |                    |
|    | ☐ Other: [please describe]   |                                     |                    |                         |                    |
|    | <b>☑</b> Date of Notice: 11/01/2021  |                                     |                    |                         |                    |

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|    | <b>~</b> | The Provider provided resider <b>Date of Notice:</b> 10/15/2021                                   | its with at least 14 days advance notice of each meeting held to discuss the fee increases.  |
|----|----------|---|--|
|    | <b>Z</b> |   | ovider, or the designated representative of the Provider posted the notice of, and the agenda<br>ous place in the community at least 14 days prior to the meeting.   |
|    |          | Date of Posting: 10/15/2021   | Location of Posting: Resident Mail Room  |
|    |          | two years by the continuing carelating to cooperation with reexists, to a committee of residuals. | iveness of consultations during the annual budget planning process at a minimum of every are retirement community administration. The evaluation, including any policies adopted sidents was made available to the resident association or its governing body, or, if neither ents at least 14 days prior to the next semiannual meeting of residents and the Provider's copy of that evaluation in a conspicuous location at each facility. |
|    |          | Date of Posting:  | Location of Posting:   |
| 5. |          | n attached page, provide a deta<br>ompliance with the Health and                                  | iled explanation for the increase in monthly care fees including the amount of the increase<br>Safety Code.  |
|    | PROV     | IDER: Eskaton   | COMMUNITY: Eskaton Village Carmichael  |

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## ATTACHMENT TO FORM 7-1 <u>REPORT ON CCRC MONTHLY CARE FEES</u> <u>EXPLANATION FOR INCREASE IN MONTHLY CARE FEES</u> ESKATON VILLAGE CARMICHAEL

The goal of Eskaton Village Carmichael's annual budgeting and rate setting process is to establish a financial plan that is sufficient to meet the needs of its residents and support the mission of the organization.

Eskaton Village Carmichael's rate setting methodology is derived from a process that considers the cost of providing services, reasonable operating margins necessary to ensure the sustainability of the community, and the organizational mission. The cost of providing services is analyzed in the annual budget process. This budget process starts with the historic costs of providing care, which are then adjusted for known and anticipated changes expected in the budget period. Contractual obligations and market factors are considered when estimating the costs of providing care. After the expense budget is established, an analysis of monthly rates is performed to ensure that the rates are adequately adjusted to cover the anticipated changes in future operating costs. Monthly care fees were increased by 4.85% for all levels of care in 2022. Anticipated cost increases included higher labor costs and normal inflationary cost increases related to purchases of supplies and services.

Labor costs were expected to increase in excess of 5.00% in 2022 due to minimum wage requirements in California increasing by 8% (from \$14.00 per hour to \$15.00 per hour) and the indirect effects that increase would have on all wages, in addition to standard merit-based increases.

Supplies and purchased service costs were estimated to increase commensurate with the consumer price index, which as of October 2021 (the period when the budget was finalized) reflected an increase of 3.8% to 6.3% for San Francisco-Oakland-Hayward and Western Cities with populations under 2.5 million, the market areas most relevant to Sacramento, California.

The projected 2022 net operating income shown on the following page allows the community to reinvest in the physical plant, thereby maintaining the quality of the facilities for current residents and ensuring the continued marketability of the community to prospective residents. Additionally, positive net operating income ensures that the community will be able to fund unexpected costs or capital needs, and continue its mission to enhance the quality of life of seniors through innovative health, housing and social services.

#### FORM 7-1 ATTACHMENT FISCAL YEAR 2022 MONTHLY CARE FEE INCREASE (MCFI) (in thousands) ESKATON VILLAGE CARMICHAEL

| _ |  | 2020     | 2021     | 2022     |
|---|--|----------|----------|----------|
| 1 | 2020 Operating Expenses (audited)                    | (28,565) |          |          |
| 2 | 2021 Operating Expenses                              |          | (29,494) |          |
| 3 | Projected 2022 Operating Expenses                    |          |          | (30,492) |
| 4 | Projected 2022 Revenue without a MCFI                |          |          | 34,123   |
| 5 | Projected 2022 Net Operating Income without a MCFI   |          |          | 3,631    |
| 6 | Projected 2022 Revenue with MCFI 4.85%               |          |          | 35,399   |
| 7 | Projected 2022 Net Operating Income After 4.85% MCFI |          |          | 4,907    |

Monthly Care Fee Increase: 4.85%

#### Notes:

Total increase in revenues related to monthly care fee increase is estimated at \$1,276,000 Total projected increase in expenses is estimated at \$ 998,000 EVC 2022 principal due on debt was \$1,566,000



## Welcome

# Eskaton Village Carmichael 2022 Budget Review Meeting

October 29, 2021



#### **AGENDA**

- 1. Budget Development Considerations
- 2. Occupancy Statistics
- 3. Final 2022 Budget vs. 2021 Budget
- 4. Capital Overview 2022
- 5. 8-year Rate History
- 6. Increase for 2022
- 7. Questions





#### **Budget Development Considerations**

#### Revenue





#### **Budget Development Considerations**

#### ILU Revenue

- Despite COVID-19, in ILU, strong census during 2021 keeps us optimistic for 2022
- YTD occupancy is 97.4% versus budget of 96.9%
- YTD as of 9/30/21 there have been 23 resales 3.25 less than budget
- Number of ILU memberships for sale is currently 7



#### **Budget Development Considerations**

#### ILU Revenue

- For 2022, we are budgeting for occupancy of 97.3%, which is slightly higher than the 97.0%, budgeted for 2021. (8 empty units versus 9 vacant units)
- Very strong pipeline- 70 prospective residents at various stages of the approval process



### **Budget Development Considerations**

#### **ALU Revenue**

- Despite COVID-19, in ALU, we're optimistic census will be strong in 2022 with our new sales counselor and as residents continue to recognize benefits of transferring for assistance with ADLs.
- YTD as of 9/30/21 census has been 75.0% versus a budgeted census of 95.6%. Has since rebounded and was recently 97%.
- For 2022, we are budgeting for occupancy of 94.7% for the first nine months and 97.4% for the last three months, which equals 2 and 1 vacant unit respectively.



#### **Budget Development Considerations**

#### MCU Revenue

- ILU and ALU residents continue to recognize the benefits of the care and programming in MCU
- YTD as of 9/30/21 census has been 71.2% versus a budgeted census of 88.4%
- For 2022, we are budgeting for gradual increase in occupancy from 90% to 95%. Recent occupancy was 90%.



### **Budget Development Considerations**

#### Care Center Census/Revenue

- The COVID-19 situation has had a big impact on skilled nursing, but we are doing better than planned as various restrictions have eased.
- Year-to-date, census has been 80.4% versus budget of 77.4%



#### **Budget Development Considerations**

#### Care Center Census/Revenue

• We are still required to keep a "red" room on hold for potential COVID cases, limiting our ability to fill all beds at the same time.



#### **Budget Development Considerations**

#### Care Center Census/Revenue

- Very minimal changes in Medicare and Medi-Cal reimbursement rates (SNF) respectively:
  - Medicare \$806 to \$813
  - Medi-Cal \$360 to ?
  - For 2022, we are budgeting for gradual increase in census from January (85.7%) to December (94.3%)
    - 30 to 33 out of 35 beds filled



### **Budget Development Considerations**





### **Budget Development Considerations**

- Department managers continue to practice good expense control
- 2022 budget based upon 2021 actual experience, as well as various assumptions, including:
  - Continued expense impact of COVID-19 pandemic
  - Projected inflationary and supply chain factors
  - Governmental mandates for employee wages and benefits
  - Overall wage pressure given current worker shortages



### **Budget Development Considerations**

- Additional important considerations:
  - No reduction in programs or services in 2022
    - Some continued modifications due to COVID-19
  - No increase in Home Office overhead



### **Budget Development Considerations**

### Expenses

 Wages & Salaries: Budgeting for an overall 4.5% increase for existing positions. Impacted by:





### **Budget Development Considerations**

- Wages & Salaries impacted by:
- Minimum wage rising from \$14.00 to \$15.00 on January 1
- "Ripple effect"





### **Budget Development Considerations**

- Wages & Salaries impacted by (cont.):
- Longevity Increases
- Market rate increases when appropriate
- Merit-based 3% (0% 6%) annual increase for employees



### **Budget Development Considerations**

Expenses - Staffing

- For 2022, we added positions:
  - ALU/MCU Sales Counselor
  - Infection Control RN in Care Center



### **Budget Development Considerations**

### Expenses

 California Paid Sick Leave, which requires 24 hours of paid sick leave for <u>all</u> employees, is still in effect.





### **Budget Development Considerations**

- All told:
- Wages and salaries increasing by \$443,988
- Payroll taxes and benefits increasing by \$67,885





### **Budget Development Considerations**

- Other expenses:
  - Eskaton Health Plan: 14.75% of salaries.
     Same as 2021
  - Worker's Compensation: 6.0% of salaries.
     In 2021 it was 6.75%



### **Budget Development Considerations**

- Other expenses:
  - Supplies: Increasing budget by 2.1%.
    - Even with continued COVID-19 costs and inflation, we will endeavor to obtain best possible pricing for goods and services



### **Budget Development Considerations**

- Other expenses:
  - Food: Working with Morrison to keep increases in food service costs reasonable in 2022
  - Likely rolling out POS system to increase efficiency and decrease FTEs
  - No changes in quality
  - Total Morrison contract cost about \$4M





### **Budget Development Considerations**

- Other expenses:
  - Purchased Services: 3.5% increase.
    - Includes: Repair and Maintenance, Morrison, HVAC, Landscaping, Advertising and Marketing, Pool, Fire Systems, Activities, Entertainment, Copy Machines, Printers
    - Cost of K4 Connect is about \$130,000 per year.
  - Utilities: 4.54% increase due to rising utility costs. Total utility budget for 2022 is over \$1.8M



### **Budget Development Considerations**

- Other expenses:
  - Management Fees: 6% for all communities. No change from last year.



#### **Eskaton Village Carmichael**

#### **2022 Final Budget Comparison**

|                      | 2021 Budget | 2022 Budget | % Change |
|----------------------|-------------|-------------|----------|
| Revenue              | 33,930,494  | 36,633,597  | 7.97%    |
| Operating Expenses   | 23,631,656  | 24,775,706  | 4.84%    |
| Operating Margin     | 10,298,838  | 11,857,891  | 15.14%   |
| Total Fixed Expenses | 5,769,906   | 5,715,947   | (0.94%)  |
| Net Operating Income | 4,528,932   | 6,141,944   | 31.4%    |





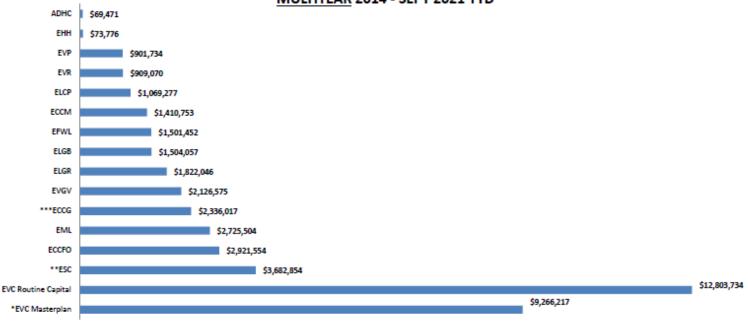


- Fewer indoor capital projects in 2021 due to COVID-19
- Capital projects and related expenses are performed without impacting monthly fees
- EVC's net income funds capital projects, which is why we budget to a 30% EBITDA





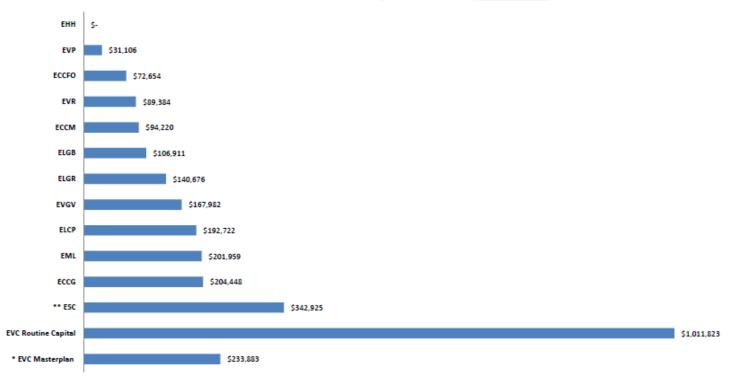
# TOTAL CAPEX SPENDING MULTIYEAR 2014 - SEPT 2021 YTD



EVC= \$22,069,951



#### Consolidated Capital Spending By Location - SEPTEMBER YTD 2021



EVC = \$1,245,706



- Projects completed or in-progress for 2021 include but not limited too:
- ILU cottage and apartment renovations
- Landscape improvements
- New Outdoor furniture
- New kitchen equipment
  - Braising Pan (\$21,000)
  - Hot Boxes/Holding Cabinets for Main Kitchen



- Projects completed or in-progress for 2021 include but not limited too (continued):
- EVC Main Kitchen Dishwasher Installation
- Compressor Chiller #2 Replacement (\$75,000)
- ILU Boilers 1-4 (\$166,000)
- Halo Fogger for SNF (\$11,000)



- Projects completed or in-progress for 2021 include but not limited too (continued):
- Movie Room Chairs (\$22,500)
- EVC (6) ADA Automatic Door Operators (\$26,000)
- Replacement of HVAC Controls System (\$250,000)
- iN2L Mobile Display and Services for ALU and MCU (\$22,000)



- Anticipated projects for 2022 include:
- Continue ILU cottage and apartment renovations.
- Continued landscape improvements
- New ALU building and parking lot by MCU
- Refurbishing of art studio, chapel, craft room and fitness room in apartment building



### Capital Budget Plan

Anticipated projects for 2022 include (con't):

- Refurbishing of life enrichment office
- Refurbishing of resident meeting room(s)
- More Drainage and concrete repair projects
- Remodel inside of guard shack



### Capital Budget Plan

Anticipated projects for 2022 include (con't):

- Replacement of aged kitchen equipment
- Proactive replacement of HVAC units
- Replacement indoor and outdoor signage
- Electric Vehicle Charging Stations
- Upgrade street lights to LEDs



### Capital Budget Plan

Anticipated projects for 2022 include (con't):

- Refurbishment of patient rooms in care center
- Refurbishment of ALU dining room and library
- Replace MCU Living Room furniture
- Replacement vehicles and golf carts
- Remodel ALU lobby

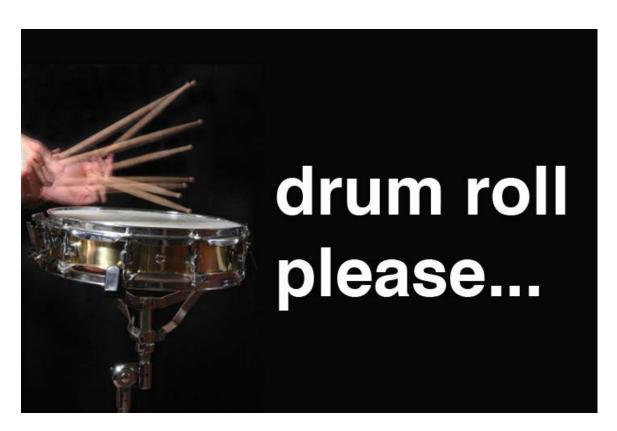


8-Year Historical Summary
Annual Rate Increases

2014 2.90% 2015 3.50% 2016 4.50% 2017 3.00% 2018 3.80% 2019 3.75% 2020 3.50% 2021 4.50%

Average 3.68%







Rate Increase for 2022

4.85%

ILU, ALU, MCU and Care Center



## **Ancillary Fee Increase for 2022**

Approximately 4.85%
ILU, ALU, MCU and Care Center
(i.e., Guest meals, guest rooms, extra housekeeping/maintenance, etc.)



# **Thank You**